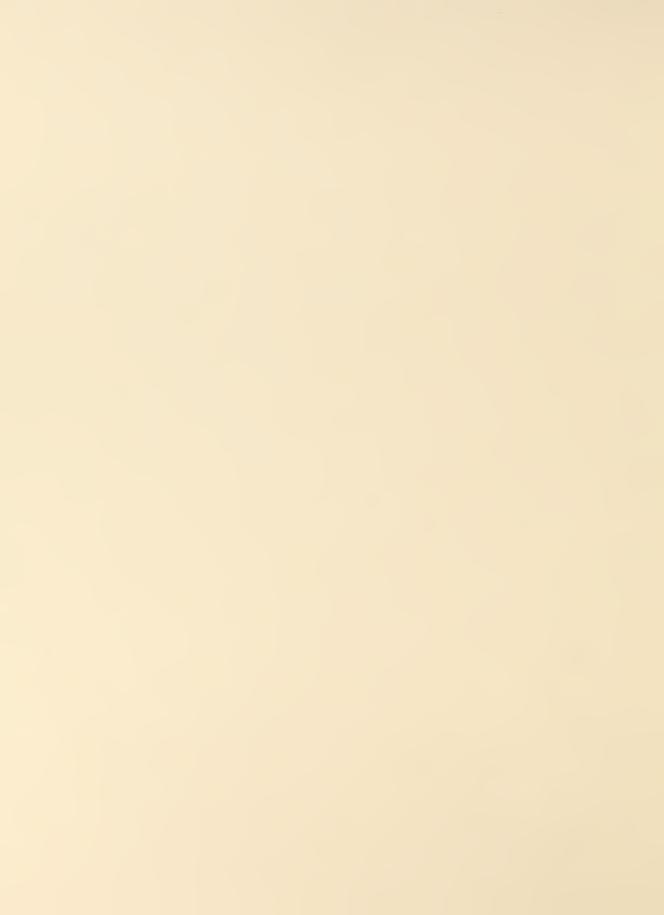
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STATISTICS

MAY 11 977

FARMER

OF

COOPERATIVES

1974-75

1972-73

1957-58 1964-65 1971-72

1956-57 1963-64 1970-71

1955-56 1962-63 1969-70

1954-55 1961-62 1968-69

1953-54 1960-61 1967-68

1952-53 1959-60 1966-67

1951-52 1958-59 1965-66

1950-51

U.S.
DEPARTMENT
OF AGRICULTURE

FARMER COOPERATION SERVICE

FCS RESEARCH REPORT 39



A Special Note About This Report

Detailed statistics on farmer cooperatives are reported in this publication for both the 1972-73 and 1973-74 fiscal periods. The information provided updates and continues the statistical format begun in the 1950-51 period.

In addition, sample survey data covering 1974-75 have also been analyzed to provide significant national figures on farmer cooperatives during this time segment. This information and its contrast with that of initial 1950-51 coverage is presented to also illustrate changes over the latest quarter-century. This is succeeded by the more extensive material covering 1972-73 and 1973-74.

CONTENTS

	Page
Highlights	ii
A quarter-century contrast—1950-51 and 1974-75	iii
Cooperatives and memberships	1
Number of cooperatives	1 2
Business volume	8
Local and regional cooperatives	12 16
Appendix	27
Classification of cooperatives	27
Number, memberships, and business, 1972-73	30 47

HIGHLIGHTS

The 1973-74 survey of marketing, farm supply, and related service cooperatives showed a continuing upward trend in total business volume but a decrease in number of memberships and organizations between July 1, 1973, and June 30, 1974 (1973-74 statistics appear in the main body of the report; comparative figures for 1972-73 are in the appendix).

Total gross business volume (including intercooperative business) handled by these cooperatives amounted to \$48.1 billion in 1973-74. This was an increase of 38.9 percent from the \$34.6 billion reported in the previous fiscal year.

Total net business, after adjusting the gross figure for business done between cooperatives, amounted to \$35.8 billion. This was an increase of 35.8 percent from the \$26.2 billion net in 1972-73.

The total number of farmer cooperatives decreased from 7,854 in 1972-73 to 7,755 in 1973-74, a net decrease of 99 associations. The decline largely reflects a continuing reorganization trend involving merger, consolidation, and acquisition.

Cooperative memberships totaled 6,105,530 in 1973-74, a decrease of 0.4 percent from 6,127,935 memberships reported for 1972-73. The drop continues the long-term trend of declining cooperative memberships due to the decreasing number of farmers in the United States.

The gross value of farm products marketed by cooperatives amounted to \$35.8 billion in 1973-74, an increase of 42.3 percent from the total gross volume of \$25.2 billion in 1972-73. The net value of these farm products, after eliminating duplication resulting from intercooperative business, amounted to \$27.1 billion. This represented an increase of 38.1 percent from the \$19.6 billion marketing net in the previous year.

The gross value of farm supplies handled by farmer cooperatives amounted to \$11.4 billion in 1973-74, compared with \$8.8 billion in the previous year—an increase of 28.9 percent. The net value of these supplies, after intercooperative business was eliminated, amounted to \$7.8 billion, 31.3 percent above the \$5.9 billion in 1972-73.

Receipts for services related to marketing farm products and handling farm supplies amounted to \$868 million, an increase of 41.6 percent more than the 1972-73 receipts of \$613 million.

In net value of combined marketing, farm supply, and related service volume, California continued in first place with \$3.0 billion—8.4 percent of total net business; Iowa was in second place with \$2.8 billion—7.9 percent of the total; and Minnesota ranked third with \$2.6 billion—7.3 percent of the total.

A QUARTER-CENTURY CONTRAST— FARMER COOPERATIVES IN 1950-51 AND 1974-75

While annual statistics on farmer cooperatives have been presented since 1929-30, extensive changes in the series were made beginning with the 1950-51 presentation. These changes were initiated to provide more accurate data on the individual categories of farm products marketed and farm supplies purchased and on the services performed in handling these commodities.

The quarter-century collection of statistics since 1950-51 provides a record of many impressive changes occurring in the cooperative sector during the period. Positive and negative components of its overall growth trend can be examined from the standpoint of changes in amounts of business volume handled, numbers of organizations operated, and membership totals served.

Business Volume Increases

Net cooperative business, unadjusted for changes in the price level, increased from \$8.1 billion in 1950-51 to \$42.3 billion in 1974-75 (table A).

During this 25-year period, between 75 and 80 percent of each of the annual total net business volumes of cooperatives was accounted for by farm products marketed, about 20 percent by production supplies purchased, and between 1 and 2.5 percent by related services furnished.

A breakdown of the period's beginning and end totals shows that the value of products marketed through cooperatives increased from \$6.4 billion to \$32.7 billion, supplies purchased from \$1.7 billion to \$8.7 billion, and services provided from \$100 million to \$954 million.

Grains, soybeans, and soybean meal and oil; dairy products; fruits and vegetables; and livestock and livestock products accounted for 84 percent of all products marketed in 1950-51, compared with 81 percent in 1974-75.

For the 25-year period, a substantial increase in the proportion of total cooperative business accounted for by grain, soybeans, and soybean meal and oil was accompanied by a major decrease in the proportion that livestock and livestock products comprised. Fruits and vegetables and dairy products showed a more moderate increase and decrease, respectively. Among lesser commodities, sugar products and rice showed substantial relative increases, while cotton and wool and mohair showed relatively great declines.

In the farm supply group, three items—feed, petroleum products, and fertilizer—were especially important. They accounted for 73 percent of the total production supply business in 1950-51, and 71 percent in 1974-75.

Considering changes in the group, however, the proportion of dollar business volume accounted for by feed declined, while the proportion accounted for by fertilizer increased. Petroleum product volume share has fluctuated within a relatively narrow range. In the comparatively minor supply items, farm chemicals increased the proportion of net volume they comprised, while seeds and farm machinery and equipment declined during the period.

Volume Shifts Geographically

The upper Middle West section of the country—the East and West North Central Regions—in 1973-74 encompassed cooperatives handling about half the net volume of

Table A—Net volume of business reported for individual products marketed, supplies purchased, and services provided, 1950-51 and 1974-75

Functional group	Net	volume
and commodity	1950-51	1974-75
	Million	dollars
Products marketed:		
Beans and peas (dry edible)	25	182
Cotton & cotton products	320	935
Dairy products	1.934	8,376
Fruits & vegetables	702	2,730
Grain, soybeans & soybean meal & oil	1,362	12,744
Livestock & livestock products	1,322	2,614
Nuts	113	368
Poultry products	264	763
Rice	91	1,346
Sugar products	1	2,065
Tobacco	126	408
Wool & mohair	29	20
Miscellaneous	74	116
Total	6,362	32,667
Supplies purchased:		
Building materials	2	298
Containers & packaging supplies	2	148
Farm machinery & equipment	68	203
Feed	695	2,587
Fertilizer	156	1,913
Meats & groceries	2	100
Petroleum products	377	1,675
Seed	90	337
Sprays & dusts (farm chemicals)	2	502
Miscellaneous	299	898
Total	1,685	8,661
Related services provided	100	954
Total—all business	8,147	42,282

¹ Included in miscellaneous products marketed.

cooperative business. Next in order of importance were the Pacific, Middle Atlantic, and South Atlantic Regions. New England and the Mountain Regions had the least net volume of cooperative business.

During 1950-51 through 1973-74, the relative proportion of marketing business declined substantially in the North Central Region and to a lesser degree in the New England, Middle Atlantic, and Mountain Regions. Marketing business increased in the Pacific, West South Central, and South Atlantic Regions.

Supplies purchased declined in the Middle Atlantic, East North Central, New England, and Pacific Regions. Increases occurred in the West North Central, South Atlantic, and East South Central Regions.

² Included in miscellaneous supplies purchased.

¹Cooperative statistics presented for the 1974-75 period were limited to U.S. totals. Detailed geographic break-downs made for the prior period (1973-74) allowed area comparisons to be made.

Market Share Greater

Cooperatives handled about 20 percent of the agricultural products marketed in the United States in 1950-51; this had increased to 27 percent in 1974-75. The individual commodity proportions accounted for by dairy products, fruits and vegetables, grain and soybeans, and cotton and cotton products were higher than the overall average.

Proportions of farm supplies handled through cooperatives were 12 and 17 percent in the earlier and later periods, respectively. The increase was attributable in large measure to significantly larger volumes of fertilizer, pesticides, and petroleum products moving through cooperatives.

Number of Organizations Declines

In similar fashion to the farming operations they serve, the number of farmer cooperatives considerably diminished during 1950-51 to 1974-75.

The total number of marketing, farm supply, and related service cooperatives declined from 10,064 in 1950-51 to 7,645 in 1974-75 (table 1). The number of marketing cooperatives declined from 6,519 to 4,770 and farm supply cooperatives from 3,283 to 2,729. In this same period, the number of service cooperatives declined from 262 to 146.

About three-fourths of the decline in the number of cooperatives during the overall period was composed of marketing organizations, and about one-half of these were dairy cooperatives. Significant declines also occurred in the number of associations handling fruits and vegetables and poultry products. The number of associations handling cotton and cotton products, dry edible beans and peas, sugar products, or tobacco changed very little.

Cooperatives Predominantly Small

A substantial majority of cooperatives are relatively small business enterprises. For example, almost 40 percent of all cooperatives had annual business volumes of less than \$500,000 in 1971-72, the latest period for which such data were accumulated.² Another 22 percent reported an annual volume of business ranging from \$500,000 to \$999,999, and 31 percent reported an annual volume of business of \$1 million to \$4.9 million. Thus, only 7 percent of all cooperatives had an annual volume of \$5 million of business or more and nearly half of these were in the \$5 million to \$10 million size range.

In 1971-72, business volume of the 100 largest cooperatives accounted for about 50 percent of the gross volume and net margins of all cooperatives.

Membership Features

The number of cooperative members and the number of their memberships in such organizations is often a confusing item in statistical presentations. It is estimated that at least five farmers out of six are members of one or more cooperatives. Also, a limited number of rural nonfarm people join farm supply cooperatives to obtain fuel oil, fertilizer, seeds, and appliances. Indications are that, on the average, a cooperative member belongs to between two and three associations. Therefore, the combined number of memberships far exceeds the number of members.

Total memberships increased from slightly more than 7 million in 1950-51, to a high of 7.7 million in 1955-56, followed by a quite consistent decline to 6.1 million in

²Comparative data were not available for 1950-51.

1974-75 (table 3). This trend reflects the decline in the number of farms, although the drop in number of cooperatives has been less pronounced.

During the 25-year period, a major change in the mix of memberships took place. Marketing association memberships were 1.4 times greater than supply association memberships in 1950-51. They rose to a high point in the mid-1950's, then declined 25 percent to a total that has been in substantial balance with that of the farm supply associations from the late 1960's through the early 1970's.

Farm supply association memberships increased through the decade of the 1950's, and decreased during the 1960's. While supply memberships are down 19 percent from their 1961 peak, the present total is still 4 percent greater than at the beginning of the period.

Memberships in the related service cooperatives have declined most severely, dropping more than 75 percent in the 25 years.

STATISTICS OF FARMER COOPERATIVES, 1972-73, 1973-74, AND 1974-75

By Bruce L. Swanson and Jane H. Click History and Statistics

This report provides information on the number, membership, and business volume of farmer cooperatives classified by geographic location and by commodity and functional type. Both gross (includes intercooperative business) and net (excludes intercooperative business) dollar volumes of cooperatives are shown.

The appendix includes tables 1 through 6, providing statistics for 1972-73.³ Appendix table 7 covers statistics for certain agriculturally related cooperatives not included in the annual survey. Classification of cooperatives is also discussed in the appendix.

COOPERATIVES AND MEMBERSHIPS

The survey for 1973-74 included a total of 7,755 marketing, farm supply, and related service⁴ cooperatives, compared with 7,854 in 1972-73. Memberships in these cooperatives totaled 6,127,935 compared with 6,105,530 in the previous survey.

Number of Cooperatives

The 7,755 marketing, farm supply, and related service cooperatives in the 1973-74 survey represented a decrease of 99 associations, or 1.3 percent, from the previous year. Much of the decrease was due to a continuing reorganization trend involving merger, consolidation, and acquisition.

Table 1 and figure 1 show that 4,822 of the 7,755 cooperatives primarily marketed farm products, 2,778 handled farm production supplies, and 155 were related service cooperatives.

Comparison of 1973-74 with 1972-73 shows that marketing cooperatives decreased from 62.4 to 62.2 percent of the total number of cooperatives; farm supply cooperatives increased from 35.7 to 35.8 percent of the total; and related service cooperatives increased from 1.9 to 2 percent of the total.

The percent changes in table 1 are due to some extent to the reclassification of cooperatives because of changes in the function from which they derive the major portion of their dollar volume. The primary examples are marketing cooperatives whose major business became the sale of farm supplies, or farm supply cooperatives in which marketing took a dominant role.

In table 2, cooperatives are classified according to the business activity that consistently accounted for the largest percentage of their dollar business volume. (See the appendix for a further discussion of the classification system.)

Minnesota, with 1,073 cooperatives, continued to lead in the total number of cooperatives. North Dakota was second with 671, and Wisconsin third with 511.

³For information on cooperative numbers, memberships, and business volumes prior to 1950-51, see (in libraries; out of print) Statistics of Farmer Cooperatives, 1962-63, Farmer Cooperative Serv. Gen. Rpt. 128, appendix tables 5, 6, and 7

⁴Related services include trucking, storage, grinding, drying, and similar services affecting the form, quality, or location of farm products and supplies handled by cooperatives. They do *not* include credit, electric, or telephone services; dairy herd improvement; artificial breeding; or other types of services not directly related to marketing or purchasing activities.

Period ¹	Mark	eting	Farm	Supply	Related	service	To	tal
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
1950-51	6,519	64.8	3,283	32.6	262	2.6	10,064	100.0
1951-52	6,594	64.8	3,324	32.6	261	2.6	10,179	100.0
1952-53	6,501	64.2	3,378	33.4	249	2.4	10,128	100.0
1953-54	6,457	64.1	3,374	33.5	241	2.4	10,072	100.0
1954-55	6,330	63.9	3,346	33.8	227	2.3	9,903	100.0
1955-56	6,284	63.5	3,375	34.1	235	2.4	9,894	100.0
1956-57	6,284	63.5	3,373	34.1	234	2.4	9,891	100.0
1957-58	6,119	62.8	3,383	34.8	233	2.4	9,735	100.0
1958-59	6,042	62.5	3,387	35.1	229	2.4	9,658	100.0
1959-60	5,828	62.3	3,297	35.3	220	2.4	9,345	100.0
1960-61	5,727	62.5	3,222	35.2	214	2.3	9,163	100.0
1961-62	5,626	62.2	3,206	35.5	207	2.3	9,039	100.0
1962-63	5,502	61.8	3,211	36.0	194	2.2	8,907	100.0
1963-64	5,421	61.3	3,226	36.5	200	2.2	8,847	100.0
1964-65	5,305	61.8	3,085	35.9	193	2.3	8,583	100.0
1965-66	5,194	62.4	2,949	35.4	186	2.2	8,329	100.0
1966-67	5,076	62.5	2,871	35.3	178	2.2	8,125	100.0
1967-68	4,929	62.1	2,835	35.7	176	2.2	7,940	100.0
1968-69	4,773	61.6	2,793	36.1	181	2.3	7,747	100.0
1969-70	4,834	62.1	2,775	35.6	181	2.3	7,790	100.0
1970-71	5,097	63.7	2,731	34.2	167	2.1	7,995	100.0
1971-72	4,864	62.4	2,781	35.7	152	1.9	7,797	100.0
1971-72	4,897	62.3	2,801	35.7	156	2.0	7,854	100.0
1972-73 ²	4,822	62.2	2,778	35.8	155	2.0	7,755	100.0
1974-75 ²	4,770	62.4	2,729	35.7	146	1.9	7,645	100.0

¹For years prior to 1950-51, see appendix table 5, FCS General Report 128 in libraries.

²Preliminary.

Number of Memberships

Memberships in marketing, farm supply, and related service cooperatives totaled 6,105,530 in 1973-74, a decrease of 0.4 percent from the 6,127,935 memberships reported for the previous year (table 3). The long-term trend has been one of decline, reflecting the decreasing number of farmers in the United States. Many farmers were members of more than one cooperative and were counted two or more times in the annual survey; therefore, the total membership figure of 6,105,530 contains duplication that cannot be eliminated with current reporting methods.

Membership figures often vary widely from year to year for cooperatives participating in price stabilization programs—particularly for cooperatives handling cotton, peanuts, and tobacco.

Classification of members is also affected by the diversity of services offered by cooperatives. For example, a member may use a cooperative to market only one of the farm products handled by the cooperative, or a member may use a cooperative classified in the marketing group only for purchasing one or more types of production supplies. The member's business with the cooperative may not, therefore, be in the group that represents the cooperative's major business volume (which determines how the cooperative is classified in this report). His membership, however, will be included arbitrarily in that classification.

Minnesota continued to lead in total number of memberships with 589,185 (table 2). Wisconsin was second with 420,955 and Indiana was third with 409,890.

Table 4 shows the memberships in local and regional cooperatives classified by major business activity. Of the 7,755 cooperatives included in the 1973-74 survey,

	Bean an (dry ed		Cotton an produ		Dairy pr	oducts	Fruit and	vegetable 2/	Gra	in <u>3/</u>
Geographic regions and States	Coopera- tives with head- quarters in State	Estimated member-ships 4/	Coopera- tives with head- quarters in State	Estimated member- ships 4						
					Non	ber 5/				
Maine	-	-	-	-	1 1	945	5	1,740		
New Hampshire Vermont	-	-		-	2 7	625 3,230	1	5	-	
Massachusetts	-	-	-	-	2	950	1	400	-	
Rhode Island Connecticut				-	<u>6/</u> 2	145 910	1	15	_	
New England			-		14	6,805	8	2, 160	_	
New York										
New Jersey	-	-	-	-	<u>?/</u> 106 <u>?/</u> 3	17,750 680	<u>7/</u> 10 13	1,985 2,265	-	
Pennsylvania		-	-		7/ 29	12,390	2/9	1,815	-	
Middle Atlantic	-	-	-	-	138	30,820	32	6,065	-	
Ohio	-		-		11	8,930	10	2,060	98	64,070
Indiana	-	-	-	-	4	4,940	2	255	46	156,633
Illinois Michigan	1	830	-	-	16 7/ 13	6,950 11,830	<u>7</u> / 7 14	1,320 3,405	<u>7/</u> 145 20	75,649 26,149
Wisconsin	-	•	-	-	131	46,055	3	230	1	1,27
East North Central	1	830	-	-	175	78,705	36	7,270	310	323,770
Minnesota			-		162	61,150	3	245	255	161,44
Iowa	- 1	-	- !	-	36	24,170	2	315	239	132,58
Missouri	-	-	<u>6/</u>	30	7/4	4,320	<u>6/</u>	50	24	30,77
North Dakota South Dakota	-	_	_	-	13 7	6,810 6,795	1	255	7/ 312 149	125,47. 74,92
Nebraska	-	-	-	-	6	7,730	-	-	173	120,910
Kansas	-				1	4,165	1	10	204	143,49
West North Central	-		<u>6</u> /	30	229	115,140	7	875	1,356	789,59
Delaware	-	-	-	-	6/	195	1	1,300	-	
Maryland Virginia	-	-	6/	45	7/ 5 3	2,065 2,810	2	430 270	4	1,930
West Virginia	-	-	-	-	2	885	6 <u>6</u> /	10	-	1,750
North Carolina South Carolina	-	-	<u>7</u> / 3	10,025	3	845	11	1,410	-	
Georgia	-	-	<u>7</u> / 3 1	505 <u>8</u> /	3 2	290 1,145	3 2	80	-	
Florida	-		-		<u>7/</u> 8	310	<u>7</u> / 58	20,140	-	
South Atlantic		-	5	10,575	26	8,545	83	23,675	4	1,930
Kentucky	-		-	-	3	4,180	1	185	1	610
Tennessee	-	-	1	3,255	3	7,495	<u>?/</u> 3	1,015	-	
Mississippi	-		6 7/ 47	200 7,010	1	555 1,345	1	35	1 4	960 1,885
East South Central	-	-	54	10,465	8	13,575	5	1,235	6	3,455
Arkansas	-	-		4,145	6/	720	3	935	4	25,510
Louisiana		-	27 7/ 12	3,590	4	1,630	<u>7/</u> 8	780	3	565
Oklahoma	-	-	45	21, 290	<u>6/</u>	1,840	-	-	81	56,060
Texas			7/ 282	65,380	2	2,900	8	1,370	63	24,905
West South Central	-	-	366	94,405	6	7,090	19	3,085	151	107,040
Montana	-		-	-	7/5	2,290	2	230	90	29,545
Idaho	1 1	1,200 1,195	-	-	4	3,450 445	<u>6/</u>	40	13 5	9,17: 2,52
Colorado	3	790	-	-	5	1,425	15	1,500	22	14,150
New Mexico Arizona	-	-	<u>7</u> / 18	4,460 1,405	<u>6/</u>	130 145	1 2 / 9	70 1,105	2	1,22
Utah	-	-	- 1	1,405	7/6	1,590	<u>7/</u> 8 <u>7</u> / 4	135	3	2,91
Nevada	-	-	<u>6</u> /	10	- 4	35		-		
buntain	5	3,185	23	5,875	26	9,510	30	3,080	136	59,660
Washington	1	<u>8/</u>	-	-	4	1,480	7/ 44	7,605	34	10,23
Oregon	-	-	-	-	8	2,990	7/ 18	5,105	12	4,46
California	4	1,130	<u>7/</u> 45	7,030	23	3,180	7/ 144	33,935	3	47
Pacific	5	1,130	45	7,030	35	7,650	206	46,645	49	15,16
Subtotal	11	5,145	493	128,380	657	277,840	426	94,090	2,012	1,300,61
Alaska	-	-	-	-	1	325	2/1	25	-	
Hawaii	-	•	-	-	1 -	30	<u>7</u> / 9 6/	620 20	-	
						0.00			2.012	1 200 (
UNITED STATES · · ·	11	5,145	493	128,380	659	278,195	436	94,755	2,012	1,300,61

See end of table for footnote references.

	Live	stock	Nut	2/ 9/	Poultry a	nd poultry ucts	Ric	e <u>2/</u>	Sugar pro	ducts 10/
Geographic regions and States	Coopera- tives with head- quarters in State	Estimated member- ships <u>4/</u>	Coopera- tives with head- quarters in State	Estimated member-ships 4/	Coopera- tives with head- quarters in State	Estimated member-ships 4/	Coopera- tives with head- quarters in State	Estimated member- ships <u>4</u> /	Coopera- tives with head- quarters in State	Estimated member-ships 4
					Num	ber <u>5</u> /				
Maine	-	-	_	-	_	_	_			_
New Hampshire	-	-	-	-	-	-	-	-	-	-
Massachusetts	1	755	_	_	1	425		-	1	<u>8</u> /
Rhode Island	-	-	-	-	-	-	-	-		-
Connecticut	-				3	235		-		
New England	1	755	-	-	4	660			1	<u>8/</u>
New York	<u>7</u> / 5	29,310	-	-	2	20	-	-	-	-
New Jersey Pennsylvania	1 <u>7</u> / 4	1,810 4,805	-	-	2	635 3,070	_	-	-	-
Middle Atlantic	10	35,925	_	-	5	3,725	_		-	
Obje										
Ohio Indiana	<u>7</u> / 4 3	47,180 36,470	-	-	2	6, 140		-	7/ 2 6/	115 10
Illinois	5	66,590	-	-	-	-	-	-	-	-
Michigan Wisconsin	<u>7</u> / 122	20,820 81,955		-	1	250	-	-	<u>7/</u> 7 6/	5
East North Central.										45
	138	253,015		-	3	6,390	-	-	9	175
Minnesota	7/ 358 7/ 14	118,690	-	-	2	530 705	-	-	1	975
Missouri	11	37,015 30,975	-		1 1	30	_	_	1 6/	35 30
North Dakota	<u>7/</u> 149	31,515	-	-	-	-	-	-	2	590
South Dakota Nebraska	<u>7</u> / 38 3	11,220 15,780	-	-	1 1	100 45	_	-	<u>6/</u>	60 835
Kansas	2	6,795	-	-	<u>6/</u>	10	-	-	<u>6</u> /	325
est North Central.	575	251,990	-	-	6	1,420	-	-	6	2,850
Delaware	_	_	_				-			
Maryland	-	_		-	-	-		-	-	-
Virginia West Virginia	12	7,040	1	3,305	1	1,405	-	-	-	-
North Carolina	<u>7</u> / 8	2,055 1,375	<u>-</u> <u>6</u> /	9,860	6/ 1	165 5,060	-	-	:	-
South Carolina	<u>7/</u> 2	1,970	<u>6/</u>	580	1	7,920	-	-	-	-
Georgia	1	220 615	1 6/	30,000 600	3 2	36,260 16,175	-	-	<u>6/</u> 2	40 215
South Atlantic	27	13,275	2	44,345	8	66,985	-	-	2	255
Kentucky	16	10,055	_			5		-	1	11/
Tennessee	2	7,030	<u>6/</u>	180	6/ 6/	10	_	-	6/	15
Alabama	8	6,925	6/ 6/ 6/	3,550	6/	17,025	-		$\frac{6}{6}$	40
East South Central.	29	32, 175 56, 185	<u>6/</u>	2 725	6/	1, 220	2	160		30
				3,735	<u>6/</u>	18, 260	2	160	1	85
Arkansas Louisiana	3 2	1,850 225	<u>6/</u>	85 25	$\frac{6}{6}$	30 5	16 16	19,835	- 12	765
Oklahoma	1	34,855	2	4, 245	1	6,125	-	1,000	13	765
Texas	3	7,645	2	4,660	2	6,980	17	4,275	1	190
est South Central.	. 9	44,575	5	9,015	3	13, 140	49	25,110	14	955
Montana	<u>7</u> / 11	1,505	-	-	-	-	-	-	<u>7/</u> 4 <u>7/</u> 9	1,180
IdahoWyoming	2	2,900	-	-	-	-	-	-	<u>7/</u> 9 3	3,330
Colorado	3	670 8,280	-			-	-		2	665 1,355
New Mexico	<u>6/</u>	610	<u>6/</u>	215	-	-	-	-	-	-
Arizona Utah	$\frac{\overline{6}}{1}$	3,500 7,585	<u>o/</u>	15	<u>6/</u> 2	230 115	-	-	<u>7/</u> 8	25 1,050
Nevada	6/	700	-	-		-	-	-		
wuntain	21	25,750	<u>6/</u>	230	2	345	-		26	7,605
Washington	1	530	<u>6/</u>	125	-	_	-	_	1	765
Oregon	2	3,175	1	560	1	60	-	- i	1	500
California	4	12, 185	5	8,850	5	280	4	2,785	3	2,805
acific	7	15,890	6	9,535	6	340	4	2,785	5	4,070
Subtotal	817	697,360	13	66,860	37	111,265	55	28,055	64	_15,995
Alaska Hawaii	- 1	- 25	- 1	- 65	- 1	- 10	-	-	<u>-</u> <u>6</u> /	20
Foreign	<u>6</u> /	250	- 1	- 1	-	-	-	_	- 1	

See end of table for footnote references.

	Tobacco		Wool an	d mohair		laneous	Total	no mleo tit no m	
Coographia magiona	100		WOOT all	d monarr	marke	ting <u>12/</u>	Total marketing		
Geographic regions and States	Cooperatives with head- quarters in State	Estimated memberships 13/	Cooperatives with head- quarters in State	Estimated memberships <u>4</u> /	Cooperatives with head- quarters in State	Estimated memberships 4/	Cooperatives with head- quarters in State	Estimated memberships 4/	
				Numb	er 5/				
Maine New Hampshire Vermont Massachusetts	- - - 1	- - - 960	- 2 - 1	1,000 - <u>8/</u>	- - -	- - -	6 5 7 8	2,685 1,630 3,230 3,490	
Rhode Island Connecticut	<u>67</u>	1,070	-	-	-	-	<u>6/</u>	145 2,230	
New England	1	2,030	3	1,000		-	32	13,410	
New York New Jersey Pennsylvania	- - -	- - -	5 1 <u>2</u> / 25	935 320 4,145	1 <u>6/</u> -	95 10 -	129 20 68	50,095 5,720 26,225	
Middle Atlantic	-	-	31	5,400	1	105	217	82,040	
Ohio Indiana Illinois Michigan Wisconsin	1 <u>6/</u> -	8,060 9,010 -	1 - <u>6/</u> <u>6/</u>	3,245 - 400 850	1 - 2 5	10 - 160 120	130 55 175 64	139,810 207,320 151,065 64,005	
East North Central.	3	2,760	2	3,900	3	200	264	136,670	
-		19,830		8,395	11	490	688	698,870	
Minnesota Iowa Missouri North Dakota South Dakota Nebraska	<u>6/</u> - <u>6/</u> - -	3,660 - -	2/2 6/2 3 6/6/	7,285 5,390 1,200 725 6,195 5,575	2 1 - 1 2	175 560 - - 30 245	785 294 42 480 196 187	350,505 200,770 71,065 165,370 99,320 151,120	
Kansas	-	-	<u>6</u> /	4,300	-	-	208	159,100	
West North Central.	<u>6</u> /	3,670	7	30,670	6	1,010	2,192	1,197,250	
Delaware	- 1 4 6/ 3 6/ 6/	4,160 25,870 5,165 70,830 16,940 12,760 2,425	7/ 17 14/ 27 - -	2,605 2,435 - -	- - - - 1	- - - 1, 130	1 8 48 37 22 12 11 73	1,495 6,655 45,280 10,715 99,405 28,285 81,590 40,490	
South Atlantic	9	138, 150	44	5,040	2	1,140	212	313,915	
Kentucky Tennessee Alabama Mississippi	8 7 <u>6/</u>	90,445 63,685 220	7/ 2 - - 2/ 3	245 - - - 335	- 1 1	875 25 470	32 17 17 62	105,725 83,560 29,500 44,670	
East South Central.	15	154,350	5	580	3	1,370	128	263,455	
Arkansas Louisiana Oklahoma Texas	- - -	- - - -	6/ 1 6/ <u>6</u> /	200 200 1,200 500	- 1 - 1	- 15 - 30	53 61 130 381	53,310 8,800 125,615 118,835	
West South Central.	-	-	1	2,100	2	45	625	306,560	
Montana	- - - - -	-	7/ 28 16 7/ 8 6/ - 4	1,925 2,005 630 325 200	- 2 - 1 -	60 - <u>8/</u> - 150	140 49 20 51 21 15 29	36,675 22,160 6,125 27,825 6,905 6,560 14,085	
Mountain	-	-	57	5 750	4	210	330	865	
Washington Oregon California	-		3 - 1	5,750 315 - 450	4 1 4	210 125 5 1,370	92 44 245	21,180 16,855 74,470	
Pacific		-	4	765	9	1,500	381	112,505	
Subtotal	28	318,030	154	59,700	38	5,870	4,805	3,109,205	
Alaska Hawaii Foreign	-	-	-	-	2	660	2 15 <u>6/</u>	350 1,430 270	
UNITED STATES	20	230 020	254	50, 703	40	(530	/ 022		
See end of table fo	28	318,030	154	59,700	40	6,530	4,822	3,111,255 Continued	

See end of table for footnote references.

	Farm s	supply	Related	service <u>15</u> /	Tot	al
Geographic regions and States	Cooperatives with head- quarters in State	Estimated memberships 4/	Cooperatives with head- quarters in State	Estimated memberships 4/	Cooperatives with head- quarters in State	Estimated memberships 4
			Num	ber 5/		
Maine	,					
Maine New Hampshire	4 2	7,290 2,135	-	-	10	9,975
Vermont	1	3,415	2	335	7 10	3,765 6,980
Massachusetts	8	6,500	2	285	18	10,275
Rhode Island	<u>6/</u>	680	1	95	1	920
lew England	19	3,105 23,125	6	755	57	5,375
New York	154		2			37,290
New Jersey	12	88,510 11,155	4	765 90	285 36	139,370
Pennsylvania	34	51,475	3	130	105	16,965 77,830
iddle Atlantic	200	151, 140	9	985	426	234, 165
Ohio	70	76,460	2			
Indiana	53	201,645	3	275 925	202 111	216,545
Illinois	119	161,390	13	4,445	307	409,890 316,900
Michigan	78	60,710	4	90	146	124,805
Cast North Central	230	284,010	17	275	511	420,955
	550	784, 215	39	6,010	1,277	1,489,095
Minnesota Iowa	<u>7</u> / 276	236,245	12	2,435	1,073	589,185
Missouri	167	170,870	1	150	462	371,790
North Dakota	112 186	176,625 96,475	2 5	355 605	156 671	248,045 262,450
South Dakota	123	75,875	2	80	321	175,275
Nebraska	147	109,370	6	1,605	340	262,095
Kansas	59	42,320	1	25	268	201,445
est North Central	1,070	907,780	29	5,255	3,291	2,110,285
Delaware	<u>7/</u> 7	11,860	- 1	-	8	13,355
MarylandVirginia	27	37,455	4	270	39	44,380
West Virginia	65 7/ 26	132,300 38,215	4	2, 155	117 63	179,735
North Carolina	5 1	46,525	4	320	31	48,930 146,250
South Carolina	8	12,475	2	155	22	40,915
Georgia Florida	78 15	88,275	- 5		89	169,865
South Atlantic	231	13,775 380,880	19	2,915	93	54,280
Kentucky	7/ 50			2,913		697,710
Tennessee	87	99,110 67,840	1	105	82 105	204,835 151,505
Alabama	52	50,250	2	250	71	80,000
Mississippi	72	81,360	4	<u>8/</u>	13.8	126,030
Cast South Central	261	298,560	7	355	396	562,370
Arkansas	52	. 53,000	3	2,040	108	108,350
Louisiana	<u>7/</u> 35	8,530	<u>7</u> / 4	100	100	17,430
Oklahoma Texas	22	14,450	2/ 13	600	154	140,665
est South Central	59 168	21,820 97,800	22	1,170	453	141,825
Montana				3,910	815	408,270
Idaho	83 19	44,490 25,515	2	275	225 68	81,440 47,675
Wyoming	11	5, 160	_	-	31	11,285
Colorado	31	22,255	3	15	85	50,095
New Mexico	-	-0.5-5	1	410	22	7,315
Utah	2 14	78,575 13,450			17 43	85,135
Nevada	<u>6</u> /	70	-	_	5	27,535 935
ountain	160	189,515	6	700	496	311,415
Washington	55	81,600	2			
Oregon	26	40,120	2 2	150 95	149 72	102,930 57,070
California	36	16,795	12	660	293	91,925
Pacific	117	138,515	16	905	514	251,925
Subtotal	2,776	2,971,530	153	21,790	7,734	6, 102, 525
Alaska	_	_	_		2	350
HawaiiForeign	2	925	2	30	19 <u>6</u> /	2,385 270

See next page for footnote references.

Footnotes to table 2.

- 1/ Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1, 1973, to June
- 30, 1974, with limited exceptions.

 2/ Cooperatives performing specific services on a commodity are included. Incorporated local associations of a federation that performs the actual marketing or processing are counted.

Includes soybean marketing and processing.

4/ Includes members (those entitled to vote for directors) but does not include nonvoting patrons. (There is some duplication in these membership figures because many farmers belong to more than one cooperative.)

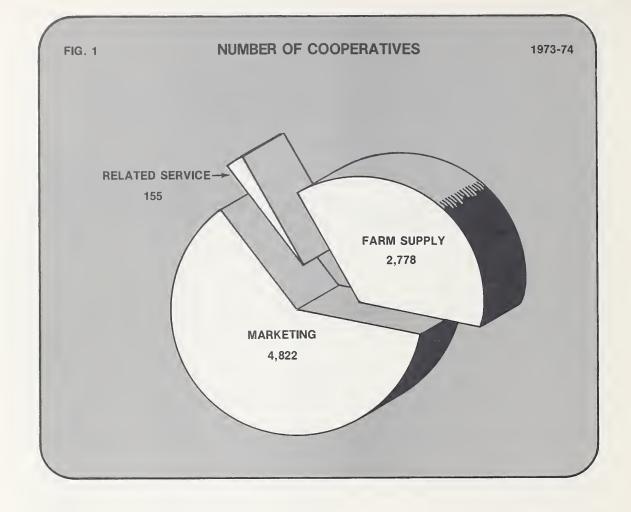
- $\frac{5}{6}$ Includes independent local cooperatives, federations, and centralized cooperatives. $\frac{5}{6}$ The cooperative with which this membership is affiliated has been counted in the State in which the cooperative maintains its headquarters. (Foreign members of U.S.-headquartered livestock cooperative are located in Canada.)
- 7/ Includes cooperatives temporarily inactive because of crop failures or other reasons or cooperatives in which all memberships are allocated to other States.

8/ No individual memberships.

Membership of nut cooperatives that market peanuts fluctuates from year to year and is affected by the extent to which producers participate in price stabilization programs.

 $\frac{10}{11}$ / Includes sugar, sugarcane, sugarbeets, honey, maple syrup, molasses, and sorghum.

- $\overline{12}$ / Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm products not separately classified.
- $\frac{1}{23}$ / Member-patrons. Number fluctuates considerably from year to year due to participation in price stabilization programs. \overline{H} / Includes a statewide federation of county wool pools. Payment is made by the federation to the pool manager who is responsible for payment to the individual wool growers.
 - 15/ Cooperatives providing services related to marketing or purchasing activities.



7,178—or 93 percent—were local cooperatives. These local cooperatives had 4,246,840 memberships, or 70 percent of the total. Regional cooperatives represented 7 percent of the total and accounted for 30 percent of the memberships.

BUSINESS VOLUME

In 1973-74, the total gross business volume of 7,755 marketing, farm supply, and related service cooperatives amounted to \$48.1 billion (table 5). This was an increase of 38.9 percent from the \$34.6 billion gross reported in 1972-73.

The total net business volume of farmer cooperatives amounted to \$35.8 billion in 1973-74. Included in this amount were \$27.1 billion for farm products marketed, \$7.8 billion for farm supplies purchased, and \$0.9 billion for services performed (fig. 2). The total net figure of \$35.8 billion, which excludes intercooperative business (the difference between gross and net business volumes), represented an increase of 36.7 percent from the \$26.2 billion net of the previous year. Intercooperative business amounted to \$9.6 billion in 1973-74.

Table 3-Memberships in marketing, farm supply, and related service cooperatives, 1950-51 to 1974-75

Period1	Mark	eting	Farm	Supply	Related	service	Total		
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
1950-51	4,117,950	58.1	2,878,890	40.6	94,280	1.3	7,091,120	100.0	
1951-52	4,229,125	57.4	3,032,550	41.2	102,030	1.4	7,363,705	100.0	
1952-53	4,247,035	56.8	3,138,820	42.0	89,230	1.2	7,475,085	100.0	
1953-54	4,273,350	56.1	3,252,860	42.8	82,030	1.1	7,608,240	100.0	
1954-55	4,213,485	55.4	3,322,490	43.7	67,880	0.9	7,603,855	100.0	
1955-56	4,223,260	54.6	3,443,610	44.6	64,865	0.8	7,731,735	100.0	
1956-57	4,121,700	53.7	3,489,425	45.5	61,920	0.8	7,673,045	100.0	
1957-58	3,879,675	51.8	3,543,185	47.3	63,595	0.9	7,486,455	100.0	
1958-59	3,860,950	51.1	3,643,525	48.2	54,075	0.7	7,558,550	100.0	
1959-60	3,621,900	49.8	3,600,465	49.5	51,090	0.7	7,273,455	100.0	
1960-61	3,473,425	48.2	3,679,675	51.1	49,795	0.7	7,202,895	100.0	
1961-62	3,420,100	48.2	3,634,690	51.2	44, 190	0.6	7,098,980	100.0	
1962-63	3,582,110	49.6	3,595,890	49.8	40,750	0.6	7,218,750	100.0	
1963-64	3,612,535	51.0	3,425,200	48.4	41,765	0.6	7,079,500	100.0	
1964-65	3,790,915	53.5	3,250,840	45.9	40,255	0.6	7,082,010	100.0	
1965-66	3,635,605	53.3	3,154,490	46.2	36,180	0.5	6,826,275	100.0	
1966-67	3,298,435	50.7	3,168,985	48.8	34,280	0.5	6,501,700	100.0	
1967-68	3,225,185	50.0	3,186,640	49.5	33,585	0.5	6,445,410	100.0	
1968-69	3,141,245	49.4	3,189,460	50.1	32,850	0.5	6,363,555	100.0	
1969-70	3,102,745	48.8	3,222,435	50.7	29,800	0.5	6,354,980	100.0	
1970-71	3,105,005	50.4	3,027,515	49.2	25,220	0.4	6,157,740	100.0	
1971-72	3,133,505	51.0	2,991,240	48.7	21,805	0.3	6,146,550	100.0	
1972-732	3,117,980	50.9	2,988,050	48.8	21,905	0.3	6,127,935	100.0	
1973-742	3,111,255	51.0	2,972,455	48.7	21,820	0.3	6,105,530	100.0	
1974-752	3,126,500	51.1	2,971,400	48.5	24,600	0.4	6,122,500	100.0	

²Preliminary.

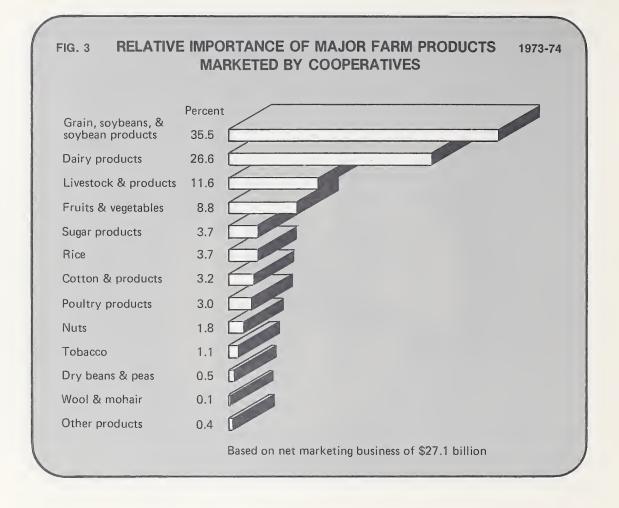
Gross and net volumes of business for marketing, purchasing, and related service activities are shown in table 5 for each survey year, beginning with 1950-51. The 1973-74 totals exceeded totals reported in any previous survey.

Gross volume of farm products marketed by cooperatives increased from \$25.2 billion in 1972-73 to \$35.8 billion in 1973-74, an increase of 42.3 percent. The net volume of farm products marketed amounted to \$27.1 billion in 1973-74 and accounted for 75.9 percent of the total net volume of cooperatives. The net marketing volume for 1973-74 represented an increase of 38.1 percent from the \$19.7 billion net for the previous year. This gain resulted primarily from increases in the dollar volumes reported for grain, soybeans, and soybean meal and oil, and dairy products.

Figure 3 illustrates the leading products marketed by cooperatives based on net marketing business volume. Grain, soybeans and soybean meal and oil led with 35.5 percent of total net marketing volume, followed by dairy products and livestock.

In 1973-74, the gross volume of all farm supplies handled by cooperatives amounted to \$11.4 billion, a 28.9 percent increase from the \$8.8 billion gross in 1972-73. The net farm supply volume of \$7.8 billion accounted for 21.7 percent of the total net business volume in 1973-74—a 31.3 percent increase from the \$5.9 billion supply net in

¹For years prior to 1950-51, see appendix table 6, FCS General Report 128 in libraries.



1972-73. Increases in net volume of feed, fertilizer, and petroleum products handled largely accounted for this rise.

As shown in figure 4, leading farm supplies handled by cooperatives in terms of net business volume were feed, with 31.7 percent of the total, followed by fertilizer and petroleum products.

Receipts for services performed by all types of cooperatives amounted to \$868 million in 1973-74, a 41.6 percent increase from the 1972-73 service receipts of \$613 million. Service receipts represented 2.4 percent of total net business volume in 1973-74.

An estimated 62.1 percent of the 7,755 cooperatives in the survey, or 4,817 cooperatives, marketed farm products in 1973-74 (table 6). These included 4,075 cooperatives that primarily marketed farm products; 727 cooperatives that primarily handled farm supplies; and 15 related service cooperatives whose major services were trucking, storage, or other activities related to marketing farm products or purchasing farm supplies. Marketing cooperatives, numbering 350, that were either newly organized or temporarily inactive were not included.

In 1973-74, farm supplies were handled by 5,554 cooperatives, 71.6 percent of the total number of cooperatives in the survey. Included were 2,722 cooperatives that primar-

Table 4—Number and estimated memberships of local and regional marketing, farm supply, and related service cooperatives, by major business activity, and percent of total in each activity group, 1973-74 ¹

		Cooper	atives			Member	rships ²	
	ı	.ocal	Re	gional	Lo	ocal	Reg	ional
Major business activity I	Number	Percentage of total in each activity group		Percentage of total in each activity group		Percentage of total in each ctivity group		Percentage of total in each ctivity group
Beans and peas (dry edible	e) 5	45.5	6	54.5	2,05	0 39.8	3,095	60.2
Cotton and products	468	94.9	25	5.1	91,58	0 71.3	36,800	28.7
Dairy products	480	72.8	³ 179	27.2	117,19	5 42.1	161,000	57.9
Fruits and vegetables	366	83.9	³ 70	16.1	41,11	5 43.4	53,640	56.6
Grain ⁴	1,989	98.9	23	1.1	1,190,70	0 91.5	109,915	8.5
Livestock and products	788	96.3	30	3.7	176,26	5 25.3	521,370	74.7
Nuts	8	57.1	6	42.9	20,35	5 30.4	46,570	69.6
Poultry and products	29	76.3	3 9	23.7	13,50	5 12.1	97,770	87.9
Rice	50	90.9	5	9.1	21.93	0 78.2	6.125	21.8
Sugar products	_	_	³ 64	100.0	_	_	16,015	100.0
Tobacco	_	_	28	100.0	_	_	318,030	100.0
Wool and mohair	140	90.9	14	9.1	17,55	0 29.4	42,150	70.6
Miscellaneous	36	90.0	4	10.0	6,16	0 94.3	370	5.7
Total marketing	4,359	90.4	463	9.6	1,698,40	5 54.6	1,412,850	45.4
Farm supplies	2,692	96.9	³ 86	3.1	2,526,93	5 85.0	445,520) 15.0
Related services	127	81.9	28	18.1	21,50		320	1.5
Total, all types	7,178	92.6	577	7.4	4,246,84	0 69.6	1,858,690	30.4

¹ Preliminary.

ily handled farm supplies and 2,788 marketing and 44 related service cooperatives that handled farm supplies as a sideline activity. Five farm supply cooperatives that were either newly organized or temporarily inactive were not included.

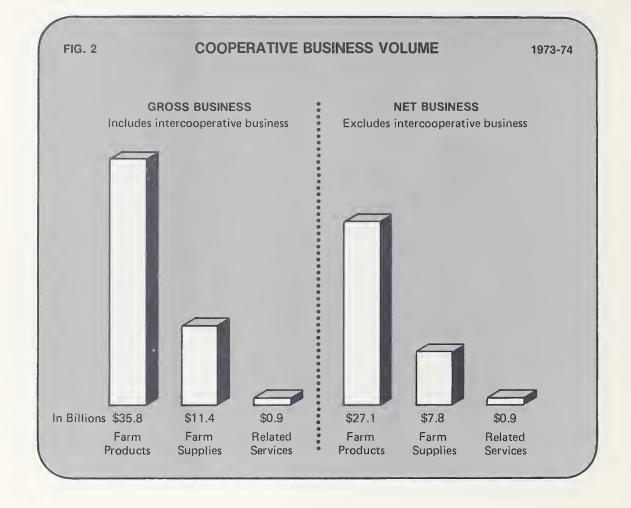
In 1973-74, 4,586 cooperatives of all types, or 59.1 percent of the total, performed one or more services related to farm product marketing or farm supply purchasing. These included 142 cooperatives primarily performing service activities such as trucking, storage, drying, and similar services; 1,362 farm supply cooperatives; and 3,082 marketing cooperatives (including cotton ginning, livestock trucking, and rice- and fruit-drying cooperatives). Ten related service cooperatives that were either newly organized or temporarily inactive were not included.

The survey showed that 57.8 percent of all marketing cooperatives handled one or more types of farm supplies in 1973-74, and 63.9 percent provided specialized related services such as cotton ginning and livestock trucking or general related services such as storage, grinding, and drying. Of the farm supply cooperatives, 26.2 percent marketed farm products, and 49 percent performed related services for their patrons. An estimated 9.7 percent of the related service cooperatives marketed farm products, and 28.4 percent handled farm supplies in 1973-74.

² Membership figures vary considerably from year to year due to cooperative participation in price stabilization programs, particularly in cotton, peanuts, and tobacco. They are also affected by the number of reported members who may not be active patrons in a specific year.

³ Includes bargaining cooperatives.

⁴ Includes soybean marketing and processing.



Local and Regional Cooperatives

Table 7 shows the estimated volumes of specified commodities marketed by regional and local cooperatives. Local cooperatives accounted for \$12 billion of the net volume of farm products marketed in 1973-74, or 44.4 percent of the total. Regional cooperatives accounted for \$15.1 billion of the net marketing volume, or 55.6 percent of the total.

Local cooperatives accounted for a major portion of the total net marketing volume for the following commodities: Grain, soybeans and soybean products, 83.2 percent; and miscellaneous farm products, 79.2 percent.

Of the total gross marketing volume, \$8.7 billion, or 24.2 percent, represents the volume of marketing business between cooperatives.

The estimated gross and net volumes of farm supplies handled by local and regional cooperatives are shown in table 8. Local cooperatives accounted for \$5.3 billion, or 68.6 percent, of the total net supply volume. Regional cooperatives accounted for \$2.4 billion, or 31.4 percent, of the total.

The difference between the total net and gross volumes indicates that intercooperative farm supply business amounted to \$3.6 billion, or 31.9 percent of total gross supply volume.

Table 5—Estimated gross and net volume of business of marketing, farm supply, and related service cooperatives, and percent of total, 1950-51 to 1974-75

		Gross volun intercooperat				Net volume intercooperat		
Period ¹	Farm products	Farm supplies	Related services ²	Total	Farm products	Farm supplies	Related services ²	Total
		1,000 c	dollars			1,000 c	dollars — —	
1950-51	7,984,777	2,437,521	99,958	10,522,256	6,361,766	1,685,413	99,958	8,147,137
1951-52	9,260,697	2,762,095	114,480	12,137,272	7,376,684	1,918,723	114,480	9,409,887
1952-53	9,294,945	2,866,908	141,750	12,303,603	7,365,795	2,013,768	141,750	9,521,313
1953-54	9,198,727	2,841,727	157,802	12,198,256	7,338,786	1,978,052	157,802	9,474,640
1954-55	9,347,913	2,921,859	195,522	12,465,294	7,424,743	2,021,617	195,522	9,641,882
1955-56	9,514,387	2,972,696	214,880	12,701,963	7,495,159	2,046,086	214,880	9,756,125
1956-57	10,110,115	3,152,985	234,629 246,964	13,497,729	7,998,887	2,145,939	234,629	10,379,455
1957-58	10,538,742	3,269,400	246,964 272,866	14,055,106	8,318,448 9,103,089	2,187,490	246,964	10,752,902
1958-59	11,412,483	3,549,922 3,659,969	272,800	15,235,271	9,329,914	2,371,061 2,408,157	272,866	11,747,016
1959-60 1960-61	12,143,722	3,744,711	305,600	15,646,555 16,194,033	9,631,247	2,408,137	298,177 305,600	12,036,248 12,409,133
1961-62	12,992,656	3,914,849	302,102	17,209,607	10,160,364	2,561,338	302,102	13,023,804
1962-63	13,893,463	4,145,263	303,281	18,342,007	10,834,165	2,704,400	303,281	13,841,846
1963-64	14,532,553	4,393,864	313,103	19,239,520	11,209,069	2,831,586	313,103	14,353,758
1964-65	14,816,217	4,495,217	315,527	19,626,961	11,516,217	2,910,188	315,527	14,741,932
1965-66	15,489,446	4,804,443	325,071	20,618,960	12,197,744	3,085,382	325,071	15,608,197
1966-67	16,265,376	5,314,427	317,570	21,897,373	12,899,762	3,339,207	317,570	16,556,539
1967-68	16,556,620	5,565,045	316,014	22,437,679	13,189,137	3,544,854	316,014	17,050,005
1968-69	16,841,051	5,643,341	350,761	22,835,153	13,420,765	3,615,271	350,761	17,386,797
1969-70	18,388,420	5,986,359	391,176	24,765,955	14,816,000	3,873,211	391,176	19,080,387
1970-71	20,118,015	6,748,989	414,299	27,281,303	15,801,872	4,339,529	414,299	20,555,700
1971-72	20,794,406	7,395,899	462,240	28,652,545	16,463,065	4,739,603	462,240	21,664,908
1972-733	25,180,374	8,841,293	612,800	34,634,467	19,643,016	5,914,962	612,800	26,170,778
1973-743	35,832,381	11,395,208	867,730	48,095,319	27,143,792	7,764,027	867,730	35,775,549
1974-753	42,237,161	13,416,013	954,477	56,607,651	32,667,363	8,660,605	954,477	42,282,445
				Per	 cent			
1950-51	75.9	23.2	0.9	100.0	20.7	78.1	1.2	100.0
1951-52	76.3	22.8	0.9	100.0	20.4	78.4	1.2	100.0
1952-53	75.5	23.3	1.2	100.0	21.1	77.4	1.5	100.0
1953-54	75.4	23.3	1.3	100.0	20.9	77.4	1.7	100.0
1954-55	75.0	23.4	1.6	100.0	21.0	77.0	2.0	100.0
1955-56	74.9	23.4	1.7	100.0	21.0	76.8	2.2	100.0
1956-57	74.9	23.4	1.7 1.7	100.0	20.7	77.0	2.3	100.0
1957-58	75.0	23.3	1.7	100.0	20.3	77.4	2.3	100.0
1958-59	74.9	23.3	1.9	100.0	20.2	77.5	2.3	100.0
1959-60	74.7	23.4	1.9	100.0	20.0	77.5	2.5	100.0
1960-61	75.0	23.1	1.8	100.0	19.9	77.6	2.5	100.0
1961-62	75.5	22.7	1.0	100.0	19.7	78.0	2.3	100.0
1962-63	75.7	22.6	1.6	100.0 100.0	19.5	78.3	2.2	100.0
1963-64 1964-65	75.5	22.9	1.6	100.0	19.7	78.1	2.2	100.0
1964-65 1965-66	75.5	22.9	1.6	100.0	19.8	78. I	2.1	100.0 100.0
1965-67	75.1	23.3 24.3	1.4	100.0	19.8 20.2	78. I 77. 9	2.1 1.9	100.0
1967-68	74.3	24.3	1.4	100.0	20.2	77.4	1.9	100.0
1968-69	73.8	24.8	1.5	100.0	20.8	77.4	2.0	100.0
1969-70	73.8	24.7	1.6	100.0	20.8	77.7	2.0	100.0
1970-71	74.2	24.2	1.5	100.0	20.3	76.9	2.0	100.0
1971-72	73.8 72.6	25.8	1.6	100.0	21.1	76.9	2.0	100.0
1972-733	72.7	25.5	1.8	100.0	22.6	75.1	2.3	100.0
1973-743	74.5	23.7	1.8	100.0	21.7	75.9	2.3	100.0
1974-75 ³	74.5	23.7	1.7	100.0	20.5	77.2	2.3	100.0

¹For years prior to 1950-51, see appendix table 7, FCS General Report 128, in libraries. Data for prior years are not entirely comparable due to revisions in statistical procedures in 1950-51.

²Services related to marketing or supply purchasing but not included in the volumes reported for these activities.

³Preliminary.

Table 6—Cooperatives handling specified items and estimated business volume, by products marketed, supplies purchased, and services provided, and percent of total, 1973-74 1

ltem		Cooperatives handling		ume inter- tive ss)	Net volu (excludes coopera busines	inter- tive
	No.	Pct. 2	1,000 dol.	Pct.	1,000 dol.	Pct.
Products marketed:			.==			
Beans and peas (dry edible)	46	0.6	175,993	0.3	140,985	0.4
Cotton and cotton products	494	6.4	1,145,027	2.4	873,963	2.4
Dairy products	631	8.1	8,068,197	16.8	7,221,972	20.2
Fruits and vegetables	436	5.6	3,378,815	7.0	2,387,498	6.7
Grain, soybeans, and						
soybean meal and oil	2,540	32.8	15,574,889	32.4	9,645,767	27.0
Livestock and livestock						
products	572	7.4	3,446,706	7.2	3,149,603	8.8
Nuts	50	0.6	497,491	1.0	497,491	1.4
Poultry products	167	2.2	930,748	1.9	815,194	2.3
Rice	62	8.0	1,187,798	2.5	988,406	2.7
Sugar products	62	0.8	997,517	2.1	997,517	2.8
Tobacco	28	0.4	297,505	0.6	297,505	8.0
Wool and mohair	164	2.1	30,927	0.1	30,927	0.1
Miscellaneous ³	83	1.1	100,768	0.2	96,964	0.3
Total farm products	44,817	62.1	35,832,381	74.5	27,143,792	75.9
Supplies purchased:						
Building materials	2,168	28.0	322,353	0.7	248,382	0.7
	2,100	20.0	322,333	0.7	240,302	0.7
Containers and packaging	842	10.9	177,489	0.4	134,739	0.4
supplies	-		329,186	0.4	194,421	0.5
Farm machinery and equipment	1,304	16.8		7.0	2,463,884	6.9
Feed	3,744	48.3	3,355,512	5.2	1,588,853	4.4
Fertilizer	3,865	49.8	2,523,575	0.3	95,616	0.3
Meats and groceries	486	6.3	128,234			4.2
Petroleum products	2,624	33.8	2,295,119	4.8	1,519,186	
Seed	3,553	45.8	401,563	8.0	306,198	0.9
Sprays and dusts (farm		40.0	615 545	1.0	205.057	1 1
chemicals)	3,328	42.9	615,545	1.3	385,957	1.1
Miscellaneous supplies ⁵	4,224	54.5	1,246,632	2.5	826,791	2.3
Total farm supplies	45,554	71.6	11,395,208	23.7	7,764,027	21.7
Services provided:						
Trucking, cotton ginning,						
storage, grinding, locker						
plants, miscellaneous	44,586	59.1	6867,730	1.8	6867,730	2.4
profito, filisocilaricous	_					
Total business	47,755	100.0	48.095,319	100.0	35,775,549	100.0

¹ Preliminary.

² Number of cooperatives handling each commodity group is computed as a percentage of the total number of 7,755 cooperatives listed.

³ Includes coffee, forest products, fur pelts, hay, hops, seed marketed for growers, nursery stock, tung oil, and other farm products not separately classified.

⁴ Because many cooperatives do more than one type of business, these totals are less than the number that would be obtained by adding the number of cooperatives handling individual items or performing individual services.

⁵ Includes plant equipment, automotive supplies, hardware, chicks, and other supplies not separately classified.

⁶ Charges for services related to marketing or purchasing but not included in the volume reported for these activities.

Table 7—Estimated marketing business of local and regional cooperatives, by specified commodities, 1973-74 ¹

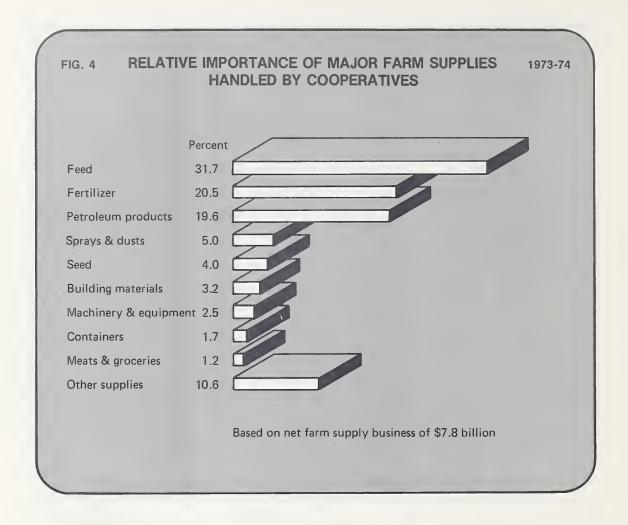
		Reg	ional	1	l local egional
Farm products marketed for patrons	Local	Gross (includes inter- cooperative business)	Net (excludes inter- cooperative business)	Gross (includes inter- cooperative business)	Net (excludes inter- cooperative business)
		 	- 1,000 dollars		
Beans and peas (dry edible) Cotton and cotton products Dairy products Fruits and vegetables Grain, soybeans, and soybean meal and oil Livestock and livestock products Nuts Poultry products Rice Sugar products Tobacco Wool and mohair Miscellaneous	41,750 348,484 1,525,281 1,018,621 8,021,513 339,970 14,551 249,086 393,623	134,243 796,543 6,542,916 2,360,194 7,553,376 3,106,736 482,940 681,662 794,175 997,517 297,505 21,646 24,017	99,235 525,479 5,696,691 1,368,877 1,624,254 2,809,633 482,940 566,108 594,783 997,517 297,505 21,646	175,993 1,145,027 8,068,197 3,378,815 15,574,889 3,446,706 497,491 930,748 1,187,798 997,517 297,505 30,927 100,768	140,985 873,963 7,221,972 2,387,498 9,645,767 3,149,603 497,491 815,194 988,406 997,517 297,505 30,927 96,964
Total marketing	76,751 12,038,911	23,793,470	20,213	35,832,381	27,143,792

¹ Preliminary.

Table 8—Estimated supply business of local and regional cooperatives, by specified commodities, 1973-74 ¹

		Reg	ional	1	l local egional
Farm supplies purchased for patrons	Local	Gross (includes inter- cooperative business)	Net (excludes inter- cooperative business)	Gross (includes inter- cooperative business)	Net (excludes inter- cooperative business)
		<u> </u>	1,000 dollars		
Building materials Containers and packaging	175,585	146,768	72,797	322,353	248,382
supplies	32,553	144,936	102,186	177,489	134,739
Farm machinery and equipment	136,775	192,411	57,646	329,186	194,421
Feed	1,704,855	1,650,657	759,029	3,355,512	2,463,884
Fertilizer	1,090,553	1,433,022	498,300	2,523,575	1,588,853
Meats and groceries	84,734	43,500	10,882	128,234	95,616
Petroleum products	989,119	1,306,000	530,067	2,295,119	1,519,186
Seed	219,587	181,976	86,611	401,563	306,198
Sprays and dusts					
(farm chemicals)	277,597	337,948	108,360	615,545	385,957
Miscellaneous supplies	616,741	629,891	210,050	1,246,632	826,791
Total supplies	5,328,099	6,067,109	2,435,928	11,395,208	7,764,027

¹ Preliminary.



Local cooperatives accounted for 81.3 percent of total service receipts, or \$705 million, and regional cooperatives for 18.7 percent, or \$162 million.

Geographic Areas

The estimated volume of farm products marketed and farm supplies purchased by cooperatives in 1973-74 is shown by States and geographic regions in table 9. The East North Central and West North Central Regions combined accounted for 51.2 percent of the total net volume of farm products marketed, and for 48.7 percent of supplies purchased.

The West North Central Region, with related service receipts of \$399 million, ranked first among all regions. This represented 46 percent of the total volume of service receipts reported by cooperatives.

In net value of combined marketing, farm supply, and related service volume, California continued in first place with \$3 billion, or 8.4 percent of the total; Iowa was in second place with \$2.8 billion, or 7.9 percent of the total; and Minnesota ranked third with more than \$2.6 billion, or 7.3 percent of the total.

		Beans	and pea	s (dry edit	ole)		Cotto	n and c	otton produ	cts			Dairy	products	
Coographic regions	010	Lmated n	ives	Value o	of sales	of c	mated nu ooperati	ves	Value o	f sales 5/	of c	mated no	ives	Value of	sales
Geographic regions and States	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)
Maine New Hampshire Vermont	No. - -	No	No	\$1,000	\$1,000	No	No	No	\$1,000	\$1,000	No. 3 2 7	No. 1 3 3	No. 4 5	\$1,000 32,772 28,097 109,955	\$1,000 32,772 28,097 109,955
Massachusetts Rhode Island Connecticut	-	-	-	-	-	-	-	-	-	-	2 - 1	- 1	3 - 2	53,275 - 64,151	53,275 - 64,151
New England:	_	_	_	_	-	_	_	_	_	_	15	_	_	288,250	288,250
New York New Jersey Pennsylvania		-	1 - -	4,800 - -	4,800	1 - 1	-	-		-	103 3 30	3 2 9	106 5 39	708,336 23,029 398,789	682,229 23,029 398,262
Middle Atlantic	1	_		4,800	4,800	_	_	_	_		136	_	_	1,130,154	1,103,520
Ohio		-	-	-	-	-	-	-	-	-	11	4	15	230,688	221,685
Indiana Illimois Michigan Wisconsin	15	-	15	83,734 -	55,005	-	-		-		16 14 126	7 4 4 6	11 20 18 132	141,665 261,649 387,849 1,362,474	132,698 254,272 360,698 1,225,508
East North Central.	15	-	- 1	83,734	55,005	-	-	-	-	-	171	-	-	2,384,325	2,194,861
Minnesota Iowa Missouri	1	-	1 -	124	124	-	- - 2	- - 2	1,647	1,382	139 30 6	6 7 1	145 37 7	916,025 350,266 107,790	724,190 321,721 107,790
North Dakota South Dakota Nebraska	-	-		-	-	-	-	- - -			13 8 7	3 3 2	16 11 9	62,604 90,061 100,651	46,117 66,980 100,651
West North Central.	1	-	-	124	124		-	-	1,647	1,382	209	3	9	1,774,651	1,514,703
Delaware Maryland Virginia	-	-	-	-	-	- - 1	- - 1	- - 2	3,902	3,902	- 5 3	2 4 4	2 9 7	6,459 145,057 126,556	6,459 145,057 126,502
West Virginia North Carolina South Carolina Georgia	-	-		- - -		- 1 1 2	- 1	1 2 2	10,314 3,679 79	10,314 3,679 79	2 3 3 2	5 1 2 2	7 4 5 4	24,671 78,721 19,152 101,889	24,671 78,038 18,823 101,769
Florida	-	-		-	-			-	-		6		6	143,524	143,524
South Atlantic Kentucky	-	-	-	-	-	5	-	-	17,974	17,974	24	3	- 6	102,218	644,843 102,218
Tennessee Alabama Mississippi	-	-	-	- -	-	1 9 47	1 - 3	2 9 50	310 4,511 159,530	286 4,511 140,332	3 1 2	4 1 2	7 2 4	108,338 38,975 53,618	102,003 38,975 53,618
East South Central.	-	-	-	-	-	57	-	-	164,351	145,129	9		-	303,149	296,814
Arkansas Louisiana Oklahoma	-	-	-		-	29 10 55	2 2 2	31 12 57	30,763 7,268 62,825	26,137 7,268 35,919	- 3 1	1 2 1	1 5 2	39,045 52,931 103,572	39,045 52,931 103,572
Texas	-	-	-		-	274	3	277	519,607	368,011	5	1	6	167,536	167,536
West South Central.	-	2	- 2	2 602	2 025	368	-	-	620,463	437,335	9	-	- 5	363,084	363,084
Montana Idaho Wyoming Colorado	- 4 3 10	3 1	7 4 10	2,693 20,184 3,941 15,675	2,025 19,130 3,128 11,931		-	-	-		4 4 1 4	1 4 2 1	8 3 5	7,695 79,915 8,082 77,641	6,313 60,548 8,082 77,641
New Mexico	-	-	-	-		16	4	20	29,232	24,724	-	2	2	17,610	17,610
Arizona Utah Nevada	-	1 -	1 -	210	210	5 - -	3 - 1	8	49,183 - 1,838	49,183 - 1,838	5 3	1	1 5 4	30,401 65,139 3,373	30,401 65,139 2,427
Mountain	17	-		42,703	36,424	21	-	-	80,253	75,745	22	-		289,856	268,161
Washington Oregon California	5 3 4	1 - 1	6 3 5	13,000 3,722 27,910	13,000 3,722 27,910	- - 43	-	43	260,339	196,398	4 8 22	4 4 2	12 24	226,901 114,397 540,751	106,129 85,981 348,976
Pacific	12	-	-	44,632	44,632	43	-	-	260,339	196,398	34	-		882,049	541,086
Subtotal	46	-	-	175,993	140,985	494		-	1,145,027	873,963	629	-	-	8,061,547	7,215,322
Alaska Hawaii Foreign	-	-	-	-		-	-	-	-		1	-	1 1 -	<u>6/</u> <u>6/</u>	6/ 6/ -
UNITED STATES	46	-		175,993	140,985	494		-	1,145,027	873,963	631			8,061,547	7,215,322

		D				1		,		Continu					
				vegetables					soybean meal		-			ivestock pr	oducts
Geographic regions	of c	mated m ooperat: andling	ives	Value o		of o	lmated n cooperat mandling	ives		f sales 5/	of c	mated nu ooperati andling	Lves	Value o	
and States	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)
	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000
Maine New Hampshire	6 1]	7	27,163 569	26,854 569		-	1	20€	206	-	-	-	-	-
Vermont Massachusetts	1	-	į	1,546	1,546	-	-	-		_	-	-	-	-	-
Rhode Island	_	_	1 -	42,514	42,514	1	_	1 -	2,337	2,337	1 -	_	1 -	165	165
Connecticut	2	-	2	1,635	1,635	-	-	-	-	-	-	-			-
New England	11	-	-	73,427	73,118		_	-	2,543	2,543	1_			165	165
New York New Jersey	15	2	12	124,740 63,610	123,731 63,446	23	1	23	30,015		5 2	-	5 2	54,132 7,238	54,132 7,238
Pennsylvania	9	2	11	107,310	107,114		i	9	4,609		14	-	14	4,937	4,937
Middle Atlantic	36	-	-	295,660	294,291	36	-	-	37,542	37,542	21	-	-	66,307	66,307
OhioIndiana	11	1	12	24,071	24,071	152	4	156	676,986		5	2	7	236,683	236,683
Illinois	2 7	1 -	3 7	3,617 7,959	3,617 7,959	94 165	8 7	102 172	653,389	1,127,426	4 5	3 4	7 9	159,599 336,533	159,599 331,155
Michigan Wisconsin	14	1 2	15 5	90,635 56,071	67,535 55,281	52 34	3 4	55 38	217,246 15,229	105,736	6 133	4 2	10 135	137,159 267,033	135,866 137,755
East North Central.			-	182,353		497		30				_	100		
Minnesota	37	-	3	6,368	158,463 6,368	276	12	288	3,307,280 1,378,788	882,900	153 199	5	204	1,137,007 409,032	1,001,058 292,684
Iowa Missouri	2	1	3 1	1,619 685	1,551 685	300	20 16	320 79	2,696,444		16 16	8	24 19	354,523 190,731	353,085 187,668
North Dakota	2	-	2	8,540	8,540	304	4	308	1,208,119	765,226	57	4	61	75,854	68,760
South Dakota Nebraska	1	-	1	641	641	150 190	17	154 207	414,640 947,369		8 4	5 5	13 9	25,844 146,314	23,909 146,073
Kansas	3	-	3	2,070	2,070	227	17	244		1,036,146	3	4	7	119,934	118,130
West North Central.	11	-	-	19,923	19,855	1,510	-	-	8,976,397	5,329,131	303	-	-	1,322,232	1,190,309
Delaware Maryland	1	1	2	2,007	1,989	4	1	5	7,820		-	-	_	-	-
Virginia	3 6	-	3 6	874 9,148	874 9,148	5 8	3 2	8 10	53,087 38,348		12	1	1 13	14,792 22,713	14,644 22,357
West Virginia	11	- '	-	-	-	1	-	1	72	72	8	1 '	9	4,818	4,780
South Carolina	4	1	1 1 5	5,343 2,957	5,343 2,957	2	5 3	7 4	19,300 27,356	18,838 27,356	4 2	1 1	5 2	13,785 1,191	13,785 1,191
Georgia	2 56	- 2	2 58	322 729,708	322 357,420		5 5	10 5	51,915 15,504	37,312	2	2	2 2	22,492 1,667	22,492 1,667
South Atlantic	83		-					-			00	-			
Kentucky			1	750,359 126	378,053 126	26	5	8	213,402		28 16	2	18	81,458 56,752	80,916 47,776
Tennessee	3	-	3	645	645	11	7	9 12	62,380 51,781	58,772 44,519	2 7	1 2	3 9	44,345 17,094	34,160 17,094
Misaissippi	1	-	1	127	127	14	2	16	63,726		2	-	2	65,045	65,045
East South Central.	5	-	-	898	898	30	_	-	178,903	167,472	27	-	_	183,236	164,075
Arkansas	4	1	5	11,268	11,268	13	2	15	340,547	329,559	5	1	6	1,704	1,673
LouisianaOklahoma	7 1		7 1	1,383 144	1,383 144	8 91	1 5	9 96	15,099 492,944		2	1 -	3	313 81,028	313 81,028
Texaa	8	2	10	44,700	20,072	115	6	121	793,825	568,943	5	2	7	94,515	86,983
West South Central.	20	-	-	57,495	32,867	227	-	-	1,642,415		14	~	-	177,560	169,997
MontanaIdaho	2	- 2	2	1,979 23,875	1,979 15,115	91 12	4 8	95 20	233,302 100,086		4	3 4	7 10	14,673 10,479	14,286 10,479
Wyoming	1	- 1	1	19	19	7	-	7	4,948	4,948	3	-	3	168	168
Colorado New Mexico	15 2	-	15 2	24,232 1,148	13,862 1,148	28	6 5	34 9	115,440 12,626		3	4 2	7 2	97,607 6,390	97,607 5,558
Arizona	8	3	11	74,225	11,529	1	- 3	1	7,960 11,506	7,960	1	4	5	65,739 81,421	65,739 81,421
Utah Nevada	2	-	2 .	332	332	3 -	-	6	- 11,506	4,066	-	ī	i	2,133	2,118
Mountain	32	_	_	125,810	43,984	146	_	_	485,868	320,122	18	-		278,610	277,376
Washington	40	5	45	244,670	196,962	38	5	43	376,638		1	4	5	3,557	3,557
Oregon	16 136	6	22 139	254,579 1,337,730	196,378 957,584	20	4 7	24 14	100,465 10,484	85,717 8,250	2	1 4	3 7	5,452 189,750	5,415 189,056
								14				-			
Pacific	192	-		1,836,979	1,350,924	65	-		487,587	420,516	6	-		198,759	198,028
Subtotal	427	-	-	3,342,904	2,352,453 6/	2,539		1	15,331,937	9,643,326	571	-	-	3,445,334	3,148,231
Alaaka Hawaii	8	1	9	5,701	5,328	-		-	_	-	1	-	1 !	<u>6</u> /	<u>6</u> /
Foreign	-	2	2	2/ 30,065	2/ 29,572	0.5:0	4	4	2/ 242,940					2 445 224	2 140 221
UNITED STATES	436	-	-	3,378,670	2,387,353	2,540	-	-	15,574,877	9,645,755	572			3,445,334	3,148,231

				ommodities, ————uts	55				oultry prod		-		R	ice	
		mated n		Value of	sales <u>5/</u>		nated nu		Value o	f sales		mated m		Value o	f sales
Geographic regions and States		ooperat andling Head-	<u>4/</u>	Gross (includes	Net (excludes		operati indling Head-		Gross (includes	Net (excludes		ooperat andling Head-		Gross (includes	Net (excludes
	quar- ters in State	quar- ters out of State	Total in State	interco- operative business)	interco- operative business)	quar- ters in State	quar- ters out of State	Total in State	interco- operative business)	interco- operative business)	quar- ters in State	quar- ters out of State	Total in State	interco- operative business)	interco- operative business)
Maine New Hampshire	No.	No	No.	\$1,000	\$1,000	No. 1 1	No. 2	No. 3 4	\$1,000 673	\$1.000 670	No.	No.	No.	\$1.000	\$1,000
Vermont Massachusetts Rhode Island Connecticut	-	-	-	-	-	2 - 4	1 1 3	3 1 7	3,840 - 6,355 5,984	3,832 - 6,324 5,984	-	-	-	- - - -	-
New England	-	-	-	_		8	-	-	6,629	6,384 23,194	-			-	
New York New Jersey Pennsylvania	-	-	-	-	-	5 4 2	2 3 3	7 7 5	30,337 11,143 28,749	30,153 10,776 28,504	-	-	-	-	-
Middle Atlantic	_	-		-	-	11	-	-	70,229	69,433		-	-	-	
Ohio Indiana Illinois	-	-	-	-	-	4 1 1	1 2	5 3 2	41,819 14,322	39,497 7,023	-	-	-	-	-
Michigan Wisconsin		-	-			7 6	1 2	8 8	2,528 13,563 17,682	2,528 13,563 17,157	-	-	-	-	-
East North Central		-	-	-		19	-	_	89,914	79,768	_	-	-	-	-
Minnesota Iowa Missouri	- 12	-	- 12	- - 88	- - 88	16 2 42	3 3 2	19 5 44	74,061 27,375 10,038	56,007 19,665 3,782	-	-	- - -	-	-
North Dakota South Dakota Nebraska Kansas	-	-	-	-	-	7 5 10	2	8 7 11	2,896 4,202 12,323	2,896 3,859 6,067	-	-	-		
West North Central	12	-	-	88	88	5 87	-	-	171	92,447	-	-	-	-	-
Delaware Maryland Virginia	- - 1	- 1	- 2	19,301	19,301	1 2	1 3 2	1 4 4	556 6,913 42,998	556 6,913 42,937	-		-	-	-
West Virginia North Carolina South Carolina	1	2 2	3 2	14,156	14,156 306	4	2 4 3	2 8 4	579 44,438 18,994	579 43,949 18,994	-	-	-	=	-
Georgia Florida	5 1	- 2	5	147,331 8,827	147,331 8,827	3 2	1 3	4 5	115,919 54,270	115,919 53,537	-	-	-		-
South Atlantic	8	-	-	189,921	189,921	13	-	-	284,667	283,384	-	-	-	-	-
Kentucky Tennessee Alabama	-	2	- 2	41,461	41,461	- 1	1 2 3	1 2 4	76 877 59,670	76 877 59,486	-	-	- - -	-	-
Mississippi East South Central	3	-	3	41,663	202 41,663	3	2	5	51,401	50,606	3	1 -	4 -	23,696	23,696
Arkansas	2	1 -	1 2	31 1,976	31 1,976	1	3	4 3	19,348 3,415	19,226 3,415	18 17	- 2	18 19	262,100 96,840	262,100 56,962
Oklahoma Texas	5 5	2 1	7	39,081 36,929	39,081 36,929	2 5	3 1	5 6	8,249 8,147	8,249 8,147	20	2	22	589,812	430,298
West South Central	12	-	-	78,017	78,017	8	-	-	39,159	39,037	55	-	-	948,752	749,360
MontanaIdaho	-	-	- 1	-	-	2	_	2	57	. 57	-	-	-	-	-
Wyoming Colorado	-	-	-	- 1	-	1	7	1 2	4,529	4,529	-	-	-	-	-
New Mexico Arizona Utah Nevada	-	-	-		-	2	-	2	50,290	25,266	-			-	-
Mountain	-	-	, -	-	-	6	-	-	54,903	29,879	-	-	_	-	-
Washington Oregon California	1 2 10	1	2 2 10	251 3,742 183,179	251 3,742 183,179	1 1 8	- 1 1	1 2 9	4,191 23,958 95,803	4,191 13,531 67,932	- - 4	-	- - 4	215,350	215,350
Pacific	13	-	-	187,172	187,172	10	<u> </u>	-	123,952	85,654	- 4	-	Ė	215,350	215,350
Subtotal	48	-	-	496,861	496,861	166	-	-	929,395	813,841	62	-	-	1,187,798	988,406
Alaska Hawaii Foreign	2	-	2	<u>6</u> /	<u>6</u> / 	1	- - -	1	<u>6/</u>	-	-	-	-	-	-
UNITED STATES	50	-	-	496,861	496,861	167		-	929,395	813,841	62	-	-	1,187,798	988,406

			Sugar	products				Tob	acco			1	Vool and	i mohair	
		mated n		Value o	f sales		mated r		Value of	sales <u>5/</u>		mated m		Value o	f sales
Geographic regions and States	Head- quar- ters in	ndling Head- quar- ters out of		Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in	Head- quar- ters out of	1/ Total in	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in	Head- quar- ters out of	4/ Total	Gross (includes interco- operative business)	Net (excludes interco- operative business)
	State No.	State	No.	\$1,000	\$1,000	State	State No.	No.	\$1,000	\$1,000	State	State No.	No.	\$1,000	\$1,000
Maine New Hampshire	-	-	-	-	-	-	-	-	-	-	1	~	- 1	63	63
Vermont	-	-	-	-	-	-	-	-	-	- 104	-	1	1	1 8/	1 8/
Massachusetts Rhode Island	_	-	-	_	_	1 -	-	1 -	104	-	-	_	1 -	-	-
Connecticut New England				-	-	- 1	-	1 -	221	117 221	2	_	-	- 64	64
New York				_	_		_		-	- 221	4	1	5	229	229
New Jersey	-	-	-	-	-	-	-	-	-	-	1	1	2	31	31
Pennsylvania Middle Atlantic		1 -	-	28	28	-	1 -	1	711	711	24	-	24_	589 849	589 849
Ohio	2	_	2	533	533	1	1	2	4,968	4,968	2		2	1,608	1,608
IndianaIllinois	-	-	-	-	-	-	2	2	4,100	4,100	1	- 1	1 2	335 57	335 57
Michigan	7	1	8	199	199	-	-	~ 2	2 062	2 062	-	1	1	227	227
East North Central.	10	-	2	1,581	849 1,581	3	-	-	2,062	2,062	6	-	2	2,843	2,843
Minnesota	1	2	3	126,092	126,092	_	1	1	21	21	3	_	3	1,815	1,815
Iowa	i	- 1	- 1	1,304	1,104	-	1	- 1	1,987	1,987	1 3	1	2	2,232 158	2,232
Missouri North Dakota	1	2	1 3	53,369	53,369	_	-	-	1,307	- 1,50/	3		3	154	154
South Dakota Nebraska	2	1 3	1 5	3,565 39,116	3,565 39,116	1 1 1	-	-	_		-	1 2	1 2	5,125 3,463	5,125 3,463
Kansas	1	3	4	5,812	5,812		-		-		-	1	1	643	643
West North Central.	6	-	-	229,086	229,086	-	-	-	2,008	2,008	10	-	-	13,590	13,590
Delaware	-	_	-	-	-	- 1	-	1	3,286	3,286		-	-		-
Virginia West Virginia	-	-	-	-	-	4	3 1	7	25,166 1,490	25,166 1,490	18 29	- ~	18 29	538 <u>9</u> / 55	538 <u>9</u> / 55
North Carolina South Carolina	-	-	-	-	-	3	3	6	110,457 25,800	110,457 25,800	-	-	-		-
Georgia	-	1	1	679	679	-	1	1	19,434	19,434	-	-			_
Florida South Atlantic	3	1 -	4	42,969 43,648	42,969	9	1 -	2	4,406 190,039	4,406	47	_		593	593
Kentucky	1	1	2	127	127	8	1	9	78,572	78,572	1	1	2	58	58
Tennessee	-	- 1	1	- 57	- 57	7	3	10 1	14,489 335	14,489 335	1 -	-	1 -	41	41
Mississippi	-	1	1	85	85	-	-	-	-	-	2		2	5	5
East South Central.	1		-	269	269	15	-	-	93,396	93,396	4	-	-	104	104
Arkansas Louisiana	12	1	1 13	107 58,383	107 58,383	-			-	-	1	1 -	1	16 52	16 52
Oklahoma Texas	1	1	- 2	56,188	56,188	-	-	-	-	-	- 2	1	1 3	235 1,555	235 1,555
West South Central.	13	-	-	114,678	114,678	_	-	-	-	-	3	-	-	1,858	1,858
Montana	4	2	6	36,387	36,387	_	_	-		-	28	-	28	2,471	2,471
IdahoWyoming	9	3	12	67,946 11,899	67,946 11,899	_	-	-		-	19 7	1 2	20	1,522 2,655	1,522 2,655
Colorado	2	i	3	49,041	49,041 57	-	-	-	-	_	-	3	3	389	389
New Mexico	-	[i]	1	1,188	1,188	-	-	-	-	-	-	-	-	1 024	1 024
Utah Nevada	7		8 1	29 57	29 57	-	-	-	-	-	4	-	4	1,834	1,834
Mountain	25	-	-	166,604	166,604	-	-	-	-	-	58	~	-	8,871	8,871
Washington	ì	2	3	33,704	33,704	-	-	-	-	-	3	-	3	110	110
Oregon	1 2	1	2	7,928 10/399,850	7,928 10/399,850	_	_	-	-	_	1	-	1	17 2,028	17 2,028
Pacific	4	-	-	441,482	441,482	-	-	-	-	-	5	-	-	2,155	2,155
Subtotal	62		-	997,376	997,376	28	-		297,505	297,505	164	-	-	30,927	30,927
Alaska Hawaii Foreign	=	ī	ī 1	2/ <u>10/</u> 2/ 141	2/ <u>10/</u> 2/ 141	-	- -	-	=	-	=	= = =	=	- -	-
UNITED STATES	62	-	-	997,517	997,517	28	-	-	297,505	297,505	164	-	-	30,927	30,927

		Misc	ellaneou	ıs marketin	g <u>11</u> /		Total	farm pr	roducts mark	eted		Bu	ilding	materials	
		mated m		Value o	f sales		mated n		Value o	f sales 5/		imated r	number	Value o	Sales
Geographic regions and States		Head- quar- ters out of		Gross (includes interco- operative business)	Net (excludes interco- operative business)		Head- quar- ters out of State		Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)
Maine New Hampshire Vermont Massachusetts Rhode Island Connecticut	No 1	No	No 1	\$1,000 - - - - - - 9	\$1,000 - - - - - - 9	No. 6 4 7 8 -	No. 4 6 4 2 1	No. 10 10 11 10 1	\$1,000 60,814 32,569 111,502 104,750 5,984 72,541	\$1,000 60,502 32,561 111,502 104,719 5,984 72,296	No. 4 1 2 4	No. 2 3 2 3 2 3	No. 6 4 7 2 3	\$1,000 525 663 1,419 2,070 193 1,363	\$1,000 501 176 416 811 50 360
New England	1	-	-	9	9	31	-	-	388,160	387,564	11	-	-	6,233	2,314
New York New Jersey Pennsylvania	3 1 1	-	3 1 1	397 278 <u>12</u> /	397 278 <u>12</u> /	126 22 69	6 7 15	132 29 84	952,986 108,247 545,722	925,686 107,716 544,754	146 9 26	1 2 3	147 11 29	35,839 3,489 12,855	20,597 1,827 4,695
Middle Atlantic	5	-		675	675	217	-		1,606,955	1,578,156	181	-	-	52,183	27,119
Ohio. Indiana Illinois. Michigan. Wisconsin.	2 5 1 5 5	-	2 5 1 5 5	166 4 949 1,398 6,990	166 4 949 1,398 6,990	132 55 174 64 262	10 17 12 12 12	142 72 186 76 274	1,217,522 977,031 2,354,105 932,010 1,729,006	926,488 649,238 1,724,346 740,227 1,460,985	114 82 121 59 138	1 3 1 1	115 83 124 60 139	8,490 29,600 12,973 10,579 7,050	7,322 18,073 10,402 10,051 6,810
East North Central.	18	-	-	9,507	9,507	687	-	-	7,209,674	5,501,284	514	-		68,692	52,658
Minnesota. Iowa. Missouri. North Dakota. South Dakota. Nebraska. Kansas.	4 3 5 2 2 1 2	1	4 3 6 2 2 2 2	1,486 2,332 198 200 2,513 830 162	1,486 2,332 74 200 2,513 706 38	787 294 45 478 197 189 208	21 26 16 12 13 18	808 320 61 490 210 207 225	2,913,812 3,435,895 1,008,229 1,411,736 545,950 1,250,707	2,091,687 2,113,238 539,245 945,262 437,338 963,038	136 227 91 125 94 129	2 3 1 1 2 3	138 230 92 126 96 132	12,328 52,678 6,606 14,766 10,564 11,378	11,265 49,818 4,977 14,448 9,538 8,244
West North Central.	19		-	7,721	7,349	2,198	- 17	- 223	1,912,204	1,310,264 8,400,072	932	-	131	12,704	8,598
Delaware	- 1 1 1	-	- 1 - 1 1 - 4	38 1,109 64 - 8,344	38 - 1,109 64 - 8,344	1 8 46 38 25 13	4 9 13 9 11 8 7	5 17 59 47 36 21 18	16,842 224,047 288,670 32,794 296,578 99,435 468,404	16,199 206,630 281,969 32,756 294,944 99,106 453,681	- 6 16 3 3 1 28	2 2 2 1	2 8 18 3 4 1 29	222 728 4,276 131 1,590 18 2,334	79 470 2,728 131 474 18 1,758
Florida South Atlantic	2	1	3	2,548	1,841	72 214	10	82	1,003,423 2,430,193	629,233	5 62	1	- 6	9,932	628
Kentucky Tennessee Alabama Mississippi	- 2 2	- - I 1	- - 3 3	325 5,162	325 5,162	32 18 17 65	11 14 8 10	43 32 25 75	238,945 231,425 214,209 422,597	229,408 211,273 206,763 402,604	7 61 20 39	1 2 1	7 62 22 40	333 9,404 1,771 2,016	333 9,236 865 1,692
East South Central.	4	-	-	5,487	5,487	132	-	-	1,107,176	1,050,048	127	-	-	13,524	12,126
Arkansas Louisiana Oklahoma Texas	1 2 2		- 1 2 2	962 202 3,831	962 202 1,282	54 60 130 377	12 10 9 17	66 70 139 394	704,929 238,622 788,280 2,316,645	689,162 194,242 564,512 1,745,944	33 11 65 43	1 2 1 2	34 13 66 45	8,935 1,561 4,134 1,827	5,227 721 3,069 1,207
West South Central.	5	-	-	4,995	2,446	621		-	4,048,476	3,193,860	152	-		16,457	10,224
Montana	1 3 1 1 -	1 2 - 1 -	2 5 1 1 1 - 2	5,154 3 652 52 508	37 5,154 3 652 - 508	141 49 21 52 22 15 28	9 15 5 9 10 8	150 64 26 61 32 23 31	299,294 309,161 31,742 385,206 67,115 228,696 211,269	178,198 260,279 30,929 355,614 57,255 166,000 178,865	40 18 12 34 2 2	1 1 - - 1	41 19 12 35 2 2	2,628 929 313 2,694 6 841 289	2,583 929 313 1,782 6 430 145
Nevada Mountain	7	-	~	6,406	6,354	332	4	8	7,401	6,440	115		- 1	7,703	6,191
Washington Oregon	4 4 5	1 1 1	.5 5 6	11,733 8,441 31,765	11,733 8,441 31,765	93 44 245	16 13 12	109 57 257	914,755 522,701 3,294,939	696,186 410,872 2,628,278	27 23 19	1 2 1	28 25 20	2,820 2,224 21,052	2,208 2,200 19,987
Pacific	13	-	-	51,939	51,939	382	-	-	4,732,395	3,735,336	69	-	-	26,096	24,395
Subtotal	81	-	-	98,842	95,162	4,814	-	-		27,094,358	2,163	-	-	321,844	248,201
Alaska Hawaii Foreign	2	- - 2	2 2	<u>6/</u> <u>2/</u> 261	<u>6/</u> <u>7/</u> 137	2 1 -	- 2 5	2 3 5	15,955 2/ 273,407	15,582 <u>2</u> / 32,279	1 4 -	- - 1	1 4 1	61 2/ 345	6/ 19 2/ 59
UNITED STATES	83	note re		99,103	95,299	4,817	-	-	35,830,808	27,142,219	4,168	-		322,250	248,279 Continued

	Go	ntainer	s and p	ackaging su	pplies		Farm ma	chiner	y and equip	ment			Fe	ed	
000000000000000000000000000000000000000	of c	mated no ooperat	ives	Value of	sales	of	lmated n	ives	Value o	f sales	of c	mated nu coperati	ves	Value o	of sales
Geographic regions and States	Head- quar- ters in State	Head- quar- ters out of State	Total in	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in	Gross (includes interco- operative business)	Net (excludes interco- operative business)		Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)
Maine New Hampshire Vermont. Massachusetts Rhode Island Connectiout	No. 3 - 4 - 2	No. 1 3 2 2 2 2 3	No. 4 3 2 6 2 5	\$1,000 1,884 41 71 248 11 224	\$1,000 1,884 27 41 214 7	No.	No. 2 2 3 4 2 2	No. 3 2 3 7 2 3	\$1,000 980 403 901 1,340 144 819	\$1,000 948 225 536 798 92 453	No. 4 1 2 6	No. 1 5 3 3 4 5	No. 5 6 5 9 4	\$1,000 14,288 13,206 28,199 33,097 2,623 36,911	\$1,000 14,288 9.805 21,203 24,887 1,623 29,915
New England	9	-	-	2,479	2,368	5	-	-	4,587	3,052	17	-	-	128,324	101,721
New York New Jersey Pennsylvania	148 32 33	- 2 3	148 34 36	2,434 1,779 2,042	2,039 1,730 1,818	146 10 25	1 3 7	147 13 32	32,423 3,678 11,629	25,095 3,072 7,957	152 13 30	1 3 7	153 16 37	319,329 51,706 138,657	225,589 40,113 86,413
Middle Atlantic	213	-	-	6,255	5,587	181	-	-	47,730	36,124	195	-		509,692	352,115
Ohio Indiana Illinois Michigan Wisconsin East North Central	9 2 8 16 12	2 1 2 1	11 3 10 17 12	831 361 519 1,204 570	744 13 402 1,031 570	77 45 53 19 87	3 4 5 3 6	80 49 58 22 93	8,682 12,280 13,923 4,420 23,917	7,135 8,668 4,836 3,706 15,659	157 94 198 79 205	3 1 4 2 5	160 95 202 81 210	106,313 99,654 148,882 60,574 119,245	78,690 63,430 104,574 46,976 106,975
	47	-	-	3,485	2,760	281	-	-	63,222	40,004	733	-	-	534,668	400,645
Minnesota. Iowa. Missouri North Dakota. South Dakota. Nebraska. Kansas.	13 9 6 9 3 5	3 3 3 - - 2 2	16 12 9 9 3 7 4	887 580 444 131 8 289	288 233 220 131 8 65 135	118 50 34 80 38 66 51	3 9 3 3 6 9 5	121 59 37 83 44 75 56	19,001 12,223 31,289 12,752 7,140 13,560 13,585	9,561 3,583 20,736 8,456 2,699 6,605 4,939	398 345 123 254 164 245 228	2 7 2 2 6 7 5	400 352 125 256 170 252 233	254,175 303,919 185,877 23,293 53,285 116,690 115,665	133,930 249,054 120,822 12,585 27,651 72,628 74,373
West North Central	47	-		2,474	1,080	437	-	-	109,550	56,579	1,757	-	-	1,052,904	691,043
Delaware Maryland Virginia West Virginia North Garolina South Garolina Georgia Florida	1 3 9 2 3 1 3	3 2 2 1 1 1 -	4 5 11 3 4 2 3	90 69 126 25 252 91 405 40,274	86 61 126 25 252 91 405	7 7 7 3 - 7 33 10	2 5 3 2 2 2 2 2	2 12 10 5 2 9 35 12	261 3,688 4,139 173 1,756 2,067 18,353 4,334	208 2,313 2,053 173 252 299 4,093 1,668	5 24 24 22 4 1 52	4 5 2 3 1 3	9 29 26 25 5 4 52	9,185 51,323 87,169 18,869 60,312 14,302 80,004 28,607	7,252 40,578 73,717 16,833 59,961 11,563 60,436 24,733
South Atlantic	33	-	-	41,332	15,488	67	-	-	34,771	11,059	143	-	-	349,771	295,073
Kentucky Tennessee Alabama Mississippi	4 2 1 30	1 2 1	5 4 2 31	71 154 181 2,021	71 93 181 1,616	7 30 14 22	1 5 3 3	8 35 17 25	489 3,300 8,488 1,344	489 2,401 1,804 908	44 86 50 62	1 2 4 3	45 88 54 65	46,207 84,865 54,050 69,640	38,196 50,889 43,400 66,484
East South Gentral	37	-	-	2,427	1,961	73			13,621	5,602	242	-	-	254,762	198,969
ArkansasLouisianaOklahomaTexas	20 8 50 257	2 1 2 6	22 9 52 263	944 251 1,932 17,970	944 251 758 9,765	23 9 34 57	3 3 2 4	26 12 36 61	4,640 1,127 4,177 4,572	1,908 607 1,936 3,275	47 39 126 178	4 5 6 6	51 44 132 184	50,030 24,958 52,018 61,349	27,785 21,295 39,151 32,795
West South Central	335	-		21,097	11,718	123	-	-	14,516	7,726	390	-		188,355	121,026
Montana. Idaho. Wyoming. Colorado. New Mexico. Arizona. Utah. Nevada	2 4 2 6 14 2 3	2 2 2 2	2 6 4 8 16 4 3	28 17 28 683 647 3,755 934	15 28 683 405 3,713 38	27 12 4 20 - 2 3	2 3 2 3 2 - 2	29 15 6 23 2 2	3,301 3,011 709 2,936 121 308 1,333	1,408 2,645 138 1,015 121 308 594	58 18 14 48 4 4 9	3 7 1 2 3 1 1 2	61 25 15 50 7 5 10	17,776 13,715 2,192 37,973 3,731 7,319 36,317 138	7,494 13,004 1,665 25,761 2,320 3,773 34,523 138
Mountain	33	-	-	6,092	4,882	68	-	-	11,719	6,229	156	-	~	119,161	88,678
Washington Oregon Galifornia	24 7 47	1 2 2	25 9 49	13,351 562 77,605	13,342 170 75,070	30 16 17	2 2 2	32 18 19	9,561 14,599 4,783	8,737 14,567 4,331	54 30 23	2 5 1	56 35 24	55,576 32,425 120,529	55,576 32,405 120,529
Pacific	78	-	-	91,518	88,582	63	-	-	28,943	27,635	107	-	-	208,530	208,510
Subtotal	832	-	-	177,159	134,426	1,298		-	328,659	194,010	3,740	-	-	3,346,167	2,457,780
Alaska Hawaii Foreign	10	- - 1	- 10 1	2/ ³²⁰	311 2/ 2	1 5 -	- - 1	1 5 1	6/ 49 2∕ 126	<u>6</u> / 38 <u>7</u> / 21	1 3 ~	- - 3	1 3 3	4,673 7/3,938	4,659 <u>7</u> /711
UNITED STATES	842	-	-	177,489	134,739	1,304	-	-	328,834	194,069	3,744	-	-	3,354,778	2,463,150

				commoditie ilizer	. 0 -817				d groceries		nged	Pe	troleum	n products	
		nated nu		Value o	of sales		mated nu		Value o	f sales	Esti	imated n		Value o	f sales
Geographic regions	h	operati andling		Gross	Net	h	ooperati andling		Gross	Net	of c	cooperat nandling	ives	Gross	Net
and States	Head- quar- ters in State	Head- quar- ters out of State	Total in State	(includes interco- operative business)	(excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	operative	(excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	(includes interco- operative business)	(excludes interco- operative business)
Maine New Hampshire Vermont. Massachusetts Rhode Island Connecticut	No. 6 - 2 7 - 3	No. 1 4 2 2 3	No. 7 4 4 9	\$1,000 2,523 2,371 4,670 6,115 666	\$1,000 2,523 1,345 2,557 3,641 365		No. 1	No. 3 - 3 4	\$1,000 393 - 132 469	\$1,000 380 - 132 424	No. 4 1 3 4	No. 3 3 2 3 2 2	No. 7 4 5 7 2	\$1,000 8,502 7,963 10,693 10,889 2,869	\$1,000 7,007 6,326 8,460 8,635 2,274
New England	18	5	8	4,649	2,537 12,968	- 8	-	-	994	936	13	3	4	3,747	3,003
New York New Jersey Pennsylvania	152 22 36	2 3 4	154 25 40	85,555 12,065 43,150	54,378 8,564 27,266	5 - 1	1 1	6 - 2	1,023	64	16 2 8	1 2 4	17 4 12	151,923 32,421 90,001	120,216 25,573 71,134
Middle Atlantic	210	-	-	140,770	90,208	6	-	-	1,403	67	26	-	-	274,345	216,923
OhioIndianaIllinoisMichiganWisconsin	159 99 141 83 194	3 1 3 3 4	162 100 144 86 198	75,576 110,231 247,298 41,221 75,220	45,824 62,202 103,674 26,871 49,191	5 8 14 14 76	1 1 1 2	5 9 15 15 78	955 1,960 1,552 3,498 28,644	347 1,436 1,086 3,217 16,896	99 82 102 63 200	1 1 1 5	99 83 103 64 205	71,047 97,367 141,612 34,395 153,812	47,795 67,768 93,128 27,620 104,743
East North Central	676	-	-	549,546	287,762	117	-	-	36,609	22,982	546	-	-	498,233	341,054
Minnesota Iowa Missouri North Dakota South Dakota Nebraska Kansas.	420 338 127 294 154 235 222	3 6 2 2 4 6	423 344 129 296 158 241 223	246,743 207,156 130,225 41,646 45,202 98,176 106,821	109,116 139,333 82,514 28,599 27,938 63,488 70,509	141 13 71 22 8 15	1 2 1 - 1 3 -	142 15 72 22 9 18	20,783 1,270 26,911 5,048 1,343 8,184 5,264	12,279 1,213 20,658 5,048 1,343 8,178 5,264	244 241 78 166 131 197 212	3 5 2 3 6 6 1	247 246 80 169 137 203 213	195,815 219,819 84,988 67,788 84,518 131,526 162,901	124,461 128,225 58,282 50,107 55,641 78,286 73,800
West North Central	1,790	-	-	875,969	521,497	287	74	-	68,803	53,983	1,269	_ =	-	947,355	568,802
Delaware. Maryland. Virginia. West Virginia. North Carolina. South Carolina. Georgia. Florida. South Atlantic	5 23 24 21 6 3 51 32	3 5 4 1 2 3 3 3 3	8 28 28 22 8 6 54 35	6,743 36,693 90,441 11,301 23,694 9,916 70,920 23,427 273,135	5,859 25,198 42,523 10,033 17,953 6,972 27,516 18,994	1 8 1 2 - 1 -	1 1 - 1	1 9 1 3 - 2	174 7,441 3 1,538 310	174 6,617 3 944 - 4 - 7,742	1 5 14 3 2 - 8 3	1 1 2 1 2 2 3	2 6 16 4 3 2 10 6	2,934 22,854 35,453 6,901 12,724 204 1,784 2,199 85,053	2,380 17,555 27,103 5,695 12,184 105 905 1,410
Kentucky Tennessee Alabama Mississippi	45 85 51 72	2 3 3	47 88 54 73	37,111 74,933 79,624 106,711	32,120 37,590 57,867 103,239	- - 2 5	- 1 1	- 1 3 6	- 89 11 393	- - 5 221	10 84 13 45	1 3 5 3	11 87 18 48	22,611 19,831 5,536 15,164	17,866 12,220 5,070 12,839
East South Central	253		-	298,379	230,816	7	-	-	493	226	152	-	-	63,142	47,995
Arkansas Louisiana Oklahoma Texas	61 42 110 160	3 3 2 3	64 45 112 163	52,853 30,869 31,304 41,257	39,458 27,240 21,890 31,497	4 - 2 7	1 - - 1	5 - 2 8	609 - 54 577	424 - 54 570	44 20 95 113	2 2 2 2	46 22 97 115	20,109 4,570 29,731 21,147	13,267 2,890 10,485 14,110
West South Central Montana	373 83	- 3	- 86	156,283 15,291	120,085	13		- 3	1,240	1,048	272 93	- 3	96	75,557 28,646	40,752
Idaho Wyoming Colorado New Mexico	23 10 49 6	3 4 1 1 1 4	27 11 50 7 8	12,284 3,494 20,381 711	11,173 1,761 12,252 711	2 3 6 1	-	2 3 6 1	2,371 634 452 75	2,371 634 452 75	26 15 45 3	3 1 1	29 16 46 3	28,646 15,156 6,844 30,031 77 173	13,861 4,826 19,481 77 173
Arizona Utah	11	2 2	13	5,871 10,480 82	5,759 5,745 82	2	1	3	105 151	28 151	12	2	14	6,104 6	4,275 6
Mountain	187	_	-	68,594	47,023	18		-	4,167	4,090	197	-	-	87,037	64,509
Washington Oregon California	66 36 79	3 3 1	69 39 80	33,037 38,150 61,534	25,283 32,406 60,101	8 3 5	1 2 1	9 5 6	2,547 2,065 446	2,221 2,053 267	66 27 16	2 2 2	68 29 18	36,180 27,526 1,582	36,029 27,520 1,500
Pacific	181	-	-	132,721	117,790	16	-	-	5,058	4,541	109	-	-	65,288	65,049
Subtotal	3,853	-	-	2,516,391	1,583,197	485	-	-	128,233	95,615	2,620	-	-	2,140,673	1,448,126
Alaska Hawaii Foreign	11 -	- 3	1 11 3	1,378 2/ 5,729	<u>6/</u> 454 <u>7/</u> 5,125] -	-	1	<u>6/</u>	<u>6</u> /	- 4 -	- 1	- 4 1	61 <u>7</u> / 154,385	- 43 <u>2/</u> 71,017
UNITED STATES	3,865			2,523,498	1,588,776	486	-	-	128,233	95,615	2,624	-	-	2,295,119	1,519,186

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	Fat i		Se	I				-	s (farm, che					s supplies	
Ceographic regions	of c	mated n cooperat andling	ives		of sales	of c	mated nu ooperati andling	ves	Value o		of c	mated n ooperat andling	ives	Value o	
and States	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Cross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Cross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)
Maine New Hampshire Vermont Massachusetts Rhode Island	No. 5 1 2 7 -	2 2 3	No. 6 5 4 9 3 7	\$1,000 631 739 1,632 2,611 244 1,519	\$1,000 631 459 1,055 1,935 162 942	No. 5 - 2 6 - 2	No. 2 4 2 3 3 4	No. 7 4 4 9 3 6	\$1,000 1,267 705 1,442 2,593 222 1,398	\$1,000 1,258 356 724 1,722 120 680	No. 5 3 4 6 - 3	No. 5 6 5 6 5	No. 10 9 9 12 5	\$1,000 3,388 2,035 4,442 6,740 655 4,158	\$1,000 3,206 1,248 2,822 4,204 424 2,537
Connecticut New England	18		-	7,376	5,184	15	-	-	7,627	4,860	21	_	-	21,418	14,441
New York New Jersey Pennsylvania	152 15 37	2 4	153 17 41	27,315 4,194 16,303	19,448 3,238 11,356	155 23 37	1 2 5	156 25 42	28,041 4,668 15,128	17,779 3,479 9,543	178 17 43	5 4 14	183 21 57	98,019 15,838 51,554	77,185 13,153 34,024
Middle Atlantic	204		_	47,812	34,042	215			47,837	30,801	238	-	-	165,411	124,362
Ohio	155 95 174 75 187 686	3 2 1	157 98 176 76 191	20,241 9,298 27,365 7,560 8,623 73,087	13,803 7,562 17,487 5,338 5,318 49,508	136 88 123 70 186 603	1 1 2 1 4	137 89 125 71 190	10,227 29,065 62,547 9,976 21,950	9,799 17,235 32,860 5,801 12,079	157 92 159 100 274 782	4 8 6 6 7	161 100 165 106 281	42,661 35,607 30,733 88,983 72,972 270,956	21,901 18,131 12,898 35,922 39,944 128,796
Minnesota Iowa Missouri North Dakota South Dakota Nebraska	370 326 120 246 148 109	4 1 2 4 5	370 330 121 248 152 114	18,926 24,366 21,887 6,669 5,423 2,778	12,737 20,104 17,570 5,434 4,428 1,641	350 268 89 265 137 178	1 5 2 2 4 6	351 273 91 267 141 184	55,859 61,924 27,685 8,484 13,491 27,027	27,420 40,039 16,706 4,457 7,041 14,860	510 340 120 346 215 253	6 8 3 3 7 10	516 348 123 349 222 263	81,733 43,240 23,798 37,228 35,968 30,890	42,210 26,945 18,006 25,201 26,621 22,002
West North Central	172	3	175	5,298	4,982 66,896	1,449	2	164	26,191	13,126 123,649	220	5	225	35,679 288,536	24,980 185,965
Delaware	5 23 21 22 7 2 52 15	4 4 1 1 - 2	9 27 22 23 7 4 52	1,980 10,602 16,434 3,909 6,026 3,322 10,565 1,899	1,680 8,327 13,303 3,435 5,962 2,775 6,641 1,111	- 7 16 3 6 2 44 34	3 3 3 2 1 2 1 2	3 10 19 5 7 4 45 36	357 3,031 2,224 16 5,734 5,109 11,409 9,470	255 910 1,671 16 5,293 4,235 4,823 8,202	5 27 25 23 5 2 40	6 6 5 6 3 4 4 2	11 33 30 29 8 6 44 14	9,418 49,193 94,656 20,818 27,444 5,386 17,603 4,154	8,480 42,016 72,743 19,279 18,847 4,217 4,561 2,448
South Atlantic	147	_	-	54,737	43,234	112			37,350	25,405	139	_	_	228,672	172,591
Kentucky Tennessee Alabama Mississippi	44 86 49 66	1 1 2 2	45 87 51 68	11,534 17,290 10,001 18,647	9,669 10,758 5,662 17,947	11 83 45 66	- 2 3 2	11 85 48 68	525 13,843 8,670 36,986	525 7,462 4,052 33,936	45 86 44 68	4 6 6 5	49 92 50 73	52,901 36,023 6,438 15,038	46,846 17,734 3,788 11,234
East South Central	245			57,472	44,036	205		-	60,024	45,975	243	-	-	110,400	79,602
Arkansas Louisiana Oklahoma Texas	54 39 116 282	3 4 3 3	57 43 119 285	10,824 10,715 6,247 12,583	5,637 9,496 5,285 9,488	52 32 75 194	3 3 2 3	55 35 77 197	20,993 9,694 4,573 17,013	10,751 6,996 1,180 10,208	56 37 109 176	5 5 4 5	61 42 113 181	18,909 7,037 8,230 11,968	9,393 5,319 5,456 10,292
West South Central	491	-	-	40,369	29,906	353	-	-	52,273	29,135	378		-	46,144	30,460
Montana. Idaho. Wyoming. Colorado. New Mexico. Arizona. Utah.	41 23 8 45 6 10 7	3 4 1 1 2	44 27 9 46 8 10 8	1,218 2,949 447 2,384 111 566 1,635	673 2,844 283 2,040 103 501 1,536	76 25 11 45 3 5	3 4 1 1 2 2	79 29 12 46 4 7 14	3,108 3,531 1,119 5,567 43 4,453 1,768	1,333 3,188 584 2,664 43 4,379 1,475	110 30 14 58 4 5	3 5 3 4 2 2 3	113 35 17 62 6 7 18	20,235 8,003 2,579 11,171 746 7,473 9,068	14,886 6,988 996 8,793 746 5,002 6,940
Nevada Mountain	140	-	1	9,323	7,993	178	1	2	19,603	13,680	237	1 ~	2	59,340	44,416
Washington Oregon California	32 30 65	1 2 2	33 32 67	5,677 6,790 12,676	5,677 6,790 12,659	73 46 71	3 2 3	76 48 74	12,553 8,980 14,107	12,055 8,972 13,409	76 40 61	3 7 3	79 47 64	22,020 15,504 16,845	17,376 15,322 12,548
Pacific	127	-		25,143	25,126	190	-	_	35,640	34,436	177	-	-	54,369	45,246
Subtotal	3,549	-	-	400,666	305,925	3,320	-	-	614,780	385,715	4,219	-		1,245,246	825,879
Alaska Hawaii Foreign	1 3 -	- - 2	1 3 2	<u>6/</u> 22 <u>2/</u> 803	<u>6/</u> 21 2∕ 180	- 8 -	- - 2	- 8 2	490 <u>7/</u> 275	177 <u>2</u> / 65	1 4 -	- - 2	1 4 2	6/ 110 <u>2</u> / 558	6/ 99 <u>2</u> / 95
UNITED STATES	3,553	-	-	401,491	306,126	3,328			615,545	385,957	4,224		-	1,245,914	826,073

			Total	supplies				Service	S		To	tal <u>14</u> /	
Coogworbie wogiera	of c	mated n coperat andling	ives		of sales	of	imated n cooperat	tives		Estimated	Estimated number of	Cross volume	Net volume
Geographic regions and States	Head- quar- ters in State	Head- quar- ters out of State	Total in State	operative	Net (excludes interco- operative business)	Head- quar- ters in State	quar- ters out of	Total in State	Estimated receipts <u>15</u> /	number of coopera- tives in State	coopera- tives doing business in State <u>16</u>	(includes interco- operative business)	(excludes interco- operative business)
	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	No.	No.	\$1,000	\$1,000
Maine New Hampshire	6 3	3 4	9 7	34,381 28,126	32,626 19,967	5 2	1	6	1,213 212	10 7	15 14	96,408 60,907	94,341 52,740
Vermont	6	3	9	53,601	37,946	6	-	6	634	10	15	165,737	150,082
Massachusetts Rhode Island	10	3	13	66,172 7,627	47,271 5,117	5 1	1	6 2	258 396	18 1	21	171,180 14,007	152,248 11,497
Connecticut	5	5	10	54,788		4	~	4	195	11	19	127,524	113,113
New England	30	-		244,695	183,549	23	_		2,908	57	_	635,763	574,021
New York	189	5	194	781,901		162	2	164	20,430	285 36	294 44	1,755,317	1,508,506 211,46
New Jersey Pennsylvania	21 52	3 13	24 65	129,838 381,699		21 37	2 5	23 42	2,998 5,258	105	124	241,083 932,679	804,22
Middle Atlantic	262	-	-	1,293,438	917,348	220	-	-	28,686	426	-	2,929,079	2,524,190
Ohio	187	7	194	345,023	233,360	165	5	170	16,629	202	216	1,579,174	1,176,477
Indiana Illinois	107	11	118	425,423	264,518	102	9	111	12,164	111	132	1,414,618	925,920
Michigan	268 119	9 8	277 127	687,404 262,410 512,003	381,347 166,533 358,185	223 89	6	229 95	30,456 8,166	307 146	324 162	3,071,965 1,202,586 2,260,250	2,136,149 914,926
Wisconsin East North Central	316 997	9	325			292	6	298	8,166 19,241	511	529		1,838,413
	997	-		2,232,263	1,403,943	871	-	-	86,656	1,277	-	9,528,593	6,991,883
Minnesota Iowa	626 416	9 14	635 430	906,250 927,175	483,267 658,547	567 358	8	575 366	51,834 48,445	1,073 462	1,098 494	3,871,896 4,411,515	2,626,788
Missouri North Dakota	142	11	153	539,710	360,491	102	8	110	6,484	156	178	1,554,423	2,820,230 906,220
South Dakota	425 245	5 7	430 252	217,805 256,942	154,466 162,908	332 178	4	336 182	233,710 13,784	671 321	685 337	1,863,251 816,676	1,333,43
Nebraska Kansas	320	16	336	440,498	275,997	248	10	258	20,380	340	369	1,711,585	1,259,415
West North Central	260	9	269	484,243	280,706	249	8	257	24,613 399,250	268 3,291	287	2,421,060 16,650,406	1,615,583
		-				<u> </u>							
Delaware Maryland	28	3	9 33	31,190 178,355		1 12	2	3 15	81 1,714	8 39	13 50	48,113 404,116	42,559 345,946
Virginia West Virginia	36 21	9	45 28	342,359 62,146		29 4	8 5	37 9	4,527 127	117 63	135 74	635,556	529,080 88,500
North Carolina	16	6	22	141,070		14	4	18	4,323	31	45	95,067 441,971	421,38
South Carolina Georgia	55	6 . 7	11 62	40,415 213,687	30,275 111,142	5 19	5	10 22	1,191 2,482	22 89	31 101	141,041 684,573	130,573 567,305
Florida	44	7	51	114,997	73,636	35	2	37	34,961	93	106	1, 153, 381	737, 830
South Atlantic	211	-	-	1,124,219	799, 263	119	-	-	49,406	462	-	3,603,818	2,863,187
Kentucky	47	6	53	171,782	146, 115	14	3	17	3,817	82	95	414,544	379,340
Tennessee	91 52	10 8	101 60	259,732 174,770		77 30	7 .	84 32	4,585 1,971	105 71	123 84	495,742 390,950	364,243 331,428
Mississippi	103	8	111	267,960		95	4	99	14,036	138	153	704,593	666,756
East South Central	293	-	-	874,244	667,308	216	-	-	24,409	396	-	2,005,829	1,741,765
Arkansas	79	10	89	188,846	114,794	58	4	62	21,713	108	127	915,488	825,669
Louisiana Oklahoma	58 145	8 9	66 154	90,782 142,400	74,815 89,264	45 139	4 5	49 144	5,461 35,508	100 154	114 168	334,865 966,188	274,518 689,284
Texas	420	13	433	190,263	123,207	390	4	394	74,538	453	475	2,581,446	1,943,689
West South Central	702	~		612,291	402,080	632	-		137,220	815		4,797,987	3,733,160
MontanaIdaho	126 36	3 6	129 42	92,610 61,966	60,106 57,018	62 23	1 7	63 30	3,074 5,915	225	235 85	394,978 377,042	241,378 323,212
Wyoming	20	4	24	18,359	11,228	. 15	2	17	698	31	37	50,799	42,855
Colorado	69 18	8	73 26	114,272 6,268	74,923 4,607	56 21	3	59 26	6,548 3,944	85 23	94 35	506,026 77,327	437,085 65,806
Arizona	9	4	13	30,759	24,038	9	3	12	4,567	17	28	264,022	194,605
Utah Nevada	21	3 2	24 3	68,033 472	55,299 472	11 1	2	11	4,904 42	43	48 11	284,206 7,915	239,008 6,954
Mountain	300	-	-	392,739	287,691	198	-	-	29,692	497	-	1,962,315	1,550,903
Washington	114	6	120	193,322	178,504	88	4	92	42,434	149	167	1,150,511	917,124
Oregon	55	8	63	148,825	142,405	37	2	39	17,476	72	90	689,002	570,753
California	140	5	145	331,159		137	4	141	48,114	292	306_	3,674,212	2,996,793
	309			673,306	641,310	262	-	-	108,024	513		5,513,725	4,484,670
Subtotal	5,538	-	-	11,219,818		4,575	-	-	866,251	7,734	-	47,627,515	35,639,483
Alaska Hawaii Foreign	1 15	- 5	1 15 5	6/ 7,165 2/ 166,169	<u>6/</u> 5,822 <u>2/</u> 77,275	1 10	- 2	1 10 2	<u>6/</u> 749 2/ 711	2 19	2 21 8	3,648 23,869 440,287	3,648 22,153 110,265
UNITED STATES	5,554	-		11,393,152	7.761.971	4,586			867,711	7,755		48,095,319	35,775,549

See next page for footnote references.

- $\frac{1}{2}$ The volume of products marketed is allocated to the State in which they originate and the volume of farm supplies is allocated to the State in which they are sold.
 - 2/ Includes independent local cooperatives, federations, and centralized cooperatives.
- 3/ Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1, 1973, through June 30, 1974, with limited exceptions.
- 4/ The total number of cooperatives handling each commodity within a State may include only cooperatives headquartered in the State, only cooperatives headquartered in other States, or a combination of both. Number of cooperatives handling a commodity includes those performing specific services on the commodity, such as cotton ginning cooperatives, livestock trucking cooperatives, and rice- and fruit-drying cooperatives. (Income for these specific services is included with service receipts.)
- 5/ Includes the value of commodities marketed by cooperatives under price support programs in 1973-74. Cooperative business volume is influenced by the extent to which patrons participate in these programs.
- 6/ Included in the combined total dollar volume of all farm products marketed, farm supplies handled, and related services provided, in order not to reveal separate volume data for an individual association.
 - Includes value of marketing commodities imported or farm supplies exported.
 - $\overline{\underline{8}}/$ Dollar volume for commodity allocated to States of origin.
- $\frac{\vec{9}}{}$ Includes the volume of a statewide federation of county wool pools that is responsible for selling all wool in the pools. Payment is made by the federation to the pool manager who is responsible for payments to the individual wool growers.
- $\frac{10}{T}$ The volume of a Hawaiian sugar cooperative headquartered in California is included in the dollar volume of California. $\frac{11}{T}$ Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm products not separately classified.
 - 12/ Less than \$500.
- 18/23/ Includes plant equipment, automotive supplies hardware, chicks, and other supplies not separately classified.
- 14/ These combined gross and net totals will not, in all cases, equal the sum of individual commodity totals or the sum of the totals for marketing, farm supplies, and related services, because some individual and group totals have been adjusted in order not to reveal volume data for individual associations.
- $\underline{15}/$ Receipts for services related to marketing and purchasing activities, but not included in the volumes reported for these activities.
- 16/ Because many cooperatives do more than one type of business, these totals are less than the number that would be obtained by adding the number of cooperatives marketing individual products, handling individual supplies, or providing individual services.

APPENDIX

The following discussion of the methods used in classifying cooperatives for the annual survey should create a better understanding of the types of cooperatives covered in these statistics.

Classification of Cooperatives

Marketing, farm supply, and related service cooperatives are the basis of the 1973-74 survey of farmer cooperatives discussed in this report. Appendix table 7 shows additional information by geographic regions and States on the number, participation, and activity level of other types of service cooperatives—rural electric associations, production credit associations, rural credit unions, and other types of credit cooperatives as well as dairy herd improvement associations. Previously, data for these service cooperatives were reported only on a national basis. (A brief discussion of these other types of service cooperatives appears later in the appendix.)

Marketing cooperatives in this report included associations whose primary business was marketing farm products for their patrons—that is, more than 50 percent of their total dollar volume was derived from the sale of farm products.

Marketing cooperatives were further classified according to which major commodity of 13 classifications was predominant (in terms of dollar volume) in each association's business. Farm supply cooperatives were those whose farm supply business accounted for more than 50 percent of their total dollar volume. The major functions of related service cooperatives were trucking, storing, drying, or similar services related to marketing or farm supply activities.

Many cooperatives handle more than one commodity and provide both marketing and farm supply facilities, as well as facilities and equipment for performing related services such as storing, drying, and trucking. Such associations were classified according to the predominant commodity or function as indicated by their business volumes.

Marketing, farm supply, and related service cooperatives were also classified according to organizational structures:

Local Association

A local association provides cooperative services in a local area or community, a county, or even several counties. Individual farmers are the members of these local cooperatives. Local associations usually perform a limited number of the first steps involved in marketing. In the case of farm supply associations, practically all sales are at the retail level. Local associations may or may not be affiliated with other cooperatives.

Regional Association

A regional cooperative serves a district consisting of a number of counties, or, in some cases, a number of States. Types of associations classified as regional for purposes of this report are as follows:

1. All federated cooperatives. These are cooperative organizations whose membership is composed of two or more local associations organized to market farm products or purchase production supplies for their patrons. Individual farmers are not members of

strictly federated associations, but are members of the local associations that comprise the federation. Regional federations may be members of other federated associations.

- 2. Centralized associations usually serving a multicounty area. A regional centralized association is structurally like a small-scale local association in that individual farmers make up the membership. In a strictly centralized regional cooperative, there are no autonomous local associations.
- 3. Cooperatives with large volumes that are neither strictly federated nor strictly centralized, as their members include both local cooperatives and individual farmers.
- 4. Some associations with small business volumes that market farm products for, or sell production supplies to, both local associations and individual producers, or do business in more than one State.
- 5. Bargaining associations. These associations derive all or a major portion of their business volume from negotiating with distributors, processors, and other buyers and sellers over price, quantities, grade, terms of sale, and other factors involved in marketing farm products or purchasing farm supplies. While the primary function of such an association is to bring buyers and sellers together to contract for the sale of members' products or to purchase members' supplies, many bargaining associations now perform additional functions. For example, dairy bargaining associations at one time generally performed only price negotiation. Now, however, many of these associations perform additional functions, such as physically handling a portion of the milk and making spot sales for their patrons. Bargaining associations, like other dairy marketing cooperatives, represent their members at Federal or State milk order hearings.

Readers who wish to make comparisons from year to year in specific commodity groups should keep in mind the differences in classification between State and national data. For example, State agencies frequently publish directories that include credit, electric, and other types of service cooperatives not directly related to marketing farm products or purchasing production supplies.

Cooperatives may operate in a specific State for a considerable period of time before they are included in the national survey. This may be due to one of the following reasons: (1) Farmer Cooperative Service may not learn of the existence of the cooperative immediately, or (2) the cooperative may not have completed and returned the initial questionnaire sent to it by Farmer Cooperative Service.

For inclusion in the annual survey, a cooperative is defined as one that meets the following requirements:

(1) Farmers or agricultural producers hold the controlling interest in the cooperative; (2) no member of the cooperative is allowed more than one vote because of the amount of stock or membership capital he owns therein, or the cooperative does not pay dividends on stock or membership capital in excess of 8 percent a year; and (3) the cooperative does not deal in products of nonmembers in an amount greater in value than that it handles for its members.

For many years, the national survey has been classifying cooperatives according to the predominant commodity in each cooperative's business volume. If a cooperative consistently indicates that it is handling a larger volume of a commodity than the one it was originally organized to handle and which provided the basis for its initial classification in the national survey, this cooperative is reclassified into the commodity group currently representing the predominant product in its business volume. This practice differs from that followed in many State surveys in which cooperatives are classified according to the commodity groups they were originally organized to handle.

The 1950-51 survey was the first annual survey in which cooperatives furnished

data by individual commodities handled and services performed.⁵ Regional cooperatives were asked to furnish information on memberships and business volumes for the individual States they served in 1950-51. For the first time, it was possible to discontinue the former practice of crediting all memberships and business to the State in which each regional association maintained its headquarters. This was the beginning of more realistic figures for States in geographic areas where regional cooperatives were of major importance in cooperative activities.

⁵A detailed discussion of the revisions initiated in statistical methods in 1950-51 was given in Statistics of Farmers' Marketing, Purchasing, and Service Cooperatives, 1950-51, U.S. Dept. Agr., Farm Credit Admin., Misc. Rpt. 169, pp. 1-3.

Number, Membership, and Business, 1972-73

Appendix table 1--Number of marketing, farm supply, and related service cooperatives, and their estimated memberships, by commodities, geographic regions, and States, 1972-73 $\frac{1}{2}$

(Classified by major business activity)

	Bean an (dry ed		Cotton an produ		Dairy pr	oducts	Fruit and	vegetable <u>2</u> /	Gra	in <u>3</u> /
Geographic regions and States	Coopera- tives with head- quarters in State	Estimated member-ships 4/								
					Num	ber 5/				
Maine	-	-	-	-	1	743	5	1,740	1 1	1
New Hampshire Vermont		-	_	-	2 7	625 3,230	1 -	5 -	_	
Massachusetts	-	-	~	-	2	950	1	400	-	-
Rhode Island Connecticut	-	-	-	-	<u>6/</u> 2	145 910	1	15	-	-
New England	-	-	~	-	14	6,805	8	2,160	-	-
	-				<u>7</u> / 107	17,805	<u>7/ 11</u>	1,990	_	_
New York New Jersey	-	-	_	_	7/3	680	13	2,265	-	-
Pennsylvania	-	-	-	-	. <u>2</u> 7 30	12,405	<u>7/9</u>	1,815	-	
Middle Atlantic	-	-	-	-	140	30,890	33	6,070		
Ohio	-	-	-	-	11 4	8,930 4,940	10 2	2,060 255	100 47	64,725 157,235
Indiana Illinois	-	-	-		17	7,070	2/7	1,320	<u>7</u> / 149	76,375
Michigan	1	830	-	-	<u>7</u> / 13	11,490	14	3,405	20	26,145
Wisconsin		-	-	-	137	46,370	3	830	317	1,275
East North Central	1	830	-	-	182	78,800	36	7,870		325,755
Minnesota	-	-		-	174 39	62,640 25,340	3 2	245 315	255 241	161,445 132,990
Missouri	_		6/	30	7/5	4,355	6/	50	28	32,830
North Dakota	-	-		-	27 13	6,810	1	255	<u>7</u> / 312	125,475
South Dakota Nebraska	-	_	-	-	7 6	6,795 7,730	- 1	30	149 176	74,920 121,365
Kansas	-	-	-	-	1	4,165	ī	10	204	143,495
West North Central	-	-	<u>6</u> /	30	245	117,835	8	905	1,365	792,520
Delaware	-	-	-		<u>6</u> /	190	1	1,300	-	-
Maryland	-	-	- 0/	-	<u>7</u> / 5 3	2,065	2 6	430 270	4	1,930
Virginia West Virginia		_	<u>6/</u>	45 -	2	2,810 885	6/	10	-	1,,550
North Carolina	-	-	1	10,025	3	845	13	1,530	-	-
South Carolina Georgia	-	-	3 1	705 <u>8</u> /	<u>7</u> / 4 2	290 1,145	3 2	80 35	-	_
Florida	-	-	-	-	<u>7/</u> 8	310	<u>7</u> / 58	20, 140	-	-
South Atlantic	-	-	5	10,775	27	8,540	85	23, 795	4	1,930
Kentucky	, -	-	-	-	3	4, 180	1	185	1	<u>8/</u>
Tennessee	-	-	1	3,255	3	7,495	3	1,015	1	960
Alabama Mississippi	-	-	6 7/ 47	200 7,010	1 1	555 1,345	1	35	4	1,885
East South Central	_	_	54	10,465	8	13,575	5	1,235	6	2,845
Arkansas	_		27	4,145	6/	720	3	935	4	25,510
Louisiana	- 1	-	<u>2</u> / 12	3,590	<u>6/</u>	1,630	<u>7</u> / 8	780	3	565
Oklahoma Texas	-	-	45 <u>7</u> / 291	21,290 66,270	$\frac{6}{2}$	1,840 2,900	- 8	1,370	81 63	56,060 24,905
West South Central			375		6	7,090	19	3,085	151	107,040
	-	-	3/3	95,295					90	
MontanaIdaho	1	1,200	-	-	<u>7/</u> 5 4	2,290 3,450	2 <u>6</u> /	230 40	14	29,545 9,350
Wyoming	i	1, 195	-	_	1	445	-	-	5	2,520
Colorado	3	790	- 2/ 18	4,460	5	1,425 130	15 3	1,500 95	22	14,150 1,220
Arizona			<u>//</u> 18 5	1,405	$\frac{6}{1}$	145	7/8	1,105	1	135
Utah	-	-	- 01	-	<u>7/</u> 6	1,590	7/4	135	3 -	2,915
Nevada		-	<u>6/</u>	5 075	3	35	22	3, 105	137	59,835
	5	3, 185	23	5,875	25	9,510	32			10, 235
Washington Oregon	1 -	<u>8</u> /	-	-	5 8	1,495 2,990	7/ 44 7/ 18	7,605 5,105	34 12	4,935
California	4	1,130	46	7,045	23	3, 180	<u>7</u> 7 144	33,980	3	470
Pacific	5	1,130	46	7,045	36	7,665	206	46,690	49	15,640
Subtotal		5 1/5	503	129,485	683	280,710	432	94,915	2,029	1,305,565
Alaska	11	5,145	503	140,400	1	325	1	25	-	-
Hawaii	-	-	-	-	1	30	7/ 9 6/	620 20	-	
Foreign	-	-			-		<u> </u>			
UNITED STATES · · ·	11	5, 145	503	129,485	685	281,065	442	95,580	2,029	1,305,565
See end of table	C Cooksoto									Continued.

See end of table for footnote references.

(Classified by major business activity)

	Live	stock	Nut	2/ 9/	Poultry a	nd poultry ucts	Ric	e <u>2</u> /	Sugar pro	ducts <u>10</u> /
Geographic regions and States	Coopera- tives with head- quarters in State	Estimated member ships 4/	Coopera- tives with head- quarters in State	Estimated member-ships 4/	Coopera- tives with head- quarters in State	Estimated member- ships 4/	Coopera- tives with head- quarters in State	Estimated member-ships 4/	Coopera- tives with head- quarters in State	Estimated member 4/
-					Num	ber 5/				
Maine	_	_	_	-	_	_	_	_		
New Hampshire	-	-	-	-	-	-	-	_	-	-
Vermont Massachusetts	1	755	_	-	1	425	-	-	1	- 0./
Rhode Island	-	-	-	-	-	-	_	_	-	<u>8/</u>
Connecticut		-	-		3	235	-		-	-
New England	1	755	-		4	660	-	_	1	8/
New York	<u>7</u> / 5	25,780	-	-	2	20		-	-	_
New Jersey Pennsylvania	1 7/4	1,810 4,805	-	-	4	655 3,070	-	-	-	-
Middle Atlantic	10	32,395	_		7					
-					-	3,745		-	-	
OhioIndiana	<u>7/4</u> 3	47,180 36,450	-	-	2	6, 140	-	-	7/ 2 6/	70 10
Illinois	5	66,590	-	-	-		_	-	6/	45
Michigan Wisconsin	4 <u>7</u> / 123	20,820 82,040	-	-	1	250		-	2/7	5
East North Central.	139	253,080				250	-		6/	45
-					3	6,390	-	-	9	175
Minnesota Iowa	<u>7</u> / 360 <u>7</u> / 14	118,940 37,015		_	2	530 705	-	-	1	980
Missouri	12	30,975	-	-	1	30	_ [-	6/	50 45
North Dakota South Dakota	7/ 149 7/ 38	31,515	-	-	- 1	-	-	-	2	585
Nebraska	3	11,220 15,780	-	-	1	100 45	-	-	<u>6/</u>	65 825
Kansas	2	6,795	-	-	6/	10			<u>6</u> /	325
West North Central.	578	252,240	-		6	1,420	-	-	6	2,875
Delaware	-	_	-	-	_	-	_	_	_	_
Maryland Virginia	12	7.0/0	-	2 205	-	- 1	-	-	~	-
West Virginia	7/8	7,040 2,055	1 -	3,305	1 6/	1,405 165	-	_	_	_
North Carolina South Carolina	3	1,375	<u>6/</u>	9,860	1	5,060	-	-	-	-
Georgia	7/2 1	1,970 220	1.	580 30,000	2 3	7,925 36,260	-	-	6/	50
Florida	1	615	6/	600	2	16,175		-	2	225
South Atlantic	27	13,275	2	44,345	9	66,990	-		2	275
Kentucky	16	10,055	_	-	<u>6</u> /	5	-	_	1	11/
Tennessee	2 8	7,030 6,925	<u>6/</u>	180	$\frac{6}{6}$	17 025	-		-	
Mississippi	3	32,175	<u>6</u> /	3,550 5	6/ 6/ 6/	17,025 1,220	2	160	<u>6/</u>	50
East South Central.	29	56, 185	6/	3,735	6/	18,260	2	160	1	50
Arkansas	3	1,850	6/	85	6/	30	16	19,835	_	
Louisiana	2	225	1	25	<u>6</u> /	5	16	1,000	12	720
Oklahoma Texas	1 3	34,075 7,600	2 2	4,245 4,580	1 2	6,125 6,980	17	4,275	1	230
West South Central.	9									
}	<u>7/11</u>	43,750 1,505	5	8,935	3	_13,140_	49	25,110	13 7/4	950
MontanaIdaho	4	2,900	-	-	-	-	-	-	7/4	1,150 3,330
Wyoming	2	670	-	-	-	-	-	-	3	645
Colorado	3 6/	8,280 610	<u>6</u> /	215	-	-	-	- 1	2 6/	1,345 20
Arizona	<u>6</u> /	3,500	<u>6</u> /	15	<u>6</u> /	230	-	-	6/	30
Utah Nevada	1 6/	6,700 700	-	-	2	115	-	-	. 8	1,050
Mountain	21	24,865	6/	230	2	345	-	_	26	7,570
Washington	1	530	6/	125		_		-		
Oregon	2	3,175	1	560	1	60	-	-	1 1	745 540
California	4	12,185	5	8,850	5	280	4	2,785	3	2,790
Pacific	7	15,890	6	9,535	6	340	4	2,785	5	4,075
Subtotal	821	692,435	13	66,780	40	111,290	55	28,055	63	15,970
Alaska	-		-	-	-	-	-	-	-	-
	1	25	1	65	1	10	-	- 1	6/	20
Hawaii	6/	250	_			1				
HawaiiForeign	822	250 692,710	14	-		111,300			-	-

See end of table for footnote references.

(Classified by major business activity)

	d States Cooperatives with head- Estima		Wool an	d mohair	Miscel marke	laneous ting <u>12</u> /	Total r	marketing
Geographic regions and States		Estimated memberships	Cooperatives with head- quarters in State	Estimated memberships 4/	Cooperatives with head- quarters in State	Estimated memberships <u>4</u> /	Cooperatives with head- quarters in State	Estimated memberships 4
				Numb	er 5/			
Maine New Hampshire Vermont Massachusetts	- - - 1	- - - 960	2	1,000 - <u>8/</u>	- - -	-	6 5 7 8 <i>6/</i>	2,685 1,630 3,230 3,490
Rhode Island Connecticut	<u>6</u> /	1,070	-	-	-		6	145 2,230
New England	1	2,030	3	1,000	-	-	32	13,410
New York New Jersey Pennsylvania	- - -	-	5 1 <u>2</u> / 26	935 320 4,200	<u>6</u> / -	95 10 -	131 22 70	46,625 5,740 26,295
Middle Atlantic	-	-	32	5,455	1	105	223	78,660
OhioIndianaIllinoisMichiganWisconsin	1 <u>6</u> / - - 2	8,060 9,010 - - 2,870	1 - 6/ <u>6/</u> 1	3,245 - 400 850 3,900	1 - 2 5 3	10 160 120 200	132 56 180 64 271	140,420 207,900 151,960 63,665 137,780
East North Central.	3	19,940	2	8,395	11	490	703	701,725
Minnesota Iowa Missouri North Dakota South Dakota Nebraska	6/ - 6/ -	3,660 - -	2/ 2 6/ 2 3 6/ 6/ 6/	7, 285 5, 390 1, 200 725 6, 195 5, 575 4, 300	3 1 - 1 2	450 560 - 30 245	800 299 48 480 196 191 208	352,525 202,365 73,175 165,365 99,325 151,595 159,100
West North Central.	6/	3,670	7	30,670	7	1,285	2,222	1,203,450
Delaware	- 1 4 <u>6/</u> 3 <u>6/</u> <u>6/</u>	4,160 25,720 5,165 70,840 16,940 14,455	- - 2/18 - - - -	2,650 2,435 -	- 1 - 1 1	85 - 1,130	1 8 49 38 24 14	1,490 6,655 45,175 10,800 99,535 28,490 83,295
South Atlantic	9	2,425	45	5,085	3	1,225	73 218	40,500 315,940
Kentucky Tennessee Alabama Mississippi	8 7 <u>6/</u>	88,840 63,935 220	2/ 2 5 - 2/ 3	245 865 - 335	- 1 1	875 25 470	32 22 17 62	103,510 84,660 29,510 44,640
East South Central.	15	152,995	10	1,445	3	1,370	133	262,320
Arkansas Louisiana Oklahoma Texas	-		6/ 1 6/ 6/	200 200 1,200	1	. 15	53 60 130	53,310 8,755 124,835
West South Central.	-	-	1	2,100	2	30 45	390 633	119,640 306,540
Montana Idaho. Wyoming. Colorado. New Mexico. Arizona. Utah.	- - - - -	-	2/ 28 16 2/ 8 6/ 6/ - 4	1,890 2,005 630 325 200	1 2 - 1 - - 1	500 60 - <u>8</u> / - 150	141 50 20 51 23 15 29	37, 110 22, 335 6, 105 27, 815 6, 950 6, 565 13, 200
Nevada		-	57	120 5,715	5	710	333	865 120,945
Washington Oregon California			3	315	4 1 4	125 5 1,370	93 44 246	21, 175 17, 370 74, 395
Pacific	-	-	4	645	9	1,500	383	112,940
Subtotal	28	318,340	161	60,510	41	6,730	4,880	3,115,930
Alaska Hawaii Foreign		-		-	2	- 660 -	2 15 <u>6</u> /	350 1,430 270
UNITED STATES	28	318,340	161	60510	43	7,390	4,897	3,117,980

See end of table for footnote references.

(Classified by major business activity)

	Farm	supply	Related	service 15/	Tot	al
Geographic regions and States	Cooperatives with head- quarters in State	Estimated memberships 4/	Cooperatives with head- quarters in State	Estimated memberships 4/	Cooperatives with head- quarters in State	Estimated memberships
			Nun	nber <u>5</u> /		
					10	9,975
Maine New Hampshire	4 2	7,290 2,135	_		7	3,765
Vermont	1	3,300	2	335	10	6,865
Massachusetts	8	6,500	2	285	18	10,275
Rhode Island	<u>6/</u>	620 3,105	1	95 40	1 11	860 5,375
Connecticut	19			755	57	37,115
New York	154	22,950 88,510	6	765	287	135,900
New Jersey	12	11,155	4	90	38	16,985
Pennsylvania	34	51,475	4	185	108	77,955
Middle Atlantic	200	151,140	10	1,040	433	230,840
Ohio	71	76,935	2	275	205	217,630
Indiana	55	204,780	3	925	114	413,605
Illinois Michigan	120 78	161,880 60,710	13 4	4,445 90	313 146	318,285
Wisconsin	232	284,585	17	275	520	124,465 422,640
East North Central	556	788,890	39	6,010	1,298	1,496,625
Minnocoto	2/ 280					
Minnesota Iowa	167	237,030 170,870	12 1	2,435 150	1,092 467	591,990 373,385
Missouri	115	176,625	2	355	165	250,155
North Dakota	186	96,475	5	605	671	262,445
South Dakota	125 148	76,440	2	80	323	175,845
Kansas	60	110,670 43,855	6 1	1,605 25	345 269	263,870 202,980
West North Central	1,081	911,965	29	5,255	3,332	2,120,670
Delaware	7/ 7	11,860	_		8	
Maryland	27	37,455	4	270	39	13,350 44,380
Virginia	65	132,300	4	2,155	118	179,630
West Virginia	<u>7</u> / 26	38,215 46,525	- 5	250	64	49,015
North Carolina	5 8	12,475	1	350 155	34 23	146,410 41,120
Georgia	79	93,805	-	-	90	177,100
Florida	15	13,775	5	15	93	54,290
South Atlantic	232	386,410	19	2,945	469	705,295
Kentucky	<u>7</u> / 50	99,110	-	-	82	202,620
Tennessee	87	67,840	1	105	110	152,605
Alabama Mississippi	52 72	50,250 81,360	2 7/ 4	250 8/	71 138	80,010 126,000
East South Central	261	298,560	7	355	401	561,235
A \	52					
ArkansasLouisiana	<u>7</u> / 35	52,970 8,530	3 <u>2</u> / 4	2,040 100	108 99	108,320 17,385
Oklahoma	22	14,450	2	600	154	139,885
Texas	59	21,820	<u>7</u> / 13	1,170	462	142,630
West South Central	168	97,770	22	3,910	823	408,220
Montana	84	44,720	2	275	227	82,105
Idaho Wyoming	19 11	25,515 5,160	_	-	69 31	47,850 11,265
Colorado	32	22,390	3	15	86	50,220
New Mexico	-	· -	1	410	24	7,360
Arizona	2	78,575	-	-	17	85,140 26,650
Nevada	14 <u>6</u> /	13,450	_		43	925
Mountain	162	189,870	6	700	501	311,515
Washington	57	82,140	2	150	152	103,465
Oregon	27	40,635	2	95	73	58,100
California	36	16,795	12	660	294	91,850
Pacific	120	139,570	16	905	519	253,415
Subtotal	2,799	2,987,125	154	21,875	7,833	6,124,930
Alaska		444	_	-	2	350
Hawaii	2	925	2	30	19 6/	2,385 270
Foreign	2 003	2.000.000				6,127,935
UNITED STATES	2,801	2,988,050	156	21,905	7,854	0,127,700

See next page for footnote references.

- $rac{1}{2}$ Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1, 1972, to June 30. 1973, with limited exceptions.

 2/ Cooperatives performing
- Cooperatives performing specific services on a commodity are included. Incorporated local associations of a federation that performs the actual marketing or processing are counted.

Includes soybean marketing and processing.

Includes members (those entitled to vote for directors) but does not include nonvoting patrons. (There is some duplication in these membership figures because many farmers belong to more than one cooperative.)

Includes independent local cooperatives, federations, and centralized cooperatives.

The cooperative with which this membership is affiliated has been counted in the State in which the cooperative maintains its headquarters. (Foreign members of U.S.-headquartered livestock cooperative are located in Canada.) Includes cooperatives temporarily inactive because of crop failures or other reasons or cooperatives in which all memberships are allocated to other States.

No individual memberships.

 $\frac{9}{2}$ / Membership of nut cooperatives that market peanuts fluctuates from year to year and is affected by the extent to which producers participate in price stabilization programs.

Includes sugar, sugarcane, sugarbeets, honey, maple syrup, molasses, and sorghum.

Less than five members.

- $\frac{\overline{12}}{I}$ Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm products not separately classified.
- 13/ Member-patrons. Number fluctuates considerably from year to year due to participation in price stabilization programs.

Includes a statewide federation of county wool pools. Payment is made by the federation to the pool manager who is responsible for payment to the individual wool growers.

Cooperatives providing services related to marketing or purchasing activities.

Appendix table 2-Number and estimated memberships of local and regional marketing, farm supply, and related service cooperatives, by major business activity, and percent of total in each activity group, 1972-73 1

		Cooper	atives			Member	ships 2	
	L	.ocal	Re	gional	Lo	cal	Reg	gional
Major business activity	Number	Percentage of total in each activity grou		r Percentage of total in each activity group		Percentage of total in each activity group		Percentage of total in each activity group
Beans and peas (dry edible)) 5	45.5	6	54.5	2,060) 40.0	3,085	60.0
Cotton and products	478	95.0	25	5.0	92,270	71.3	37,215	28.7
Dairy products	506	73.9	³ 179	26.1	120,650) 42.9	160,415	5 57.1
Fruits and vegetables	372	84.2	³ 70	15.8	41,455	43.4	54,125	56.6
Grain 4	2,006	98.9	23	1.1	1,191,450	91.3	114,115	8.7
Livestock and products	792	96.4	30	3.6	176,535	5 25.5	516,175	74.5
Nuts	8	57.1	6	42.9	20,075	30.0	46,770	70.0
Poultry and products	32	78.0	3 9	22.0	12,275	5 11.0	99,025	89.0
Rice	50	90.9	5	9.1	21,875	78.0	6,180	22.0
Sugar products	_	_	³ 63	100.0	_	-	15,990	100.0
Tobacco	_	_	28	100.0	_	-	318,340	100.0
Wool and mohair	147	91.3	14	8.7	18,375	30.4	42,135	69.6
Miscellaneous	39	90.7	4	9.3	7,020	95.0	370	5.0
Total marketing	4,435	90.6	462	9.4	1,704,040	54.7	1,413,940	45.3
Farm supplies	2,712	96.8	3 89	3.2	2,545,910	85.2	442,140	14.8
Related services	128	82.1	28	17.9	21,585	98.5	320	1.5
Total, all types	7,275	92.6	579	7.4	4,271,535	69.7	1,856,400	30.3

[!] Preliminary.

[·] Membership figures vary considerably from year to year due to cooperative participation in price stabilization programs, particularly in cotton, peanuts, and tobacco. They are also affected by the number of reported members who may not be active patrons in a specific year.

³ Includes bargaining cooperatives.

⁴ Includes soybean marketing and processing.

Appendix table 3—Cooperatives handling specified items and estimated business volume, by products marketed, supplies purchased, and services provided, and percent of total, 1972-73 ¹

<i>N</i> o. 47 507	Pct. ²	1,000 dol.	Pct.	1,000 dol.	0-4
					Pct.
507	0.1	87,436	0.2	71,179	0.3
	6.5	696,290	2.0	593,861	2.2
657	8.4	6,819,923	19.7	6,101,894	23.3
447	5.7	2,833,877	8.2	2,009,070	7.7
		,,		_,,-	
2 567	327	8 886 583	25.7	5 427 898	20.7
2,507	52.7	0,000,000	25.7	5,427,030	20.7
575	7 2	2 871 064	0 2	2610216	10.1
					10.1
					2.2
					1.9
					3.1
28		386,736		386,736	1.5
173	2.2	22,678	0.1	22,678	0.1
83	1.1	80,942	0.2	77,322	0.3
45.257	54.2	25 180 374	72.7	19.643.016	75.
2,189 857 1,315 3,790 3,900 5006 2,647	27.9 10.9 16.7 48.2 49.7 6.4 33.7	269,564 150,936 273,222 2,599,117 1,776,959 108,770 1,966,958	0.8 0.4 0.8 7.5 5.1 0.3 5.7	216,466 111,265 163,522 1,906,163 1,094,053 75,048 1,241,515	0.8 0.4 0.6 7.3 4.2 0.3
857 1,315 3,790 3,900 506	10.9 16.7 48.2 49.7 6.4	150,936 273,222 2,599,117 1,776,959 108,770	0.4 0.8 7.5 5.1 0.3	111,265 163,522 1,906,163 1,094,053 75,048	0.4 0.6 7.3 4.2
857 1,315 3,790 3,900 506 2,647 3,591	10.9 16.7 48.2 49.7 6.4 33.7 45.7	150,936 273,222 2,599,117 1,776,959 108,770 1,966,958 306,377	0.4 0.8 7.5 5.1 0.3 5.7 0.9	111,265 163,522 1,906,163 1,094,053 75,048 1,241,515 231,796	0.4 0.6 7.3 4.2 0.3 4.7
857 1,315 3,790 3,900 506 2,647 3,591	10.9 16.7 48.2 49.7 6.4 33.7 45.7	150,936 273,222 2,599,117 1,776,959 108,770 1,966,958 306,377 433,534	0.4 0.8 7.5 5.1 0.3 5.7 0.9	111,265 163,522 1,906,163 1,094,053 75,048 1,241,515 231,796	0.4 0.6 7.3 4.2 0.3 4.3
857 1,315 3,790 3,900 506 2,647 3,591	10.9 16.7 48.2 49.7 6.4 33.7 45.7	150,936 273,222 2,599,117 1,776,959 108,770 1,966,958 306,377	0.4 0.8 7.5 5.1 0.3 5.7 0.9	111,265 163,522 1,906,163 1,094,053 75,048 1,241,515 231,796	0.4 0.6 7.3 4.2 0.3 4.7
		575 7.3 50 0.6 174 2.2 62 0.8 65 0.8 28 0.4 173 2.2 83 1.1	575 7.3 2,871,064 50 0.6 435,297 174 2.2 661,781 62 0.8 589,264 65 0.8 808,503 28 0.4 386,736 173 2.2 22,678 83 1.1 80,942	575 7.3 2,871,064 8.3 50 0.6 435,297 1.3 174 2.2 661,781 1.9 62 0.8 589,264 1.7 65 0.8 808,503 2.3 28 0.4 386,736 1.1 173 2.2 22,678 0.1 83 1.1 80,942 0.2	575 7.3 2,871,064 8.3 2,649,246 50 0.6 435,297 1.3 435,297 174 2.2 661,781 1.9 569,268 62 0.8 589,264 1.7 490,064 65 0.8 808,503 2.3 808,503 28 0.4 386,736 1.1 386,736 173 2.2 22,678 0.1 22,678 83 1.1 80,942 0.2 77,322

¹ Preliminary.

² Number of cooperatives handling each commodity group is computed as a percentage of the total number of 7,854 cooperatives listed.

³ Includes coffee, forest products, fur pelts, hay, hops, seed marketed for growers, nursery stock, tung oil, and other farm products not separately classified.

⁴ Because many cooperatives do more than one type of business, these totals are less than the number that would be obtained by adding the number of cooperatives handling individual items or performing individual services.

⁵ Includes plant equipment, automotive supplies, hardware, chicks, and other supplies not separately classified.

⁶ Charges for services related to marketing or purchasing but not included in the volume reported for these activities.

		Reg	ional		l local egional
Farm products marketed for patrons	Local	Gross (includes inter- cooperative business)	Net (excludes inter- cooperative business)	Gross (includes inter- cooperative business)	Net (excludes inter- cooperative business)
			1,000 dollars		
Beans and peas (dry edible)	19,742	67,694	51,437	87,436	71,179
Cotton and cotton products	192.035	504.255	401.826	696,290	593,861
Dairy products	1,335,275	5,484,648	4,766,619	6,819,923	6,101,894
Fruits and vegetables	822,230	2,011,647	1,186,840	2,833,877	2,009,070
Grain, soybeans, and					
soybean meal and oil	4,309,183	4,577,400	1,118,715	8,886,583	5,427,898
Livestock and livestock					
products	279,726	259,138	2,369,520	2,871,064	2,649,246
Nuts	9,146	426,151	426,151	435,297	435,297
Poultry products	176,533	485,248	392,735	661,781	569,268
Rice	191,374	397,890	298,690	589,264	490,064
Sugar products		808,503	808,503	808,503	808,503
Tobacco		386.736	386.736	386,736	386,736 -
Wool and mohair	4,329	18,349	18,349	22,678	22,678
Miscellaneous	62,802	18,140	14,520	80,942	77,322
Total marketing	7,402,375	15,445,799	12,240,641	25,180,374	19,643,016

Preliminary.

Appendix table 5—Estimated supply business of local and regional cooperatives, by specified commodities, 1972-73 ¹

		Reg	ional	Total local and regional				
Farm supplies purchased for patrons	Local	Gross (includes inter- cooperative business)	Net (excludes inter- cooperative business)	Gross (includes inter- cooperative business)	Net (excludes inter- cooperative business)			
			1.000 dollars					
Building materials	137,511	132,053	78,955	269,564	216,466			
Containers and packaging								
supplies	27.134	123,802	84,131	150,936	111,265			
Farm machinery and equipment	110.394	162,828	53,128	273,222	163,522			
Feed	1,150,009	1,449,108	756,154	2,599,117	1,906,163			
Fertilizer	679.204	1,097,755	414,849	1,776,959	1,094,053			
Meats and groceries	66,504	42,266	8,544	108,770	75,048			
Petroleum products	741,591	1,225,367	499,924	1,966,958	1,241,515			
Seed	155,476	150,901	76,320	306,377	231,796			
Sprays and dusts								
(farm chemicals)	180,092	253,442	77,137	433,534	257,229			
Miscellaneous supplies	409,878	545,978	208,027	955,856	617,905			
Total supplies	3,657,793	5,183,500	2,257,169	8,841,293	5,914,962			

Preliminary.

		Beans	and pea	s (dry edi)	ole)		Cottor	n and c	otton produ	ets			Dairy	products	
Geographic regions	of	Lmated n	ives	Value o	of sales	of c	mated nu coperati	ives	Value o	f sales <u>5</u> /	of c	mated n cooperat	ives	Value of	sales
and States	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludintered operations)
	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000
Maine New Hampshire	_	_	_	_		_	_	_	_	_	3 2	1 3	5	19,725	21,0
Vermont	-	-	-	-	-	~	-	-	-	-	7	4	11	87,548	87,
Massachusetts Rhode Island	-	-	_	_	_	_	_	_	_	_	2	1	3	35,573	35,
Connecticut	_	-	-	-	-	_	_		_	-	1	1	2	40,418	40,
w England:	-	-	-	-	_	-	-	-	_	-	15	_	_	204,326	204,
New York	1	-	1	3,570	3,570	-	-	-	_	-	105	3	108	619,635	595,
New Jersey Pennsylvania	-	_	_	-	_		_	_	_	_	3 31	10	5 41	27,557 377,029	27, 376,
ddle Atlantic	1	_	_	3,570	3,570	_			~	_	139				
Ohio		1	1	234	117	_		-			11	4	15	211,384	999,
Indiana	_	-	-	234	-	-	-	-	-	_	4	7	11	119,543	203, 111,
Illinois	- 15	_	- 15	34,341	22,858	-	_	_		_	18 13	4	22 17	217,615 360,617	211, 342,
Wisconsin	1	1	2	234	117	-	- ,	_	_	_	132	7	139	1,085,436	971,
st North Central.	16	-	_	34,809	23,092	~-	_	-	-	_	178	_	_	1,994,595	1,839,
Winnesota	1	-	1	78	78	-	-	-	-	_	150	6	156	740,662	586
owa	_	-	-	-	_	~	- 2	_ 2	2,030	1,705	33 8	7	40 9	301,847	278
lorth Dakota	_	_	-	_	_	_	-	_	2,030	1,703	14	3	17	91,010 51,914	91 38
South Dakota	-	-	_	-	_	_	-	_	-	_	8 7	3 2	11	69,845 84,407	51, 84,
ansas	_	_	-	-	-	_	-	_	_	_	6	3	9	117,248	117
st North Central.	1	-	-	78	78	~	_	_	2,030	1,705	226	_	-	1,456,933	1,248
elaware	-	-	-	-		-	-	-		-	-	2	2	5,223	5
aryland	-	- !	-	_	_	1	1	2	2,681	2,681	4	4	8 7	129,032 116,814	129 116
West Virginia	-	- '	-	-	-	-	-	-	-	-	2	5	7	22,604	22
orth Carolina	_		_	_	_	1	1	1 2	7,669 2,554	7,669 2,554	3	1 2	6	71,337 18,199	70 17
eorgia	-	-	-	-	-	1	-	1	75	75	2	2	4	91,994	91
						-		-			6	-	6	113,540	113
th Atlantic		-	-	-	-	4	-	-	12,979	12,979	24	-	-	568,743	567
entuckyennessee	_	_	-	_	_	1	1	2	4,569	4,569	3	3 4	6 7	90,589	90
labama Hississippi	-	-	_	-	-	9 47	- 3	9 50	3,470 104,473	3,470 93,220	1 2	1 2	2 4	33,215 46,339	33. 46.
t South Central.		-	-			57	-	-	112,512	101,259	9	-	-	264,691	259
rkansas	-	_	-	_	_	29 10	2 2	31 12	20,552 7,551	16,722 7,551	3	1 2	1 5	28,338 47,818	28 47
klahomaexas	-	-	-	-	-	55 287	2 3	57 290	49,935 268,536	39,748 217,902	1 5	1	2 6	75,173 123,462	75, 123,
t South Central.		-	-	-	-	381	-		346,574	281,923	9	-		274,791	274,
ontanadaho	4	2	7	948	712	_	_	_	_	_	4	1 4	5 8	7,004 87,399	5 54
yoming	3	1	4	1,944	1,660	-	-	-	-	-	1	3	4	7,321	6.
olorado	10	-	10	7,151	4,897	16	4	20	21,280	19,253	4	1 2	5 2	64,118	64 14
rizona	-	-	-			5	3	8	40,065	40,065	1	-	1	27,439	27
tahevada	_	1 -	1 _	191	156	-	1	1	1,363	1,363	5 2	1	6	55,700 3,036	55, 2,
ntain	17	_	_	18,498	15,014	21	_	_	62,708	60,681	21	_	_	266,590	231,
ashington	5	1	6	7,908	7,484	-	_			-	5	5	10	174,997	83,
regon	3	-	3	3,384	2,771	-	-	-	-	-	8	4	12	102,639	76,
-	4	1	5	19,189	19,170	44	-	44	159,487	135,314	21	3	24	481,483	312,
ific	12	-	~	30,481	29,425	44		-	159,487	135,314	34	-	-	759,119	471
ubtotal	47	-	-	87,436	71,179	507	-	-	696,290	593,861	655	-	-	6,814,009	6,095,
laska	-	-	-	-	-	-	-	-	-	-	1	-	1	<u>6/</u>	
awaii	_	-	-	_	-	-	-	-	_	_	1	-	1 -	2/	
	47			87,436	71,179	507		_	696,290	593,861	657	_		6,814,009	6,095,

		Fru		vegetables					soybean mea]			ivestocl	and 1:	ivestock pr	oducts
	of c	mated no	ives	Value c	f sales	of	mated n cooperat	ives	Value of	sales 5/	of c	nated nu	ves	Value o	f sales
Ceographic regions and States	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Cross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in	Cross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Cross (includes interco- operative business)	Net (excludes interco- operative business)
Modeo	No.	No.	No. 7	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000
Maine New Hampshire	1	-	1	20,274	20,020 478	_	-	-	380	380	_	_	_		_
Vermont	1	_	1	1,356 36,060	1,356 36,060	1	_	1	1,461	1,461	1	_	1	107	107
Rhode Island	- 2	-	- 2	-	-	-	-	-		-	-	-	-	-	-
Connecticut				1,308	1,308	-						-		-	
New England	11	-	- 13	59,476	59,222	2	-	-	1,841	1,841	1	-	-	107	107 42,232
New York New Jersey	15	2	17	97,674 37,219	96,845 37,085	23 5	1	23 6	22,201 1,979	22,201 1,979	5 2	-	5 2	42,232 6,580	6,580
Pennsylvania	9	2	11	86,420	86,258	8	1	9	3,760	3,760	14	-	14	4,529	4,529
Middle Atlantic	37			221,313	220,188	36	-	_	27,940	27,940	21	-	-	53,341	53,341
Ohio Indiana	11 2	1	12 3	21,253 3,172	21,253 3,172	154 98	4 8	158 106	471,493 515,806	275,349 186,579	5	2 3	7	191,852 135,735	191,852 135,735
Illinois	7	-	7	6,534	6,534	172	9	181	969,583	747,752	5	4	9	245,594	241,671
Michigan Wisconsin	14 4	2 2	16 6	69,906 52,771	69,823 52,307	52 34	3 4	55 38	128,741 10,004	56,431 9,859	6 134	4 2	10 136	105,116 205,439	104,141
East North Central.	38	-	-	153,636	153,089	510	-	-	2,095,627	1,275,970	154	-	-	883,736	781,616
Minnesota	3	1	4	5,214	5,185	277	9	286	809,495	415,155	199	5	204	287,535	206,303
Iowa Missouri	2	1	2	373 1,644	373 1,644	301 67	15 12	316 79	1,536,266 463,123	761,916 167,607	16 17	11 5	27 22	268,463 155, 1 23	267,418 152,575
North Dakota	2	-	2	3,779	3,779	304	3	307	577,480	364,256	57	4	61	54,991	50,047
South Dakota Nebraska	1	_	1	465	465	150 193	2 13	152 206	218,677 549,748	178,365 359,359	8	4 5	12 9	15,573 125,082	14,224 124,879
Kansas	3	-	3	1,545	1,545	228	15	243	813,684	592,647	3	6	9	101,794	100,271
West North Central.	11	-	-	13,020	12,991	1,520	-	-	4,968,473	2,839,305	304	-	_	1,008,561	915,717
Delaware	1 3	1	2	1,583	1,569	4	1	5	4,774	4,359	-	-	-	-	-
Maryland Virginia	6	_	3 6	780 5,947	780 5,947	5 7	5 4	10 11	32,296 23,001	22,971 19,400	12	1	1 13	12,693 17,364	12,566 17,098
West Virginia North Carolina	14	-	14	4,235	4,235	1 2	5	1 7	9,563	39 9,417	8	1 1	9 5	3,763 11,881	3,737 11,881
South Carolina	4	1	5	2,547	2,547	1	3	4	23,312	23,312	2	-	2	902	902
Ceorgia Florida	2 57	1	2 58	290 698,761	290 342,839	5	5	10 5	41,854 14,429	34,564 14,283	2	- 2	2 2	19,761 1,618	19,761
South Atlantic	87	_	_	714,143	358,207	25	_	_	149,268	128,345	28		_	67,982	67,563
Kentucky	1	-	1	133	133	3	5	8	556	353	16	2	18	49,761	41,165
Tennessee	3	-	3	581	581	2 11	7 1	9 12	39,640	38,402	2	1	3	39,594	30,513 16,809
Mississippi	1	_	1	94	94	15	1	16	36,686 32,517	32,504 31,080	7	2 -	9	16,809 51,670	51,670
East South Central.	5	-	-	808	808	31	-	-	109,399	102,339	28	-	-	157,834	140,157
Arkansas	4	1	5	10,798	10,798	13	3	16	172,926	165,473	5	1	6	1,838	1,813
Louisiana Oklahoma	7 1	_	7	1,281 114	1,281 114	92	2 5	10 97	9,688 198,707	5,985 118,141	2	1	3	247 75,481	247 75,481
Texas	8	1	9	37,029	15,980	120	3	123	334,342	248,692	5	2	7	85,888	78,850
West South Central.	20	-	-	49,222	28,173	233	-	-	715,663	538,291	14	-	-	163,454	156,391
MontanaIdaho	2	2	2	970 14,804	970 12,356	91 13	5	96 20	123,811 61,443	67,360 53,544	4	3 1	7	12,639 13,062	12,370 13,062
Wyoming	1	-	1	20	20	7	- 1	7	3,283	3,283	3	-	3	150	150
Colorado New Mexico	15 3	_	15 3	14,892 838	7,852 838	28 4	7 5	35 9	62,158 5,207	54,057 4,233	3	2 2	5 2	125,646 5,954	125,646 5,177
Arizona	8	3	11	70,631	12,713	1	-	1	4,601	4,601	1	1	2	83,258	83,258
Utah Nevada	4	_	4	153	153	3 -	1 -	4	4,315	4,096 -	1	4	4	103,531	103,531
Mountain	35	_	-	102,308	34,902	147	_		264,818	191,174	18		_	345,808	344,749
Washington	40	5	45	184,819	160,157	38	4	42	307,868	254,661	1	1	2	4,359	4,359
Oregon	16	5	21	196,613	182,354	20	1	21	74,623	61,377	2	4	6	4,001	3,969
California	137	3	140	1,113,318	774,499	4	6	10	5,969	4,995	3	1	4	180,698	180,094
Pacific	193	-	-	1,494,750	1,117,010	62	-	~	388,460	321,033	6	-	-	189,058	188,422
Subtotal	437		-	2,808,676	1,984,590	2,566	-	_	8,721,489	5,426,238	574	-	-	2,869,881	2,648,063
Alaska	2	-	2	<u>6/</u>	6/	1	-	1	<u>6/</u>	<u>6</u> /	-	-	-	<u>6/</u>	<u>6/</u>
Hawaii Foreign	8 -	1	8	2/ 20,228	7/ 19,823	_	1	- 1	<u>7</u> ∕ 165,085	2/ 1,651	1 -		1	<u>º/</u>	<u> </u>
UNITED STATES	447	-	-	2,833,766	2,008,959	2,567	_	_	8,886,574	5,427,889	575	_	_	2,869,881	2,648,063
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			N	uts		_	Poultry	and p	oultry produ	ucts			R	Lce	
	Esti	mated n	umber	Value of	sales <u>5</u> /	Estin	nated nu	mber	Value o	f sales	Esti	mated n	umber	Value o	f sales
Geographic regions	of c	ooperat andling	ives	Gross	Net	of co	operati andling	ves	Gross	ļ	of c	ooperat	ives		
and States	Head- quar- ters in State	Head- quar- ters out of State	Total in State	(includes interco- operative business)	(excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	(includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)
	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000
Maine New Hampshire	-	_	-	_	_	1	2	3 4	543 2,860	540 2,854	_	-	_	-	-
Vermont Massachusetts	-	-	-	-	-	-	-	-		-	-	-	-	-	-
Rhode Island	_	_	_	-	_	2 -	1	3	4,793 4,409	4,770 4,409	_	-	_	_	_
Connecticut		-	-	-	-	4	3	7	5,270	5,148	-	-	~	-	-
New England	-	-	-	-	-	8	-	-	17,875	17,721	-	-	-	-	-
New York New Jersey	-	-	-	_	_	5	2	7 9	20,822	20,730	-	-	-	-	_
Pennsylvania	_	_	_	_	-	6 2	3	5	7,215 19,668	7,033 19,546	_	_	_	_	_
Middle Atlantic	-	-	-	-	-	13	-	-	47,705	47,309	-	-	-	-	-
Ohio	-	-	-	-	-	4	2	6	29,348	27,484	-	-	-	_	-
IndianaIllinois	-	-	_	_	-	1	1	2 2	6,015 733	5,939 682	-	-	-	_	_
Michigan	-	-	-	_	-	7	1	8	9,189	9,146	_		-	-	_
Wisconsin		-	-	-	_	6	2	8	16,643	15,957	-	-			_
East North Central		-	-		-	19		-	61,928	59,208	-	-		-	-
Minnesota	-	_	-	-	-	16 2	2 2	18 4	58,128 14,876	42,732 14,339	-	-	-	-	-
Iowa Missouri	13	-	13	64	64	44	3	47	8,184	4,096	-	-	-	_	_
North Dakota South Dakota	-	-	_	_	_	7 5	1 2	8 7	2,004 3,651	2,004 3,204	_	_	_	_	_
Nebraska	-	-	-	-	-	10	1	11	11,989	6,265	-	-	-	-	_
Kansas West North Central	-	-	-			5	1	6	99	99	-	-			
	13		-	64	64	89	-		98,931	72,739	-	-	-	-	
Delaware Maryland	-	_	_	_	-	1	1 2	1 3	539 4,662	539 4,653	~	_	_	_	_
Virginia	1	2	3	17,490	17,490	2	2	4	29,147	29,117	-	-	-	-	-
West Virginia North Carolina	-	2	2	11,897	11,897	4	2 3	2 7	7,663 32,344	7,663 31,904	_	-	-	_	_
South Carolina Georgia	1 4	2 -	3 4	223 116,343	223 116,343	2	3	5	12,841 79,924	12,841 79,905	_	-	-	-	-
Florida	1	_ 2	3	7,167	7,167	2	3	5	34,625	34,260	_		-	-	-
South Atlantic	7	-	-	153,120	153,120	14	-	-	201,745	200,882	-	-	~		-
Kentucky	-	-	-	-	-	-	1	1	45	45	-	-	-	-	-
Tennessee	-	2	2	32,180	32,180	1	1 3	1 4	403 39,406	381 39,314	_	_	_	_	_
Mississippi	3	-	3	118	118	3	2	5	14,438	14,042	3	1	4	9,203	9,203
East South Central	3	-	-	32,298	32,298	4	-		54,292	53,782	3	-	-	9,203	9,203
Arkansas	2	1	1 2	69 810	69 810	2	3 2	5 2	13,386 674	13,325 674	18 17	_ 2	18 19	119,257	119,257 34,837
Louisiana Oklahoma	5	2	7	34,600	34,600	2	4	6	10,780	5,056	-	-	-	54,677	-
Texas	5	1	- 6	30,728	30,728	5	1	6	4,991	4,991	20	1	21	292,785	213,425
West South Central	12	-	-	66,207	66,207	9	-	-	29,831	24,046	55	-	-	466,719	367,519
Montana	-	-	-	-	-	2	-	2	37	. 37	-	-	-	-	-
Idaho Wyoming	_	-	_	_	_	1	_	1	18	18	_	-	_	_	_
Colorado	-	- 1	1	390	390	1	1	2	3,015	3,015	-	-	-	_	_
Arizona	-	-	-	-	-	-	-	-	-	-	_	- '	-	-	-
Utah Nevada	_	-	_			2	_	2 -	36,535	12,822	_	_	_	_	_
Mountain	-	-	-	390	390	6	-	-	39,605	15,892	-	-	-	-	-
Washington	1	-	1	207	207	1	1	2	15,414	14,645	-	-	-	-	-
Oregon California	2 10	-	2 10	3,179 179,099	3,179 179,099	2	2	4 9	22,411 71,057	14,060 47,997	- 4	-	- 4	113,342	113,342
Pacific	13		-	182,485	182,485	11	_	-	108,882	76,702	4	-	-	113,342	113,342
Subtotal	48	_	-	434,564	434,564	173		_	660,794	568,281	62	_	_	589,264	490,064
			_	,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	_	_		,	-	-			
Alaska Hawaii	2	-	2	<u>6</u> /	<u>6</u> /	1	-	1	<u>6</u> /	<u>6/</u>	-	-	-	-	_
Fore18n UNITED STATES	50		-	434,564	434,564	174			660,794	568,281	62	-	_	589,264	490,064
OMITED STATES				,,						,					Continued

			Sugar	products				Tot	acco			٧	Vool and	i mohair	
		mated n		Value o	f sales		Lmated n		Value of	sales 5/		mated m		Value o	f sales
Geographic regions and States		Head- quar- ters out of State		Gross (includes interco- operative business)	Net (excludes interco- operative business)		quar- ters out of	Total in	Gross (includes interco- operative business)	Net (excludes interco- operative business)		Head- quar- ters out of State		Gross (includes interco- operative business)	Net (excludes interco- operative business)
	No.	No.	No,	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000
Maine New Hampshire	-	_	_	_	_	_	_	-	_	_	1	_	1	57	57
Vermont Massachusetts	-	_	-	_	_	1	-	1	118	118	- 1	1 -	1 1	<u>8/</u> <u>9</u> /	8/ 9/
Rhode Island	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Connecticut		-	-	_			1	1	164	164	-	-	-		-
New England		_	-	-	-	1	-	-	282	282	2	-	-	57	57
New York	-	-	-	-	-	-		-	-	-	5	-	5	100	100
New Jersey Pennsylvania	_	1	1	20	20	_	1	1	1,100	1,100	1 25	1 -	2 25	20 420	20 420
Middle Atlantic			_	20	20	-	-	_	1,100	1,100	31	-	-	540	540
			-					-							
Ohio Indiana	2	-	2	412	412	1 -	1 2	2 2	10,742 8,695	10,742 8,695	2 1	-	2	937 484	937 484
Illinois	=	-	-	-		-	-	-	-	_	1	1	2	80	80
Michigan	7 1	1	8 2	141 602	141 602	2	-	2	2,822	2,822	2	1 -	1 2	132 255	132 255
East North Central.	10		-	1,155	1,155	3	_		22,259	22,259	6		_	1,888	1,888
				_										-	
Minnesota Iowa	2 1	1 -	3	88,015 783	88,015 783	-	1 -	1 -	28	28	3 1	1	3 2	1,429 1,454	1,429 1,454
Missouri	-	1	1	20	20	-	1	1	4,297	4,297	4	-	4	121	121
North Dakota South Dakota	1 -	2	3 1	37,245 2,529	37,245 2,529	_	-	_		_	3	1	3 1	69 4,035	69 4,035
Nebraska	2	3	5	32,635	32,635	-	-	-	-	-	-	2	2	2,722	2,722
Kansas	1	2	3	5,760	5,760	-	-			_	-	1	1	495	495
West North Central.	7	-	-	166,987	166,987	-	-	-	4,325	4,325	11	-	-	10,325	10,325
Delaware	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MarylandVirginia	_		_		_	1 4	2	1 6	2,100 28,266	2,100 28,266	20	_	20	404	404
West Virginia	-	-	-	-	-	-	1	1	3,222	3,222	29	-	29	<u>10</u> / 36	<u>10/</u> 36
North Carolina South Carolina	_	_	-	_		3	3	6 .	129,015 31,103	129,015 31,103	_	_	_	_	_
Georgia	-	1	1	482	482	-	1	1	23,428	23,428	-	-	-	-	-
Florida	3	1	4	37,433	37,433	1	1	2	5,117	5,117	-			-	-
South Atlantic	3	-	_	37,915	37,915	9	-	-	222,251	222,251	49	-	-	440	440
Kentucky	1		1	15	15	8	1	9	121,205	121,205	1	1	2	34	34
Tennessee	- 1	1	1	40	40	7	3 1	10 1	14,910 404	14,910 404	5	-	5	35	35
Mississippi	-	1	1	60	60						2	-	2	6	6
East South Central.	1	-	-	115	115	15	-	-	136,519	136,519	8	-	-	75	.75
Arkansas	-	-	-	- 1	-	-	-	-	-	-	-	1	1	12	12
Louisiana	12	1	13	44,478	44,478	-	-		_	_	1	1	1	36 181	36 181
Texas	1	1	2	50,843	50,843	-	-	-	-	-	2	1	3	979	979
West South Central.	13	-	-	95,321	95,321	-	-	-	-	-	3	-	-	1,208	1,208
Montana	4	2	6	26,963	26,963	_	_	_		_	28	_	28	1,625	1,625
Idaho	9	3	12	62,707	62,707	-	-	-	-	_	19	1	20	570	570
Wyoming Colorado	3 2	1 1	4	8,884 49,420	8,884 49,420	_	_	_	_	-	7	2	9	2,944 286	2,944 286
New Mexico	-	1	1	40	40	-	-	-	-	-	-	-	-	-	-
Arizona Utah	- 8	1 1	1 9	843 8,014	843 8,014	_	-	-	_	_	- 4	-	- 4	1,190	1,190
Nevada	-	1	1	40	40	_	_	_	-	_	-	-	-	1,190	-
Mountain	26	-	-	156,911	156,911	_	-		-	-	58	-	-	6,615	6,615
Washington	1	1	2	10,806	10,806	_	_		_		3		3	50	50
Oregon	1	1	2	6,599	6,599	-	-	-	_	-	1	-	1	10	10
California	3	1	4	<u>11</u> / 332,556	<i>11</i> / 332,556	-	-	-	-		1	-	1	1,470	1,470
eacific	5	-	-	349,961	349,961	-	-	-	-	-	5	-	-	1,530	1,530
Subtotal	65	-	-	808,385	808,385	28	-	-	386,736	386,736	173	-	-	22,678	22,678
Alaska	-	-	-	_	_	-		-	-	-	-		-	-	_
Hawaii	-	1	1	2/ 100	<u>7</u> / 100	-	-	-	-	-	-	-	-	-	_
Foreign	65			808,485		28		-		386 726	173	- 1		22,678	22,678
UNITED STATES	0.5			000,403	808,485	20	زتـــا		386,736	386,736	1/3			22,070	22,070

		Misc	ellaneo	us marketin	g <u>12/</u>		Total	farm pr	roducts mark	teted		Bu	ilding	materials	
		mated m		Value o	f sales		mated m	umber		f sales 5/		imated r	umber	Value o	f sales
Geographic regions and States	Head- quar- ters in State	quar- ters out of	Total in	Gross (includes interco- operative business)	Net (excludes interco- operative business)		Head- quar- ters out of State	4/ Total	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in	Head- quar- ters out of State	Total in	Gross (includes interco- operative business)	Net (excludes interco- operative business)
Maine New Hampshire Vermont	No. - -	No	No. - -	\$1,000	\$1,000	No. 7 4 8	No. 4 6 5	No. 11 10 13	\$1,000 42,259 23,120 88,904	\$1,000 42,002 23,114 88,904	No. 4	No. 2 3 2	No. 6 4 4	\$1,000 1,008 741 1,674	\$1,000 986 403 977
Massachusetts Rhode Island Connecticut	- - 1	- - -	- - 1	- - 8	- - 8	8 - 7	2 1 5	10 1 12	78,112 4,409 47,168	78,089 4,409 47,046	4 - 1	3 2 3	7 2 4	2,481 254 1,507	1,587 154 811
New England	1	-	-	8	8	34	-	-	283,972	283,564	12	_	_	7,665	4,918
New York New Jersey Pennsylvania	3 - 1	-	3 - 1	238 237 <u>8</u> /	238 237 <u>8/</u>	146 29 73	6 7 15	152 36 88	806,472 80,807 492,946	781,284 80,491 492,193	147 9 26	1 2 4	148 11 30	29,514 3,690 15,708	18,503 2,537 9,875
Middle Atlantic	4	-	-	475	475	248	_	_	1,380,225	1,353,968	182	-	_	48,912	30,915
Ohio Indiana	2 5	-	2 5	102	102	187 112	11 16	198 128	937,757 789,454	731,618 452,180	116 84	1	117 85	7,235 26,283	6,083 14,814
Illinois Michigan Wisconsin	1 5 5	- - -	1 5 5	855 2,329 5,102	855 2,329 5,102	204 101 331	12 13 14	216 114 345	1,440,994 710,512 1,379,308	1,208,634 607,026 1,166,952	122 59 139	3 2 1	125 61 140	10,456 8,730 5,827	8,435 8,236 5,603
East North Central.	18	-	-	8,392	8,392	935	-	-	5,258,025	4,166,410	520	-	-	58,531	43,171
Minnesota Iowa	4 3	- - 1	4 3	858 2,027	858 2,027 69	776 342 110	21 23 17	797 365 127	1,991,442 2,126,089 725,772	1,346,702 1,326,782 423,208	136 227 97	2 3 1	138 230 98	10,331 39,797 4,763	9,753 38,537 4,090
Missouri North Dakota South Dakota Nebraska	7 2 2 1	- 1	8 2 2 2	156 130 2,027 502	130 2,027 415	409 168 209	12 11 18	421 179 227	727,612 316,337 807,550	496,243 255,746 611,147	125 95 129	1 2 3	126 97 132	11,556 8,054 7,855	11,312 7,624 6,639
Kansas	21	-	2	5,819	33 5,559	2,248	16	250	7,735,546	818,098 5,277,926	939	1	131	90,976	7,075 85,030
Delaware Maryland	- 1	-	- 1	32	32	5 14	4 9	9 23	12,119 181,595	11,690 172,134	- 7	2 2	2 9	452 896	352 717
Virginia West Virginia North Carolina South Carolina	1 1	- - -	- 1 1	866 54	866 54	54 38 28 11	12 9 11 8	66 47 39 19	241,114 38,193 277,995 91,681	237,163 38,167 276,728 91,353	16 3 3 1	3 1 1 -	19 4 4 1	3,683 108 1,467 14	2,236 108 424 14
Georgia Florida	4	1	4	7,495 867	7,495 867	27 68	7 10	34 78	381,646 913,557	374,217 557,124	28 5	1	29 6	1,980 519	1,441 515
South Atlantic	8	-	-	9,314	9,314	245	-	-	2,137,900	1,758,576	63	-	-	9,119	5,807
Kentucky Tennessee Alabama Mississippi	- 2 2	- 1 1	- 3 3	- 259 4,050	259 4,050	33 25 28 71	10 14 8 10	43 39 36 81	262,338 194,280 162,469 262,968	253,539 178,308 158,195 249,882	7 61 20 39	- 1 2 1	7 62 22 40	273 7,546 1,465 2,565	273 7,389 723 2,262
East South Central.	4	-	-	4,309	4,309	157	-	-	882,055	839,924	127	-	-	11,849	10,647
Arkansas Louisiana Oklahoma Texas	1 2 2		1 2 2	822 179 3,076	822 179 844	77 62 134 399	12 10 11 15	89 72 145 414	367,176 168,082 445,150 1,232,659	355,807 144,539 348,673 986,696	34 11 65 43	1 2 1 2	35 13 66 45	6,099 1,745 2,924 1,233	3,450 1,164 2,523 993
West South Central.	5	-	-	4,077	1,845	672	-	-	2,213,067	1,835,715	153		_	12,001	8,130
MontanaIdaho	1 3 1	1 2 -	2 5 1	28 4,194 2 567	26 3,981 2 567	131 55 18 55	9 15 6 10	140 70 24 65	174,025 252,443 24,566 327,253	115,855 208,102 23,920 309,858	41 19 12, 34	1 1 1	42 20 13 35	2,072 717 257 1,810	2,037 717 257 1,466
Colorado	1	1 1	1 - 2 -	46 - 456	- 427 -	23 11 31 2	11 8 3 4	34 19 34 6	48,328 226,837 210,085 6,007	44,504 168,919 186,089 5,164	2 2 6 1	- - 1	2 2 7 1	5 737 254 2	5 353 119 2
Nevada	7	_	-	5,293	5,003	326	-	-	1,269,544	1,062,411	117	_		5,854	4,956
Washington Oregon California	4 5	1 1 1	5 5 6	9,682 6,990 24,699	9,468 6,469 24,682	89 50 237	16 12 12	105 62 249	716,110 420,449 2,682,367	544,962 356,944 2,125,743	27 25 19	2 3 1	29 28 20	2,861 1,884 19,547	2,289 1,861 18,608
Pacific	13	-	-	41,371	40,619	376	-	-	3,818,926	3,027,649	71	-		24,292	22,758
Subtotal	81	-	-	79,058	75,524	5,241	-	-		19,606,143	2,184	-	-	269,199	216,332
Alaska Hawaii Foreign	2	- - 2	- 2 2	<u>6/</u> <u>7/</u> 185	- <u>6/</u> <u>7/</u> 99	2 14 -	- 2 4		14,073 2/ 185,598	13,757 7/ 21,673	1 4 -	- 1	1 4 1	<u>6/</u> 47 <u>7/</u> 234	6/ 15 <u>7</u> / 35
UNITED STATES	33	-	-	79,243	75,623	5,257	-	_	25,178,931	19,641,573	2,189		-	269,480	216,382

	Co	ntainer	s and p	ackaging su	pplies		Farm ma	chiner	and equip	ment			Fe	ed	
	of c	mated no	ives	Value of	'sales	of o	Imated n	ives	Value o	f sales	of c	mated m	ves	Value o	of sales
Geographic regions and States	Head- quar- ters in State	Head- quar- ters out of State	Total	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)		Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)
	No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	\$1,000	No.	No.	No. 5	\$1,000	\$1,000
Maine New Hampshire	3	1 3	4	1,887	1,887 21	1	2 2	3 2	876	846 177	4	1 5	6	11,001	11,001 7,669
Vermont	1	2	3	53	30	_	3	3	334 746	422	2	3	5	22,629	16,867
Massachusetts	4	2	6	197	171	.3	5	8	1,155	651	6	3 4	9	25,826 2,136	19,066 1,312
Rhode Island Connecticut	2	2	2 5	8 181	5 159	1	2 2	2 3	118 679	72 355	4	5	9	29,163	23,400
New England	10	-	_	2,357	2,273	5	_	_	3,908	2,523	17	_		101,225	79,315
New York	148					147	1	148		21,210	153	1	154	265,145	187,936
New Jersey	32	- 2	148 34	1,979 1,473	1,677 1,435	10	4	146	27,811 3,133	2,575	133	3	16	41,306	31,758
Pennsylvania	33	3	36	1,695	1,525	25	8	33	9,776	6,480	31	7	38	113,627	70,637
Middle Atlantic	213	-	_	5,147	4,637	182	-	-	40,720	30,265	197	-	-	420,078	290,331
Ohio	9	2	11	712	655	79	4	83	6,972	5,528	160	4	164	75,595	52,451
Indiana	2 8	- 2	2 10	67 415	11 333	47 52	6	53	10,924	7,412	96	1 4	97 204	85,016 115,013	48,594 80,404
Michigan	16	1	17	971	859	19	6	58 23	15,333 3,617	4,197 2,951	200 79	2	81	56,576	44,433
Wisconsin	13	_	13	518	518	88	6	94	20,763	14,942	206	5	211	87,481	78,677
East North Central	48	-	-	2,683	2,376	285	-	-	57,609	35,030	741	-	-	419,681	304,559
Minnesota	13	3	16	874	245	118	4	122	15,792	8,510	409	2	411	184,576	96,716 190,943
Iowa Missouri	9 6	2	11	260	202	51 34	7	58 38	9,282 29,776	2,999 15,293	346 131	7 2	353 133	233,093 150,290	91,279
North Dakota	9	-	9	405 109	211 109	80	3	83	10,346	7,243	254	3	257	15,844	9,082
South Dakota Nebraska	3	-	3	7	7	39	5	44	5,131	2,292	164 247	7	171 254	37,677 84,756	20,860 54,680
Kansas	6	2 2	8 4	311 112	52 112	67 51	9	76 55	9,421 8,721	5,591 4,187	229	4	233	85,164	58,699
West North Central	48			2,078	938	440	-	_	88,469	46,115	1,780			791,400	522,259
Delaware	1	3	4	76	72		2	2	210	164	5	4	9	6,844	5,307
Maryland	3	2	5	55	49	7	3	10	1,786	1,703	24	5	29	37,970	29,655
Virginia	9	2 1	11 3	105 20	105 20	7	4	11	3,728 147	1,778 147	24 22	2 3	26 25	64,507 13,645	54,230 12,089
West Virginia North Carolina	3,	1	4	210	210	-	2	3	1,631	231	4	1	5	55,207	54,827
South Carolina	1	1 -	2	76	76	7	2	9	1,350	221	1 53	3	4	5,662 67,599	3,966 55,099
Georgia	3 11	2	3 13	338 38,678	338 13,672	34 10	2 2	36 12	12,565 3,200	3,229 1,494	11	3	53 14	25,323	22,845
South Atlantic	33			39,558	14,542	68	-	_	24,617	8,967	144	_	_	276,757	238,018
Kentucky	4	1	5	59	59	7	1	8	414	414	44	1	45	33,382	27,262
Tennessee	2	2	4	117	- 77	30	6	36	2,871	2,102	86	2	88	66,733	38,852
Alabama Mississippi	1 30	1	2 .	151	151	14	4	18	6,318	1,471 697	50 62	4 2	54 64	42,547 50,910	35,122 47,375
East South Central	37	_	31	1,762	1,439	72	3	24	1,103	4,684	242		-	193,572	148,611
-		2	22	2,089	1,726	24	-	28	10,706	1,566	48	3	51	42,654	21,813
Arkansas Louisiana	20 8	1	9	911 209	209	9	3	12	1,180	485	39	4	43	22,565	19,458
Oklahoma	50	3	53	1,702	632	34	2	36	2,839	1,664	127 183	5 5	132 188	40,268	30,944 25,178
Texas	265	5	270	12,507	9,540	58	4	62	3,538	2,833	397	-		42,402	97,393
1	343		-	15,329	11,259	125	-	-	12,469	6,548			- 62	147,889	5,056
Montana Idaho	2	2	2 6	23 14	12	27 13	2	29 16	2,561 2,497	1,193 2,233	58 19	4 6	62 25	10,012	9,459
Wyoming	2	2	4	23	23	4	3	7	529	117	14	4	18	1,698	1,314
Colorado	6 15	2	8 17	584	584 352	20	2	22	1,886	879	49	2	51 8	28,833 2,290	20,588 1,766
Arizona	2	2	4	635 3,319	3,288	2	2	2 2	106 265	106 265	4	-	4	5,501	2,881
Utah Nevada	3	-	3	1,102	31	3	3	6	1,548	633	9 1	1 2	10 3	25,997 95	25,107 95
Mountain	34	_		5,700	4,290	69	_	_	9,392	5,426	158	-	-	85,684	66,266
-	24			_		29				7,779	55	3	58	43,914	43,186
Washington	8	2 2	26 10	9,676 539	5,482 152	17	3 4	32 21	8,546 12, 50 5	12,437	32	3	35	25,784	25,428
California	49	2	51	65,507	63,340	17	3	20	3,834	3,402	23	1	24	86,009	86,009
Pacific	81		-	75,722	68,974	63	-	-	24,885	23,618	110	-	-	155,707	154,623
Subtotal	847			150,663	111,015	1,309	-	-	272,775	163,176	3,786	-	-	2,591,993	1,901,375
Alaska	10	-	-	-	-	1	-	1	6/	<u>6/</u>	1	- 1	1	<u>6/</u> 3 567	<u>6/</u> 3,557
*** . * *		***	10	265	249	5	- 1	5	40	32	3 .	-	3	3,567	
Hawaii		1	1	2/8	2/ 1	_	1	1	7/ 109	<u>7/ 16</u>	- 1	3	3	2,997	671

			Ferti	lizer			Me	ats and	groceries			Pe	troleum	products	
	of co	mated nu operati	ves	Value o	f sales	of c	mated nu	ves	Value o	Sales	of c	imated n	ives	Value o	f sales
Geographic regions and States	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in	Gross (includes interco- operative business)	Net (exclude interco- operativ business
V	No. 6	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000 316	\$1,000	No.	No.	No.	\$1,000	\$1,000 5,69
Maine New Hampshire	-	1 4	7 4	1,923 1,902	1,923	2	1 -	-	-	304	4	3	4	6,896	5,35
Vermont	2	2	4	3,759	2,002	3	-	3	106	106	3	2	5	8,935	7,1
Massachusetts Rhode Island	7	2	9	4,758 538	2,700 287	3	1 -	4 -	381	340	4	3 2	7 2	9,101	7,2 1,9
Connecticut	3	5	8	3,724	1,967	-	-	-		-	. 1	3	4	3,134	2,5
ew England	18	-	- 1	16,604	9,928	8	-	-	803	750	13	- '	-	37,129	29,9
New York	153	2	155	67,107	41,610	5	1	6	940	51	17	1	18	127,184	101,7
New Jersey	22	3	25	9,458	6,546	-	-	~	-	-	2	2	4	27,135	21,6
Pennsylvania	34	4	38	36,295	23,118	1	1	2	352	2	8	4	12	75,243	60,1
iddle Atlantic	209	-	-	112,860	71,274	6	-	-	1,292	53	27	-	-	229,562	183,5
Ohio	162	4	166	48,116	26,658	5	-	5 .	841	278	99	-	99	55,814	34,4
Indiana Illinois	97 145	2	99 148	82,172 166,347	41,367 69,051	8 14	1	9 15	1,643 1,254	1,157 822	85 101	1 2	86 103	75,505 163,135	45,8 76,9
Michigan	83	3	86	26,770	16,560	14	1	15	2,834	2,574	64	3	67	28,493	22,6
Wisconsin	195	4	199	53,042	34,707	80	2	82	23,339	12,082	202	6	208	136,439	80,2
Mast North Central	682	-	-	376,447	188,343	121	-	-	29,911	16,913	551	-	-	459,386	260,2
Minnesota	426	4	430	176,005	72,013	151	1	152	21,830	10,202	246	3	249	161,369	95,2
Iowa	341	7	348	143,167	93,089	14	2	16	1,002	949	241	7	248	189,104	104,4
Missouri	126 294	2 2	128 296	91,634 27,106	56,917 17,722	75 22	1 _	76 22	21,237 4,038	16,070 4,038	82 166	2	84 169	80,837 61,486	55,3 39,5
North Dakota	154	4	158	32,060	18,571	8	1	9	1,074	1,074	132	6	138	70,277	44,5
Nebraska	238	6	244	71,524	43,370	15	3	18	6,534	6,528	198	7	205 214	103,899	63,7
Kansas	223	1	224	76,677	46,475	17		1/	4,211	4,211	213			133,755	
est North Central	1,802	-	-	618,173	348,157	302	-	-	59,926	43,072	1,278	-	-	800,727	465,5
Delaware	5 23	3 4	8 27	4,732 20,946	4,093 16,784	1	_	1	139	139	1 5	1	2 6	2,132 16,852	1,7
Maryland	24	4	28	59,910	28,505	8	1	9	6,057	5,293	14	2	16	26,239	19,9
West Virginia	21	1	22	7,537	6,693 10,386	1 3	-	1 4	1 27/	3 823	3 2	1	4 3	5,006 7,943	4,1 7,5
North Carolina South Carolina	6	2	6	13,891 6,634	4,758	-	1 -	-	1,374	023	_	2	2	1,441	1,3
Georgia	53	3	56	46,269	18,695	1	1	2	287	3	8	2	10	1,350	7 9
Floridaouth Atlantic	32	3	35	16,260	13,427	-	_		7 0(0		2	3		1,086	49,2
	167	-	-	176,179	103,341	14		-	7,860	6,261	35				12,9
Kentucky Tennessee	45 86	2	47 89	24,994 52,279	21,671 24,794	-	1	1	83	_	10 84	1 3	11 87	16,471 16,132	9,7
Alabama	51	3	54	58,373	44,104	2	1	3	10	4	13	5	18	6,981	6,6
Mississippi	74	1	75	83,557	82,707	5	1	6	337	177	45	3	48	12,142	11,9
ast South Central	256	_	_	219,203	173,276	7		-	430	181	152		-	51,726	41,2
Arkansas	62	3	65	40,045	28,578	4	1	5	511	339	45	2	47	14,088	10,1
Louisiana	46 109	3 2	49	23,523 18,773	20,651 10,943	2	_	2	43	43	20 95	2 2	22 97	15,335 24,075	14,4
Texas	160	3	163	29,261	21,720	7	1	8	462	456	116	2	118	17,767	12,2
est South Central	377	-	- 1	111,602	81,892	13	-	-	1,016	838	276	-	-	71,265	46,3
Montana	83	3	86	10,854	6,718	3	-	3	303	303	94	3	97	27,178	18,1
Idaho	22	4	26	8,069	7,270	2	-	2	1,897	1,897	25	3	28	12,544	10,8
Wyoming	10 50	1	11 51	2,416 14,868	1,170 8,117	3 6	_	6	529 361	529 361	15 46	1	16	6,451 24,586	16,3
Colorado	6	1	7	492	492	1	-	1	60	60	3	-	3	60	
Arizona	4	4	8	1,866	1,783	_ 2	1	3	94	23	3 12	- 2	14	147 4,458	3,2
Utah Neyada	11	2 2	13	7,344	3,944 27	1	_	1	121	121	1	_	1	5	,
ountain	187	_		45,936	29,521	18	-	-	3,365	3,294	199	-	_	75,429	52,5
Washington	68	4	72	22,021	16,602	8	1	9	2,079	1,777	68	2	70	28,334	28,1
Oregon	39	3	42	25,348	21,443	3	2	5	1,654	1,642	28	2	30	19,184	19,1
California	82	1	83	46,325	45,210	5	1	б	433	267	16	2	18	1,360	1,2
acific	189	-	-	93,694	83,261	16	-	-	4,166	3,686	112	-		48,878	48,6
Subtotal	3,887	-	-	1,770,698	1,088,993	505	-	-	108,769	75,048	2,643	-	_	1,836,151	1,177,4
Alaska	1 12	-	1 12	1,000	<u>6/</u> 301	- 1	-	1	<u>6</u> /	-	- 4		4	47	7/
Hawaii	-	3	3	2/ 5,210	<u>7</u> / 4,708		-	- 1	-	_	-	1	1	₹ 130,760	64,0

			Se	ed		S	prays ar	nd dusts	s (farm che	micals)		Misce	llaneou	s supplies	13/
	of o	mated n cooperat	ives	Value o	of sales	of c	mated nu	ives	Value o	f sales	of c	mated n	ives	Value o	f sales
Geographic regions and States	Head- quar- ters in State	Head- quar- ters out of State	Total in	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar-	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)	Head- quar- ters in State	Head- quar- ters out of State	Total in State	Gross (includes interco- operative business)	Net (excludes interco- operative business)
Maine New Hampshire Vermont Massachusetts	No. 5 1 2 7	No. 1 4 2 2 2	No. 6 5 4	\$1,000 430 551 1,209 1,922	\$1,000 430 328 752 1,386	No. 5 - 2 6	No. 2 4 2 3	No. 7 4 4 9	\$1,006 927 604 1,249 2,095	\$1,000 919 290 603 1,309	No. 6 3 4 6	No. 5 6 5 7	No. 11 9 9	\$1,000 2,541 1,531 3,351 5,639	\$1,000 2,372 950 2,155 3,243
Rhode Island Connecticut	3	3 4	7	180 1,133	114 675	2	3 4	3 6	192 1,206	99 559	3	5 6	5 9	488 3,125	317 1,929
New England	18	-	-	5,425	3,685	15 155	1	156	6,273	3,779 13,674	22 171	-	-	16,675	10,966
New York New Jersey Pennsylvania	153 15 37	1 2 4	154 17 41	21,113 3,178 12,212	14,890 2,419 8,217	23 37	2 5	25 42	3,782 12,595	2,710 7,553	17 43	5 5 15	176 22 58	59,276 13,031 40,627	41,254 10,592 26,624
Middle Atlantic	205	-	-	36,503	25,526	215	-	-	39,324	23,937	231	-	-	112,934	78,470
OhioIndianaIllinoisMichiganWisconsin	158 98 177 75 188	2 - 2 1 4	160 98 179 76 192	13,611 7,369 20,046 5,341 6,406	8,713 5,646 12,604 3,800 4,000	137 91 124 69 187	1 1 2 2 4	138 92 126 71 191	8,151 23,415 42,114 8,097 14,881	7,467 11,490 21,972 4,231 7,970	161 96 160 99 276	5 9 7 7 9	166 105 167 106 285	36,247 32,195 21,867 24,422 55,905	16,527 14,634 10,119 16,297 32,790
East North Central	696	-	-	52,773	34,763	608	-	-	96,658	53,130	792	-	-	170,636	90,367
Minnesota. Iowa. Missouri. North Dakota. South Dakota. Nebraska Kansas.	377 327 126 246 148 111 172	1 5 1 2 4 5 3	378 332 127 248 152 116 175	14,685 18,424 16,274 4,659 4,104 2,313 4,069	9,812 15,219 12,652 3,784 3,347 1,255 3,724	355 269 94 265 138 180 162	2 6 2 2 4 6 2	357 275 96 267 142 186 164	41,687 41,243 14,462 5,707 9,334 18,186 17,532	18,516 25,839 9,155 2,789 4,424 8,665 7,317	524 342 125 346 215 255 221	6 9 4 4 8 11 5	530 351 129 350 223 266 226	71,048 34,933 31,245 28,881 29,223 28,047 32,805	33,993 21,152 17,184 20,217 21,198 16,941 19,393
West North Central	1,507	-	~	64,528	49,793	1,463	-	-	148,151	76,705	2,028	~	-	256,182	150,078
Delaware	5 23 21 22 7 2 53 15	4 3 1 1 2 - 2	9 26 22 23 7 4 53	1,408 7,540 11,963 2,760 5,045 2,865 7,288 1,365	1,180 5,869 9,627 2,406 4,979 2,501 4,781 860	- 7 16 3 6 2 45 34	3 2 3 2 1 2 1 2	3 9 19 5 7 4 46 36	304 614 1,634 11 3,837 3,740 7,543 6,307	212 447 1,114 11 3,428 3,170 3,274 5,496	5 27 25 24 5 2 41	6 6 6 4 5 4	11 33 31 30 9 7 45 14	6,882 35,499 73,077 15,178 24,157 5,470 15,507 4,315	6,182 30,126 54,313 14,026 16,010 4,369 3,626 2,779
South Atlantic	148	-	-	40,234	32,203	113	-	_	23,990	17,152	142	-	-	180,085	131,431
Kentucky Tennessee Alabama Mississippi	44 86 49 66	1 1 2 2	45 87 51 68	8,317 13,410 7,866 14,086	6,926 8,029 4,749 13,969	11 83 45 66	- 2 3 2	11 85 48 68	386 10,699 5,903 29,105	386 5,435 2,876 23,599	45 86 44 68	4 7 7 5	49 93 51 73	38,222 31,006 5,702 11,506	33,686 14,405 2,987 9,215
East South Central	245			43,679	33,673	205	-	-	46,093	32,296	243	-	-	86,436	60,293
Arkansas Louisiana Oklahoma Texas	55 39 116 289	3 4 3 3	58 43 119 292	9,034 6,904 4,956 17,211	4,735 5,907 3,980 13,973	53 32 75 19 7	3 2 3	56 35 77 200	13,398 5,255 3,845 11,287	6,266 3,464 1,192 6,593	55 37 109 181	6 6 4 6	61 43 113 187	12,793 6,203 7,584 10,848	6,405 5,223 4,107 8,290
West South Central	499	-	-	38,105	28,595	357	-	-	33,785	17,515	382	-		37,428	24,025
Montana. Idaho. Wyoming. Colorado. New Mexico. Arizona. Utah.	41 23 8 46 6 10 7	3 4 2 1 1	44 27 10 47 7 10 8	920 2,217 325 1,786 75 407 947	534 2,143 209 1,506 67 361 947	78 24 11 45 4 5	3 4 1 1 2 2	81 28 12 46 5 7	2,216 2,361 777 3,779 29 2,979	929 2,113 389 1,509 29 2,922 939	111 28 14 59 4 5	4 7 4 4 2 1 4	115 35 18 63 6 6	16,377 7,108 1,939 9,829 617 6,107 7,136	12,524 6,377 799 6,849 617 3,957 5,000
Nevada Mountain	141	1	1 -	6 685	5 775	1 180	1	2	9	9	1	2	3	46	46
Washington	32 30	2 2	34 32	6,685 4,238 5,068 8,265	5,775 4,238 5,068	73 46	3 2	76 48	8,576 6,111	7,491 6,103	77 41	4 7	81 48	49,159 19,458 13,932	36,169 14,128 12,958
California	128	2	68	8,265 17,571	8,246 17,552	70 189	3	73	10,700 25,387	10,109	179	-	64	11,852	8,290 35,376
Subtotal	3,587	-	-	305,503	231,565	3,345	-	-	432,936	23,703	178 4,255	-	-	45,242 954,777	35,376 617,175
Alaska Hawaii Foreign	1 3 -	- - 2	1 3 2	6/ 16 <u>7</u> / 806	<u>6/</u> 15 <u>?</u> / 164	- 8 -	- - 2	- 8 2	- 354 <u>7</u> / 244	118 <u>7</u> / 55	1 4 -	- - 2	1 4 2	<u>6/</u> 87 <u>7/</u> 418	<u>6/</u> 80 <u>7</u> / 76
UNITED STATES	3,591	-	-	306,325	231,744	3,353		_	433,534	257,229	4,260	-	-	955,282	617,331

Section Sect				Total	supplies				Service:	s		То	tal <u>14</u> /	
Part	Coornells mortons	of c	ooperat	ives			of	coopera	tives				Gross volume	Net volume
Model March Marc		quar- ters in	quar- ters out of	in	(includes interco- operative	(excludes interco- operative	quar- ters in	quar- ters out of	in	Estimated receipts 15/	coopera- tives in	coopera- tives doing business	interco- operative	interco- operative
Mes Bemphire 3		No.	No.	No.	\$1,000	\$1,000	No.	No.	No.	\$1,000	No.	No.	\$1,000	\$1,000
Vermout.	Maine New Hampshire													69,507
## Demoke Inlaned. 2 2 6.315 4.285 1 1 2 377 1 3 11.00	Vermont	6	3	9	43,711	31,063	6	-	6	5 24	10	16		120,491
Commerciation	Rhode Island	-	2	2										116,067
Margan M								-			11			79,594
New Jersey 21	New England				198,064	148,096	23	-	-	2,618	57	-	484,654	434,278
Pennsylvania														1,243,224
Middle Atlantic. 262 - - 1,047,332 738,936 222 - - 26,165 4.33 - 2,453,720 2,119,007														
Dobloon	Middle Atlantic	262	-	-	1,047,332	738,936	222	-	-	26,163	433	-		
111 11 12 13 13 13 14 13 14 13 14 13 14 14					253,294	158,793	168	15	183	13,079	205	222		
Michigan. 119 8 127 105.851 122,622 88 10 99 77,798 166 165 884.161 727,406 1800000000000000000000000000000000000										10,592	114	135	1,144,635	653,764
Bast North Central 1,002 - - 1,726,315 1,028,878 885 - - 7,2661 1,298 - 7,055,001 5,267,469 Minnsosta. 629 9 638 698,197 355,023 375 8 583 37,654 1,092 1,117 2,272,293 1,739,793 Missouri 416 14 430 101,305 493,381 340 8 1343 24,239 467 488 2,266,829 18 182,239 18 18 18 343 32,239 407 488 2,266,829 18 18 32,239 40 40 11 192,109 70 40 192,109 18 41 192,109 18 41 192,109 193 43 35 374 1,156,07 383,216 18 18 32 4 135 374 1,156,07 383,218 18 38 22 9 261 17,681 345 374 1,15	Michigan	119	8	127	165,851									
Himesota. 629 9 638 698,197 305,023 575 8 8 583 37,654 1,092 1,117 2,727,293 1,739,379 1,098,1098 306 8 348 32,433 467 498 2,868,829 1,832,390 1098 11 13 156 440,932 272,179 108 7 115 5,747 155 159 1,172,174 706,857 5040 1098 11 156 40,932 272,179 108 7 115 5,747 155 159 1,172,174 706,857 5040 1098 11 156 40,932 272,179 108 7 115 5,747 155 159 1,172,174 706,857 5040 1098 11 156 377 332,864 207,433 252 9 261 17,852,459 126 19 270 371,666 213,959 250 8 258 24,309 269 227 1,556,719 1,056,719 1,										17,677		542	1,801,586	1,456,209
							+		-	72,661	1, 298	-	7,055,001	5,267,949
Missouri. 145 11 156 40,933 278,179 108 7 113 5,479 166 189 1,372,169 1,000,430 Scotth Dakota. 427 7 254 196,792 115,815 332 4 336 671 685 1,004,699 739,415 Berbraska. 321 16 337 332,866 207,433 229 261 17,681 332 1,46 789 1,346,719 1,196,377 383,281 West North Central. 2,444 - -2,920,610 1,787,741 2,035 - - 233,580 3,332 - 10,999,736 7,319,247 Delaware. 6 3 9 23,040 19,281 1 2 3 5,788 13 35,216 31,083 Micrylania. 28 5 33 122,297 98,387 12 4 16 1,401 39 49 305,293 277,372 22,772 West Virginia.														1,739,379
Schith Danches. 425 5 430 169,732 115,813 332 4 336 127,355 671 685 1,024,699 739,413 Schith Danches. 267 7 254 136,941 123,969 178 4 182 8,667 322 338 521,945 388,382 Kansas. 261 9 277 279,696 217,950 220 8 258 24,309 269 287 1,456,719 1,055,357 Swest North Central Delaware. 6 3 9 27 27,160 217,950 220 8 258 24,309 269 287 1,456,719 1,055,357 Swest North Central Delaware. 6 3 9 27 27,920,610 1,787,741 2,055 233,580 3,332 - 10,099,736 7,199,247 Maryland. 28 5 33 122,297 98,387 12 4 16 1,461 39 49 305,293 271,922 West Virginia. 36 9 45 220,903 177,136 29 7 36 31,611 118 136 495,628 217,929 West Virginia. 21 7 28 44,415 39,609 4 6 10 105 64 75 82,713 77,881 Morth Carolina. 16 6 22 114,762 98,866 14 4 18 3,325 34 49 366,628 217,829 South Carolina. 25 6 11 27,352 20,420 5 5 10 991 3 23 32 119,866 1112,666 South Atlantic 21 840,448 60,699 120 41,655 469 - 3,002,003 2,407,222 Sentucky. 77 6 5 38 122,518 103,609 1 4 6 10 105 64 75 82,713 77,881 South Atlantic 21 840,448 60,699 120 41,655 469 - 3,002,003 2,407,222 Sentucky. 77 6 5 38 122,518 103,607 16 3 17 3,429 82 96 388,285 360,475 South Atlantic 212 840,448 60,699 120 41,655 469 - 3,002,003 2,407,222 Sentucky. 77 6 5 38 122,518 103,607 10 2 32 1,154 39 10 10 10 10 10,6773 464 39 10 2 32 1,154 39 10 10 10 10 20,876 110,861 77 8 8 4 49 10 10 12 29 399,244 39 10 2 32 1,154 39 10 10 10 10 20,876 110,861 77 8 8 4 49 10 10 12 29 399,244 39 10 2 32 1,454 39 10 2 32 1,454 39 10 2 32 1,454 39 10 2 32 1,454 39 10 2 32 1,454 39 10 2 32 1,454 39 10 2 32 1,454 39 10 3 10 2 32 1,454 39 10 3 10 2 32 1,454 39 10 3 10 2 32 1,454 39 10 3 10 3 10 3 10 3 10 3 10 3 10 3 1		145	11	156	440,923	278,170	108							
Nebreska. 321 16 337 332,866 207,433 252 9 261 77,681 365 370 1,566,077 882,356 876, 881 36,077 882,357 881 371,666,077 871,566 213,950 250 8 258 24,309 269 287 1,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,719 1,056,357 881 371,436,357 881										127,355			1,024,699	739,413
West North Centreal 2,444 - - 2,290,610 1,875,741 2,055 - - 253,580 3,332 - 10,909,736 7,319,247	Nebraska	321	16	337										
Delaware				270	371,666	213,950	250	8	258	24,309	269	287		1,056,357
Maryland.		2,444	-	-	2,920,610	1,787,741	2,035	-	-	253,580	3,332	-	10,909,736	7,319,247
virginia. 36 9 45 250,903 177,156 29 7 36 3,611 118 136 495,628 41,190 west Virginia. 21 7 28 44,415 39,609 4 6 10 105 64 75 82,713 77,888 North Carolina. 16 6 22 114,762 98,846 14 4 18 3,325 34 49 396,082 378,899 South Carolina. 56 7 63 160,726 91,232 20 3 23 2,130 90 102 544,502 467,579 Florida. 44 7 51 97,033 62,080 35 2 37 30,113 93 106 1,044,502 467,579 Florida. 44 7 51 97 36 4,688 110 120 2,407,522 Kentucky. 47 6 53 122,518 103,607 14 <td></td> <td>31,028</td>														31,028
West Virginis 21 7 28 44,415 39,609 4 6 10 105 64 75 82,713 77,881 North Carolina. 16 6 22 114,762 98,846 14 4 18 3,325 34 49 396,082 378,899 South Carolina. 5 6 11 27,252 20,420 5 5 10 913 23 32 119,846 112,686 Georgia 5 6 7 63 160,726 91,232 20 3 23 2,130 90 102 544,502 646,579 Florida 44 7 51 97,053 62,080 35 2 37 30,113 93 106 1,040,723 649,317 South Atlantic. 212 840,448 606,991 120 44,655 469 3,020,003 2,407,222 646,579 120 120 120 120 120 120 120 120 120 120														
South Carolfna. 5 6 6 11 27,252 20,420 5 5 10 913 22 32 32 119,866 112,686 Georgida. 56 6 7 63 160,796 91,232 20 3 23 2,130 90 102 544,502 467,592 Florida. 44 7 51 97,053 62,080 35 2 37 30,113 93 106 1,040,723 649,317 South Atlantic. 212 840,448 606,991 120 41,655 469 - 3,020,003 2,407,222 Kentucky. 47 6 53 122,518 103,607 14 3 17 3,429 82 95 388,285 360,575 Floridas. 52 8 60 135,316 98,807 30 2 32 1,543 71 85 299,328 258,545 Mississippi. 103 8 111 207,073 193,429 95 4 99 9,827 138 153 479,868 453,185 East South Central 293 665,783 506,684 216 18,887 401 - 1,566,725 1,365,495 Arkansas. 79 10 89 144,445 84,209 58 4 62 12,725 108 127 524,346 452,741 Clusisiana. 58 8 66 82,919 70,984 45 4 49 39,793 99 113 254,974 219,496 Oklahoma. 145 9 154 107,009 65,516 139 5 144 29,686 154 169 581,865 443,875 Texans. 420 13 433 146,516 101,833 396 4 400 50,588 462 483 1,429,533 1,138,887 West South Central 702 480,889 322,542 638 96,742 823 2,790,698 2,254,999 Montaina. 127 3 130 3 130 73,762 47,468 62 1 63 2,099 227 237 249,796 82,5254,999 Montaina. 127 3 130 3 130 73,762 47,468 62 1 63 2,099 27 237 249,796 165,322 14hol. 31 23 24 50,005 39,884 11 23 3 33 34 4,516 101,833 396 4 400 50,358 462 483 1,429,533 1,138,887 Wyoning. 20 4 24 14,946 8,577 15 3 18 4,677 69 86 96 304,516 255,785 Wyoning. 20 4 24 14,946 8,577 15 3 18 4,677 69 86 96 304,516 255,785 Wyoning. 20 4 24 14,946 8,577 15 3 18 4,671 31 39 3 39,981 32,988 Collorado. 70 4 74 88,522 88,185 15 7 3 18 4,671 31 39 3 39,981 32,988 Collorado. 70 4 74 88,522 88,185 15 7 3 18 4,671 31 39 3 39,981 32,988 Collorado. 70 4 74 88,522 88,185 15 7 3 18 4,671 31 39 3 39,981 32,988 Collorado. 70 4 74 88,522 88,185 15 7 3 18 4,671 31 39 3 39,981 32,988 Collorado. 70 4 74 88,522 88,185 15 7 3 18 4,671 31 39 3 39,981 32,988 Collorado. 70 4 74 88,522 88,185 15 7 3 18 4,671 31 39 3 39 4 39,981 32,988 Collorado. 70 4 74 88,522 88,185 15 7 3 18 4,671 31 39 3 3 3 4 4 5 10,989 39,981 32,988 Collorado. 70 4 74 88,522 88,185 15 7 3 18 4,671 39 3 3 4 4 4 10 6,635 25,7						39,609	4			105	64	75	82,713	77,881
Georgia														
South Atlantic 212 - 840,448 606,991 120 41,655 469 - 3,020,003 2,407,222 Kentucky 47 6 53 122,518 103,607 14 3 17 3,429 82 95 388,285 360,575 Tennessee 91 10 101 200,876 110,841 77 7 84 4 4,088 110 129 399,244 293,237 Alabama 52 8 60 135,316 98,807 30 2 32 1,1543 71 85 299,328 228,545 Missfesippi 103 8 111 207,073 193,429 95 4 99 9,827 138 153 479,868 453,138 East South Central 293 665,783 506,684 216 18,887 401 - 1,566,725 1,365,495 Arkansas 79 10 89 144,445 84,209 58 4 62 12,725 108 127 524,346 452,741 Louisiana 58 8 66 82,919 70,984 45 4 49 3,973 99 113 254,974 219,496 Coklahoma 145 9 134 107,009 65,516 139 5 144 29,666 154 169 381,845 443,875 Texas 420 13 433 146,516 101,833 396 4 400 50,338 462 483 1,422,533 1,138,837 Montana 127 3 130 73,762 47,468 62 1 63 2,009 227 237 249,796 155,378 37,472,000 30,400 30,					160,726	91, 232	20	3	23	2,130	90	102	544,502	467,579
Kentucky 47 6 53 122,518 103,607 14 3 17 3,429 82 95 388,225 360,575 Temmessee 91 10 101 200,876 110,841 77 7 8 84 4,088 110 129 399,244 239,237 Mississippi 103 8 111 207,073 193,429 95 4 99 ,827 138 153 479,868 453,138 East South Central 293 - 665,783 506,684 216 - 18,887 401 - 1,566,725 1,365,495 Arkansa 79 10 89 144,445 84,209 58 4 62 12,725 108 127 524,346 452,741 LOuistana 58 8 66 82,919 70,984 45 4 49 3,973 99 113 224,974 219,496 Oklahoma 145 9 154 107,009 65,516 139 5 144 29,686 154 169 581,865 443,875 West South Central 702 - 480,889 322,542 638 - 96,742 823 - 27,790,698 2,254,999 Montana 127 3 130 73,762 47,468 62 1 63 2,009 227 237 249,796 155,332 1daho 36 6 42 47,436 43,046 24 7 31 4,637 69 86 304,516 255,785 Wyoming 20 4 24 14,944 88,771 15 3 18 4,637 69 86 304,516 255,785 Wyoming 20 4 24 14,944 88,771 15 3 18 4,637 69 86 304,516 255,785 Wyoming 20 4 24 14,944 88,771 15 3 18 4,711 31 39 39,981 32,988 Colorado 70 4 74 88,322 58,185 57 3 60 4,356 86 96 419,931 372,399 New Mexico 18 8 8 26 4,369 3554 29 58 86 104 17 28 251,779 188,478 420 13 3 130 73,762 47,468 62 1 63 2,009 227 237 249,796 155,332 1346,510 32 4 74,436 43,046 24 7 31 4,637 69 86 304,516 255,785 Wyoming 20 4 24 14,944 88,771 15 3 18 471 31 39 39,981 32,988 Colorado 70 4 74 88,322 58,185 57 3 60 4,356 86 96 419,931 372,339 New Mexico 18 8 8 26 4,369 3,554 22 6 28 2,969 24 37 55,566 51,027 Arizona 9 4 13 21,328 15,945 9 3 12 3,614 17 28 251,779 188,478 414 10 6,354 5,511 Mountain 21 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain 21 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain 10 5 145 253,832 244,769 138 4 142 34,555 294 309 2,970,754 2,405,067 Pacific 116 6 12 149,703 131,165 89 4 93 29,565 152 170 895,378 705,692 707,692 130,092 12,405,067 14,405 130 130,093 130,093 12,405,067 14,405 130 130,093 12,405,067 14,405 130 130,093 12,405,067 14,405 130 130,093 12,405,067 14,405 130 130,093 12,405,067 14,405 130 130,093 12,405,067 14,405 130 130,093 12,405,067 14,405 130 130,093 12,405,067 14,405									3/	30,113		106	1,040,723	649,317
Temessee. 91 10 101 200,876 110,841 77 7 84 4,088 110 129 399,244 299,237 Alabama. 52 8 60 135,316 98,807 30 2 32 1,543 71 85 299,328 293,238 Mississippi. 103 8 111 207,073 133,429 95 4 99 9,827 138 153 479,868 453,138 East South Central 293 - 665,783 506,684 216 - 18,887 401 - 1,566,725 1,365,495 Arkansas. 79 10 89 144,445 84,209 58 4 62 12,725 108 127 524,346 452,741 10uistana. 58 8 66 82,919 70,984 45 4 49 3,973 99 113 254,974 219,496 Oklahoma. 145 9 154 107,009 65,516 139 5 144 29,686 154 169 581,845 443,875 Texas. 420 13 433 146,516 101,833 396 4 400 50,358 462 483 1,429,533 1,138,887 West South Central 702 - 480,889 322,542 638 - 96,742 823 - 2,790,698 2,254,999 Montana. 127 3 130 73,762 47,468 62 1 63 2,009 227 237 249,796 165,332 1daho. 36 6 42 47,436 43,046 24 7 31 4,637 69 86 304,516 255,785 Wyoming. 20 4 24 14,944 8,577 15 3 18 471 131 39 39,981 32,986 Colorado. 70 4 74 88,322 58,185 57 3 60 4,356 86 96 419,931 372,399 New Mexico. 18 8 26 4,369 3,554 22 6 28 2,969 24 37 55,666 51,274 Arizona. 9 4 13 21,328 15,945 9 3 12 3,614 17 28 251,779 188,478 14ah. 21 3 3 31 313 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 1 2 3 3 313 313 1 2 3 34 4 10 6,354 5,511 Mountain. 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 1 3 6 21 14,009 106,270 37 2 39 12,946 73 91 545,404 476,160 California. 140 5 145 253,832 244,769 138 4 142 34,555 294 309 2,970,754 2,405,067 Pacific. 1 3 6 21 14,078 6 7,697,98 - 2 2 2 8,833 - 7 3 327,267 92,354														2,407,222
Alabama. 52 8 60 135,316 98,807 30 2 32 1,543 71 85 299,328 258,545 Mississippi. 103 8 111 207,073 193,429 95 4 99 9,827 138 153 479,868 453,138 East South Centrel 293 - 665,783 506,684 216 - 18,887 401 - 1,566,725 1,365,495 Arkansas. 79 10 89 144,445 84,209 58 4 62 12,725 108 127 524,346 452,741 Louisiana. 58 8 66 82,919 70,984 45 4 49 3,973 99 113 254,974 219,496 Klahoma. 145 9 154 107,009 65,516 139 5 144 429,686 154 169 581,845 443,875 Texas. 420 13 433 146,516 101,833 396 4 400 50,358 462 483 1,429,533 1,138,887 West South Centrel 702 - 480,889 322,542 638 - 96,742 823 - 2,790,698 2,254,999 Montana. 127 3 130 73,762 47,468 62 1 63 2,009 227 237 249,796 165,332 Hontana. 36 6 42 47,436 43,046 24 7 31 4,637 69 86 304,516 255,785 Wyoning. 20 4 24 14,944 8,577 15 3 18 471 31 39 39,981 32,986 New Mexico. 18 8 26 4,369 3,554 22 6 28 2,969 24 37 55,666 51,027 Arizona. 9 4 13 21,328 15,945 9 3 12 3,614 17 28 251,779 188,478 Utah. 21 3 23 313 313 313 1 2 3 34 4 4 10 6,388 52,986 New Mexico. 18 8 26 4,369 3,984 11 - 11 3,793 43 49 263,883 229,866 Nevada. 1 2 3 3 313 313 313 1 2 3 3 34 4 10 6,388 72,986 Nevada. 1 2 3 3 313 313 313 1 2 3 3 34 4 10 6,388 72,986 Washington. 16 6 122 149,703 131,65 89 4 93 2,956 159 - 4,411,536 3,586,919 Subtotal. 5,558 - 8 8,693,464 8,8204 264 - 7 77,066 519 - 4,411,536 3,586,919 Subtotal. 5,558 - 8 8,694,401 10 - 10 6,645 19 21 20,142,188 Foreign. 1 6 21 5,424 4,401 10 - 10 6645 19 21 20,142,188 Foreign. 1 6 21 5,424 4,401 10 - 10 6645 19 21 20,142,188 Foreign. 1 6 21 5,424 4,401 10 - 10 6645 19 21 20,142,188 Foreign 6 21 5,424 4,401 10 - 10 6645 19 21 20,142,188 Foreign 7 327,267 92,334	Tennessee													
East South Central 293 665,783 506,684 216 18,887 401 - 1,566,725 1,365,495 Arkansas 79 10 89 144,445 84,209 58 4 62 12,725 108 127 524,346 452,741 Louisiana 58 8 66 82,919 70,984 45 4 49 3,973 99 113 254,974 219,496 Oklahoma 145 9 154 107,009 65,516 139 5 144 29,686 154 169 581,845 443,875 Texas 420 13 433 146,516 101,833 396 4 400 50,358 462 483 1,429,533 1,138,887 West South Central 702 - 480,889 322,542 638 - 96,742 823 - 2,790,698 2,254,999 Montana 127 3 130 73,762 47,468 62 1 63 2,009 227 237 249,796 165,332 Idaho 36 6 42 47,436 43,046 24 7 31 4,637 69 86 86 304,516 255,785 Wyoming 20 4 24 14,944 8,577 15 3 18 471 31 39 39,981 32,968 Colorado 70 4 74 88,322 58,185 57 3 60 4,356 86 96 419,931 372,399 New Mexico 18 8 26 4,369 3,554 22 6 28 2,969 24 37 55,666 51,027 Arizona 9 4 13 21,328 15,945 9 3 12 3,614 17 28 251,779 188,478 Utah 21 3 24 50,005 39,984 11 - 11 3,793 43 49 263,883 229,868 Nevada 1 2 3 313 313 1 2 3 3 34 4 10 6,334 5,551 Washington 16 6 122 149,703 131,165 89 4 93 29,565 152 170 895,378 705,692 Oregon 55 7 62 112,009 106,270 37 2 39 12,946 73 91 545,404 476,160 California 140 5 145 253,832 244,769 138 4 142 34,555 294 309 2,970,754 2,405,067 Pacific 311 - 515,544 482,204 264 - 770,666 519 - 4,411,336 3,889,919 Subtotal 5,558 - 8,693,464 5,839,144 4,604 - 611,255 7,833 - 34,283,979 26,056,542 Alaska 1 - 1 87 67 67 110 - 10 645 19 21 20,142 18,803 Foreign 5 6 21 5,424 4,401 10 - 10 6,645 19 21 20,142 18,803 Foreign 15 6 21 5,424 4,401 10 - 10 645 19 21 20,142 18,803 Foreign 5 6 21 5,424 4,401 10 - 10 665 19 2 1 20,142 18,803 Foreign 5 6 21 5,424 4,401 10 - 10 645 19 21 20,142 18,803 Foreign 5 6 21 5,424 4,401 10 - 10 665 19 2 1 20,142 18,803 Foreign 5 6 21 5,424 4,401 10 - 10 665 19 2 1 20,142 18,803 Foreign 5 6 21 5,424 4,401 10 - 10 665 19 2 1 20,142 18,803 Foreign 7 327,267 92,334	Alabama	52	8	60	135,316	98,807	30	2	32	1,543	71	85	299,328	258,545
Arkansas 79 10 89 144,445 84,209 58 4 62 12,725 108 127 524,346 452,741 Louisiana. 58 8 66 82,919 70,884 45 4 49 3,973 99 113 254,974 219,496 Oklahoma. 145 9 154 107,009 65,516 139 5 144 29,686 154 169 581,845 443,875 Texas 420 13 433 146,516 101,833 396 4 400 50,358 462 483 1,429,533 1,138,887 West South Central 702 480,889 322,542 638 96,742 823 - 2,790,698 2,254,999 Montana. 127 3 130 73,762 47,468 62 1 63 2,009 227 237 249,796 165,332 14aho 36 6 42 47,436 43,046 24 7 31 4,637 69 86 304,516 255,785 Wyoming. 20 4 24 14,944 8,577 15 3 18 471 31 39 39,981 32,986 Colorado. 70 4 74 88,322 58,185 57 3 60 4,356 86 96 419,931 372,399 New Mexico. 18 8 26 4,369 3,554 22 6 28 2,969 24 37 55,666 51,027 Arizona. 9 4 13 21,328 15,945 9 3 12 3,614 17 28 251,779 188,478 Utah 21 3 24 50,005 39,984 11 - 11 3,793 43 49 263,883 229,866 Newada. 1 2 3 324 50,005 39,984 11 - 11 3,793 43 49 263,883 229,866 Wowlada. 1 2 3 33 31 313 1 2 3 34 4 10 6,354 5,511 Mountain. 302 300,479 217,072 201 - 21,883 501 - 1,591,906 1,301,366 Pacific. 31 - 515,544 482,204 264 77,066 519 - 4,411,536 3,586,919 Ferigon. 5 5 7 62 112,009 106,270 37 2 39 12,946 73 91 545,404 476,150 California. 140 5 145 253,832 244,769 138 4 142 34,555 294 309 2,970,754 2,405,067 Pacific. 311 515,544 482,204 264 77,066 519 - 4,411,536 3,586,919 Foreign. 5 6 21 5,424 4,401 10 10 6,655 19 - 2 2 3 3,079 3													479,868	453, 138
Louisiana														
Oklahoma. 145 9 154 107,009 65,516 139 5 144 29,686 154 169 81,845 443,875 Texas. 420 13 433 146,516 101,833 396 4 400 50,358 462 483 1,429,533 1,138,887 West South Central 702 480,889 322,542 638 96,742 823 - 2,790,698 2,254,999 Montana. 127 3 130 73,762 47,468 62 1 63 2,009 227 237 249,796 165,332 1daho. 36 6 42 47,436 43,046 24 7 31 4,637 69 86 304,516 255,785 Wyoming. 20 4 24 14,944 8,577 15 3 18 471 31 39 39,981 32,968 Colorado. 70 4 74 88,322 58,185 57 3 60 4,356 86 96 419,931 372,399 New Mexico. 18 8 26 4,369 3,554 22 6 28 2,969 24 37 55,666 51,027 Arizona. 9 4 13 21,328 15,945 9 3 12 3,614 17 28 251,779 188,478 Utah. 21 3 24 50,005 39,984 11 - 11 3,793 43 49 263,883 229,868 Nevada. 1 2 3 3 313 313 1 2 3 3 34 4 10 6,354 5,511 Mountain. 302 300,479 217,072 201 21,883 501 - 1,591,906 1,301,366 Washington. 16 6 122 149,703 131,165 89 4 93 29,565 152 170 895,378 705,692 Oregon. 55 7 62 112,009 106,270 37 2 39 12,946 73 91 545,404 476,160 California. 140 5 145 253,832 244,769 138 4 142 34,555 294 309 2,970,754 2,405,667 Pacific. 311 - 515,544 482,204 264 77,066 519 - 4,411,536 3,586,919 Subtotal. 5,558 8,693,464 5,839,144 4,604 611,255 7,833 - 34,283,979 26,056,542 4188,803 Foreign 15 6 21 5,542 4,401 10 - 10 6,654 19 21 20,142 18,803 Foreign 15 6 21 5,542 4,401 10 - 10 6,665 19 21 20,142 18,803 Foreign 2 2 2 2 8,839 - 7 327,267 92,354														452,741
West South Central 702 - 480,889 322,542 638 - - 96,742 823 - 2,790,698 2,254,992 Montana. 127 3 130 73,762 47,468 62 1 63 2,009 227 237 249,796 165,332 Idaho. 36 6 42 47,436 43,046 24 7 31 4,637 69 86 304,516 255,785 Wyoming. 20 4 24 14,944 8,577 15 3 18 471 31 39 39,981 32,968 Colorado. 70 4 74 88,322 58,185 57 3 60 4,356 66 96 419,931 372,989 New Mexico. 18 8 26 4,369 3,554 22 6 28 2,969 24 37 55,666 51,027 Huhain. 21 3 23	Oklahoma	145	9	154	107,009	65,516	139	5	144	29,686	154	169	581,845	443,875
Montana.														
Idaho. 36 6 42 47,436 43,046 24 7 31 4,637 69 86 304,516 255,785 Wyoming. 20 4 24 14,944 85,577 15 3 18 471 31 39 39,981 32,968 Colorado. 70 4 74 88,322 58,185 57 3 60 4,356 86 96 419,931 372,399 New Mexico. 18 8 26 4,369 3,554 22 6 28 2,969 24 37 55,666 51,027 Arizona. 9 4 13 21,352 15,945 9 3 12 3,614 17 28 251,779 188,478 Weth 1 2 3 313 313 1 2 3 44 10 6,354 5,511 Mountain. 302 - - 300,479 217,072 201 - - 21,883 501 - 1,591,906 1,301,366														
Wyoming. 20 4 24 16,944 8,577 15 3 18 471 31 39 39,981 32,968 Colorado. 70 4 74 88,322 58,185 57 3 60 4,356 86 96 419,931 372,399 New Mexico. 18 8 26 4,369 3,554 22 6 28 2,969 24 37 55,666 51,027 Arizona. 9 4 13 21,328 15,945 9 3 12 3,614 17 28 251,779 188,478 Utah. 21 3 24 50,005 39,984 11 - 11 2 3 313 1 2 3 34 4 10 63,384 229,866 8 8 4 93 29,565 152 170 895,378 705,692 705,692 Washington. 116 6 122	Idaho													
New Mexico. 18 8 26 4,369 3,554 22 6 28 2,969 24 37 55,666 51,027 Arizona. 9 4 13 21,328 15,945 9 3 12 3,614 17 28 251,779 188,478 Utah. 21 3 24 50,005 39,984 11 - 11 3,793 43 49 263,883 229,866 Nevada. 1 2 3 313 313 1 2 3 34 4 10 6,354 5,511 Mountain. 302 300,479 217,072 201 21,883 501 - 1,591,906 1,301,366 Washington. 116 6 122 149,703 131,165 89 4 93 29,565 152 170 895,378 705,692 Oregon. 55 7 62 112,009 106,270 37 2 39 12,946 73 91 545,404 476,160 California 140 5 145 253,832 244,769 138 4 142 34,555 294 309 2,970,754 2,405,067 Pacific. 311 515,544 482,204 264 77,066 519 - 4,411,536 3,586,919 Subtotal. 5,558 8,693,464 5,839,144 4,604 611,255 7,833 - 34,283,979 26,056,542 Alaska. 1 - 1 6/2 2 2 3,079 3,079 184waii. 15 6 21 5,424 4,401 10 - 10 2/645 19 21 220,142 18,803 Foreign 2 1,540,786 2/69,798 - 2 2 2/883 - 7 327,267 92,354	Wyoming	20	4	24	14,944	8,577	15	3	18	471	31	39	39,981	32,968
Arizona. 9 4 13 21,328 15,945 9 3 12 3,614 17 28 251,779 188,478 19 11 - 11 3,793 43 49 263,883 229,866 Nevada. 1 2 3 313 313 313 1 2 3 34 4 10 6,354 5,511														
Nevada 1 2 3 313 313 1 2 3 34 4 10 6,334 5,511 Mountain 302 300,479 217,072 201 21,883 501 - 1,591,906 1,301,366 Washington 116 6 122 149,703 131,165 89 4 93 29,565 152 170 895,378 705,692 Oregon 55 7 62 112,009 106,270 37 2 39 12,946 73 91 545,404 476,160 California 140 5 145 253,832 244,769 138 4 142 34,555 294 309 2,970,754 2,405,067 Pacific 311 515,544 482,204 264 77,066 519 - 4,411,536 3,586,919 Subtotal 5,558 8,693,464 5,839,144 4,604 611,255 7,833 - 34,283,979 26,056,542 Alaska 1 - 1 6// 2 2 2 3,079 3,079 Hawaii 15 6 21 5,424 4,401 10 - 10 6// 2 2 2 3,079 3,079 Hawaii 15 6 21 5,424 4,401 10 - 10 6// 2 2 2 3,079 3,079 Foreign 7 327,267 92,354	Arizona	9	4	13	21,328	15,945	9	3	12	3,614	17	28	251,779	188,478
Mountain														229,866
Oregon. 55 7 62 112,009 106,270 37 2 39 12,946 73 91 545,404 476,160 California. 140 5 145 253,832 244,769 138 4 142 34,555 294 309 2,970,754 2,405,067 Pacific. 311 - - 515,544 482,204 264 - - 77,066 519 - 4,411,536 3,586,919 Subtotal. 5,558 - - 8,693,464 5,839,144 4,604 - - 611,255 7,833 - 34,283,979 26,056,542 Alaska. 1 - 1 6 21 6 2 2 2 2 3,079 3,079 Hawaii. 15 6 21 5,424 4,401 10 - 10 2645 19 21 20,142 18,803 Foreign. - 2 2 <th< td=""><td>Mountain</td><td>302</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>1,301,366</td></th<>	Mountain	302												1,301,366
Oregon. 55 7 62 112,009 106,270 37 2 39 12,946 73 91 545,404 476,160 California. 140 5 145 253,832 244,769 138 4 142 34,555 294 309 2,970,754 2,405,067 Pacific. 311 - - 515,544 482,204 264 - - 77,066 519 - 4,411,536 3,586,919 Subtotal. 5,558 - - 8,693,464 5,839,144 4,604 - - 611,255 7,833 - 34,283,979 26,056,542 Alaska. 1 - 1 6 21 6 2 2 2 2 3,079 3,079 Hawaii. 15 6 21 5,424 4,401 10 - 10 2645 19 21 20,142 18,803 Foreign. - 2 2 <th< td=""><td>Washington</td><td>116</td><td>6</td><td>122</td><td>149,703</td><td>131, 165</td><td>89</td><td>4</td><td>93</td><td>29,565</td><td>152</td><td>170</td><td>895.378</td><td>705.692</td></th<>	Washington	116	6	122	149,703	131, 165	89	4	93	29,565	152	170	895.378	705.692
Pacific	Oregon	55	7	62	112,009	106,270	37	2	39	12,946	73	91	545,404	476,160
Subtotal 5,558 8,693,464 5,839,144 4,604 611,255 7,833 - 34,283,979 26,056,542 Alaska														
Alaska 1 - 1 <u>6/ </u>			-					-	-	77,066	519	-	4,411,536	3,586,919
Hawaii 15 6 21 5,424 4,401 10 - 10 645 19 21 20,142 18,803 Foreign 2 2 2 2/883 - 7 327,267 92,354	Subtotal	5,558	-	-		5,839,144	4,604	-	-	611, 255	7,833	-	34,283,979	26,056,542
	Hawaii				5,424	6/ 4,401 7/ 69.798	10	-	10	645		21	20,142	18,803
UNITED STREET ST	UNITED STATES	5,574	_	_	8,839,674				-	612,783	7,854		34,634,467	26,170,778

See next page for footnote references.

½/ The volume of products marketed is allocated to the State in which they originate and the volume of farm supplies is allocated to the State in which they are sold.

- $\frac{2}{\sqrt{2}}$ Includes independent local cooperatives, federations, and centralized cooperatives. $\frac{2}{\sqrt{2}}$ Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1, 1972, through June 30, 1973, with limited exceptions.
- 4/ The total number of cooperatives handling each commodity within a State may include only cooperatives headquartered in the State, only cooperatives headquartered in other States, or a combination of both. Number of cooperatives handling a commodity includes those performing specific services on the commodity, such as cotton ginning cooperatives, livestock trucking cooperatives, and rice- and fruit-drying cooperatives. (Income for these specific services is included with service receipts.)

5/ Includes the value of commodities marketed by cooperatives under price support programs in 1972-73. Cooperative business volume is influenced by the extent to which patrons participate in these programs.

Included in the combined total dollar volume of all farm products marketed, farm supplies handled, and related 7/ Includes value of marketing commodities imported or farm supplies exported.
8/ Less than \$500. services provided, in order not to reveal separate volume data for an individual association.

Less than \$500.

Dollar volume for commodity allocated to States of origin:

- $\frac{10}{100}$ Includes the volume of a statewide federation of county wool pools that is responsible for selling all wool in the pools. Payment is made by the federation to the pool manager who is responsible for payments to the individual wool
- $\frac{11}{2}$ The volume of a Hawaiian sugar cooperative headquartered in California is included in the dollar volume of California.
- $\frac{12}{}$ Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm products not separately classified.
- 13/ Includes plant equipment, automotive supplies, hardware, chicks, and other supplies not separately classified.

 14/ These combined gross and net totals will not, in all cases, equal the sum of individual commodity totals or the sum
- of the totals for marketing, farm supplies, and related services, because some individual and group totals have been adjusted in order not to reveal volume data for individual associations.
- $\frac{15}{2}$ Receipts for services related to marketing and purchasing activities, but not included in the volumes reported for these activities.
- 16/Because many cooperatives do more than one type of business, these totals are less than the number that would be obtained by adding the number of cooperatives marketing individual products, handling individual supplies, or providing individual services.

Other Service Cooperatives

As mentioned earlier, other types of service cooperatives were included in the 1973-74 survey besides those directly related to marketing and farm supply purchasing. These other types of service cooperatives are discussed below:

Federal Land Bank Cooperatives

For the fiscal year ended June 30, 1974, there were 553 Federal Land Bank associations throughout the United States and associated Commonwealth of Puerto Rico with a membership of more than 431,000. These associations made loans of \$3.6 billion to their farmer members during the year.

Texas led all other States, with 11.9 percent of the total number of associations and 8.1 percent of total members. California ranked first with 7.9 percent of total loans made, and Texas second, with 6.5 percent.

The West North Central Region accounted for 21.7 percent of total associations and 27.3 percent of total members. The South Atlantic Region accounted for 19.7 percent of total loans.

Production Credit Associations

During the year ended June 30, 1974, 433 production credit associations made loans of \$14 billion to their 521,435 stockholders.

Texas was a leader again with 7.6 percent of total associations and 9.9 percent of loans made. North Carolina led in number of stockholders with slightly more than 9 percent of the total.

The South Atlantic Region accounted for more than 22 percent of association stockholders.

The 20 percent of the associations that were situated in the West North Central Region made 26.5 percent of total loans.

Banks for Cooperatives

Thirteen banks for cooperatives made loans of \$6.8 billion to their 3,059 agriculturally oriented member cooperatives during the fiscal year ended June 30, 1974.

Almost 35 percent of total members were situated in the West North Central Region, which also accounted for 33 percent of all loans made. Located in the region was Minnesota—the leader with 268 members and more than \$673 million in loans made.

Rural Credit Unions

At the close of 1974, rural credit unions in the United States and associated Commonwealth of Puerto Rico numbered 351, with 478,270 members holding share savings of almost \$515 million.

Among the States, 8 percent (28 in number) of the total associations were in Michigan, which also had more than 84,000 members. Massachusetts was highest in total members and total share savings with 11 percent and 14 percent, respectively.

Rural Electric Cooperatives

As of December 31, 1974, 980 rural electric cooperatives reported 7.8 million consumer members, and revenue during the year amounted to \$2.2 billion.

With 8.2 percent of total associations, 8 percent of total consumer memberships, and 8 percent of total revenue, Texas again led all other States.

More than a fourth of the cooperatives were situated in the West North Central Region. Consumer memberships and revenue were highest in the South Atlantic Region (21 percent and 22 percent of total, respectively).

Rural Telephone Cooperatives

As of December 31, 1974, 235 rural telephone cooperatives, with revenues of more than \$139 million, had 782,060 subscriber members. These cooperatives were all financed by the Rural Electrification Administration (REA).

The West North Central Region again accounted for more cooperatives (42 percent), subscriber members (34 percent), and revenue (33 percent) than any other region.

Tennessee and South Carolina each had 8 percent of total subscriber memberships, with Texas accounting for almost 8 percent of total revenue.

Dairy Herd Improvement Cooperatives

There were 1,105 dairy herd improvement cooperatives at the close of 1974. Memberships numbered 32,222, and cows tested totaled 2.4 million.

More than a fourth of the participants were in the West North Central Region, while the East North Central Region accounted for almost a fifth of the total number of cows tested.

Ohio and Minnesota each had 7 percent of the total cooperatives. Pennsylvania, Minnesota, and Wisconsin combined accounted for more than 31 percent of total members or herds. Fifteen percent of the tested cows were in California.

GEOGRAPHIC REGIONS		RAL LAND B ended June 30			TION CREDIT ASSOCI			OR COOPERATIVES 1/oded June 30, 19 74)
AND STATES	COOPERATIVES	MEMBERS	LOANS MACE	COOPERATIVES	STOCKHOLOERS	LOANS MADE	MEMBERS	LOANS MADE
	No.	No.	\$1,000	No.		DURING YEAR		DURING YEAR
	140.	140.	\$1,000	No.	No.	\$1,000	No.	\$1,000
Maine	2	528	6,633	2	1,388	26,511	4	4,839
New Hampshire	2 2/	378	8,889	-	3/	7,409	-	-
Vermont		1,337	17,912	2	2,509	35,284	4	3,636
Massachusetts	2/	742	10, 151	-	3/	19,744	10	51,511
Rhode Is!and	2/	125	782	-	$\frac{3}{3}$ /	4,522	-	-
Connecticut	1	855	10,164	1	3,240	32,999	1	110
New England	5	3,965	54,531	5	7,137	126,469	19	60,096
New York	12	-	93,814	12	15,109	254,568	117	166,086
New Jersey	3	7,773 1,269	28,694	3	1,807	34,696	6	
Pennsylvania	9	4,962	62, 239	9	12,398	130,901	29	1,371 51,134
1 Citaly 1 valid 1 i i i i i i i i i i i i i i i i i i		4,702	02,237		12,570	150,701	23	51, 154
Middle Atlantic	24	14,004	184,747	24	29,314	420, 165	152	218,591
Ohio	20	11,518	101, 178	11	32,367	463,944	116	111,431
Indiana	25	17,315	106, 168	10	23,567	463,158	86	323,124
Illinois	21	17,833	167, 153	17	16,091	440,464	159	389,125
Michigan	14	15,493	122,041	8	11,063	177,086	51	78,779
Wisconsin	15	10,816	88,660	17	22,920	469,644	132	70,067
East North Central	95	72,975	585,200	63	106,008	2,014,296	544	972,526
Minnesota	20	21,280	98,327	16	14,094	582,960	268	673,323
Missouri	23	23,778	112,896	16	10,563	853,818	263	482,696
North Dakota	16 9	15,484	141,433	13	20,518	428,632	47	398,214
South Dakota		9,622	55,387	5 9	10,537	249,586	128	74,007
Nebraska	15	12,948	49,916 72,448	14	5,339	321,120	47 102	14,639 51,947
	18	14,933			8,396	759,592		
Kansas	19	19,535	118,556	14	5,247	520,710	208	554,781
West North Central	120	117,580	648,963	87	74,694	3,716,418	1,063	2,249,607
Delaware	1	536	6,691	1	1,380	10,622	4	515
Maryland	5	2,126	30,744	5	4,482	35,312	16	3,170
Virginia	8	6,182	79,120	9	11,950	90,197	41	30, 143
West Virginia	2	871	6,931	2	2,047	9,342	12	592
North Carolina	15	19,929	146,274	18	47,311	292,326	12	31,799
South Carolina	9	9,049	110,161	11	16,469	139,440	8	355
Georgia	15	17,552	174,387	21	24,934	347,743	32	185,687
Florida	7	5,488	161,981	9	7,146	217,104	41	167,644
South Atlantic	62	61,733	716,289	76	115,719	1,142,086	166	419,905
Kentucky	13	7,915	68,354	9	33,226	421,391	49	33,158
Tennessee	15	10,555	76,246	9	29,883	364,745	82	81,165
Alabama	13	11,767	56,464	8	9,663	166,604	38	33,345
Mıssissippi	12	9,913	69,170	10	14,668	265,515	113	129,979
East South Central	53	40,150	270, 234	36	87,440	1,218,255	282	277,647
Askangag							7/	200 011
Arkansas Lowsiana	11	7,371	77,293	14	16,648	432,932	74	290,911
Oklahoma	9	7,963	59,432	8	10,700	219,360	57	620,538
Texas	12	10,302	104,590	14	7,994	404,786	116	287,062
	66	35,035	237,402	33	22,714	1,393,359	167	709,790
West South Central	98	60,671	478,717	69	58,056	2,450,437	414	1,908,301
Montana	10	6,698	51, 276	11	6,469	342,070	34	9,389
Idaho	12	9,267	66,084	5	6,413	312,083	20	21,467
Wyoming	3	1,943	10,291	1	773	102,676	4	678
Colorado	13	7,906	107,577	8	3,860	420,247	95	15,861
New Mexico	4	1,979	22,473	5	1,785	138,361	11	5,241
Arizona	1	916	13,390	2	712	88, 224	9	8,720
Utah	5	2,126	16,319	2	1,477	116,853	11	50,544
Nevada	1	432	9,216	1	152	16,113	-	-
lountain	49	31,267	296,626	35	21,641	1,536,627	184	111,900
Washington	9	6,726	46,480	6	4,498	141,796	66	85,854
Oregon	10	5,335	51,736	8	5,655	282,408	38	133,469
California	27	14,205	288, 175	22	9,816	941,389	125	354,495
Pacific	46	26,266	386,391	36	19,969	1,365,593	229	573,818
Subtotal	552	428,611	3,621,698	431	519,978	13,990,346	3,053	6,792,391
Alaska	<u>2/</u> 2/	98	1,012	-	-	-	1	83
Alaska				1	149	5,389	ī	17,720
Hawaii	2/	109	5.699					17,720
Hawaii	<u>2/</u>	109 2,641	5,699 14,917	1	1,308	14,333	4	10,925
Hawaii								

GEOGRAPHIC REGIONS	RURAL (For year ended)	December 31,		RURAL ELE (For year end	ed December 31, 1	FIVES <u>5/</u> 974)	RURAL TELEPHONE COOPERATIVES 5/ (For year ended December 31, 1974)				
AND STATES	COOPERATIVES	MEMBERS	SHARE/	COOPERATIVES	MEMBERS	REVENUE	COOPERATIVES	MEMBERS	REVENUE		
	No.	No.	\$1,000	No.	(CONSUMERS)	\$1 000	No.	(SUBSCRIBERS)	\$1,000		
								1101	\$1,000		
Maine	20	22, 183	15,198	3	8,891 36,503	2,144 9,580		_			
New Hampshire Vermont	12	6,683	3,243	2	12,995	4,518		_			
Massachusetts	25	159,880	254,177	_		1,510	_	-	_		
Rhode Island	5	22,331	41,801	-	-	-	-	-	-		
Connecticut	1	81	59	-	-	-	-	-	-		
New England	63	211,158	314,478	6	58,389	16,242	-	-	-		
New York	9	9,139	6,840	4	8,688	2,058	-	-			
New Jersey	-	-	-	1	5,683	1,027	-	-	-		
Pennsylvania	2	1,684	623	12	126,734	29,231	-	-	-		
Middle Atlantic	11	10,823	7,463	17	141, 105	32,316	-	-			
Ohio	4	6,142	4,609	28	191,023	61,058	5	5,130	613		
Indiana	2	1,046	210	42	258,672	76,283	9	21, 197	2,947		
Illinois	21	19,482	13,919	29	174,259	57,355	8	22,849	4,603		
Michigan	28	34,382	25,523	15	152,453	35,848					
Wisconsin	18	8,779	4,867	30	134,369	39,360	11	26,814	4,460		
East North Central	73	69,831	49,128	144	910,776	269,904	33	75,990	12,623		
Minnesota	9	10,574	7,120	52	332,832	93,221	17	47,627	7,699		
lowa	3	997	551	53	156, 192	58,037	31	43,783	7,182		
Missouri	4	1,786	351	47 25	355,679	84, 284	8 10	41,973 43,009	6,598 7,810		
North Dakota South Dakota	21	19,117	20,773	34	77,172	28,082	14	30,403	6,193		
	3 1	1,590 197	130 71	34	89,879 123,292	26,815 46,522	7	11,644	1,916		
Nebraska Kansas	6	9,215	7,724	37	118,458	42,234	11	43,874	9,335		
West North Central	47	43,476	36,720	283	1,253,504	379, 195	98	262,313	46,733		
Delaware		43,470	30,720	1	23,769			202,313			
Maryland	1	307	248	2	67,480	8,514 27,224					
Virginia	1	358	51	15	183,901	59,099	5	10, 283	1,431		
West Virginia	î	765	68	1	3,418	552	-		-,		
North Carolina	19	18,841	7,933	28	357,781	86,247	8	48,872	7,810		
South Carolina	-	_	-	22	244,991	65,180	6	62,265	10,213		
Georgia	7	1,593	156	42	502,902	136,772	4	17, 190	2,227		
Florida	6	10,020	8,471	15	268,219	101,507	-	-	-		
South Atlantic	35	31,884	16,927	126	1,652,461	485,095	23	138,610	21,681		
Kentucky	2	1,095	817	28	354,657	134,359	8	57,167	7,539		
Tennessee	2	549	82	24	464,347	146,575	7	65,046	9,584 2,128		
Alabama Mississippi	7 4	4,647	1,032 206	24 25	292,160 344,189	73,138 107,322	-	12,992	2,120		
		1,708									
East South Central	15	7,999	2,137	101	1,455,353	461,394	18	135, 205	19,251		
Arkansas	1	435	446	20	220,001	59,987	2	5,419	693		
Louisiana Oklahoma	8	4,806	2,349	15	203,421	53,484	-	2/ /2/	6 / 01		
Texas	2 13	992 12,195	285 9,306	28 80	226,613 628,668	63,040 177,841	2 21	24,434 58,110	6,401 11,448		
+			-			-					
West South Central	24	18,428	12,386	143	1,278,703	354,352	25	87, 963	18,542		
Montana	12	5,924	3,389	24	65,876	17,438	10	22,965	8,133		
Idaho	7	2,772	1,273	9	29,294	7,877	3	6,810	1,413		
Wyoming	3	1,107	681	15	42,342	19,787	1	796	202		
Colorado New Mexico	8	7,140	6,193	24	152,095	47,752	5 5	10, 182	2,409 1,282		
Arizona	7	2,029	5 2 5 8 0 8	17 10	88,922 49,787	26,669 23,542	1	5,177 1,390	1,282		
Utah	4 7	2,273 5,181	2,596	5	12,820	7,624	3	5,606	973		
Nevada	4	2,507	1,716	7	9,703	5,795	-	-	-		
Mountain	52	28,933	17,181	111	450,839	156,484	28	52,926	14,910		
Washington											
Oregon	3	8,323 4,702	8,915	16 14	55,554	20,059	8	20,872	4,142		
California	4 11	11,751	3,726 9,179	5	65,601 43,698	2,894	-	-	7,142		
Pacific	18	24,776	21,820	35	164,853	43,822	8 .	20,872	4,142		
Subtotal		-	-	966		2,198,804	233	773,879	137,882		
	338	447,308	478, 240		7,365,983	-					
Alaska	1	2,306	1,548	13	292,160	35,049	2	8,181	1,918		
Hawaii Puerto Rico	12	28,656	35,146	1	192,115	-	-	Ξ.			
GRAND TOTAL		/70 070	51/ 02/			2 222 052	225	782,060	139,800		
JEANU TOTAL	351	478,270	514,934	980	7,850,258	2,233,853	235	/62,000	139.80		

Appendix table 7.-Number, participation, and level of activity of service cooperatives, by geographic regions, States, and specified years

Geographic Regions		HERD IMPROV ended December		Geographic Regions		HERD IMPROVI ended December	
and States	COOP- ERATIVES Z	MEMBERS (HERDS)	COWS TESTED	and States	COOP- ERATIVES 2/	MEMBERS (HERDS)	COWS TESTED
	No.	No.	No.		No.	No.	No.
Maine	12	334	18,440	Kentucky	35	408	25,552
New Hampshire	8	167	10,581	Tennessee	29	470	38,474
Vermont	25	691	42,741	Alabama	18	230	28,744
Massachusetts	7	291	17,102	Mississippi	22	242	22,032
Rhode Island	2	26	1,324				,
Connecticut	7	279	22, 174	East South Central	104	1,350	114,802
New England	61	1,788	112,362	A 10	_		
				Arkansas	11	114	7,053
New York	48	3,027	191,286	Louisiana	14 16	300 350	28,503
New Jersey	5	226	16,296	Texas			26,370
Pennsylvania	59	3,126	166,167	1 CAdS	26	327	40,055
Middle Atlantic	112	6,379	373,749	West South Central	67	1,091	101,981
Ohio	76	1,567	88,011				
Indiana	51	809	45,414	Montana	6 29	58	5,005
Illinois	49	1,084	58,049	Wyoming	4	447 31	31,097
Michigan	1	1,229	87,636	Colorado	17	241	2,304
Wisconsin	31	3,585	191,057	New Mexico	3	27	24,633
				Arizona	1	79	32,170
East North Central	208	8,274	470,167	Utah	14	350	33,008
Minnesota	73	3,364	152,364	Nevada	2	33	7,749
lowa	63	1,539	68,542				
Missouri	37	623	41,102	Mountain	76	1,266	149,045
North Dakota	12	125	6,701				
South Dakota	18	153	10, 262				
Nebraska	29	413	26,221	Washington	19	625	64,620
Kansas	48	745	47,025	Oregon	14	373	37,328
				California	25	. 1,148	359,834
West North Central	280	6,962	352, 217	Pacific	58	2,146	461,782
Delaware	3	45	3,226				
Maryland	13	594	47,968	Subtotal	1,102	32,133	2,411,520
Virginia	37	834	73,139		.,	22, 233	_, -, -, 520
West Virginia	11	183	12,016				
North Carolina	28	639	58,207	Alaska	1	1	44
South Carolina	11	244	29,664	Hawaii	1	14	5,444
Georgia	23	285	33,317	Puerto Rico	1	74	15,953
Florida	10	53	17,878				
South Atlantic	136	2,877	275,415	GRAND TOTAL	1, 105	32,222	2,432,961

Farm Credit Administration.
Listed by location of cooperative headquarters.
Served by PCA in Connecticut.
Credit Union National Association, Inc. (Includes Federally-chartered credit unions only. In addition there are about 250 State-chartered credit unions.)

5/ Rural Electrification Administration, USDA.

6/ Agricultural Research Service, USDA.

7/ Official DHI (includes Dairy Herd Improvement Registry).



FARMER COOPERATIVE SERVICE U.S. DEPARTMENT OF AGRICULTURE

Farmer Cooperative Service provides research, management, and educational assistance to cooperatives to strengthen the economic position of farmers and other rural residents. It works directly with cooperative leaders and Federal and State agencies to improve organization, leadership, and operation of cooperatives and to give guidance to further development.

The Service (1) helps farmers and other rural residents obtain supplies and services at lower cost and to get better prices for products they sell; (2) advises rural residents on developing existing resources through cooperative action to enhance rural living; (3) helps cooperatives improve services and operating efficiency; (4) informs members, directors, employees, and the public on how cooperatives work and benefit their members and their communities; and (5) encourages international cooperative programs.

The Service publishes research and educational materials and issues *Farmer Cooperatives*. All programs and activities are conducted on a nondiscriminatory basis, without regard to race, creed, color, sex, or national origin.